# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

	Washington, D.C. 20049	
	FORM 6-K	
PURSU	T OF FOREIGN PRIVATE JANT TO RULE 13a-16 or SECURITIES EXCHANGE	15d-16
	For the month of February, 2018	
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	EX, S.A.B. de	
	Aargáin Zozaya #325, Colonia Va Garza García, Nuevo León, Méx (Address of principal executive offices)	<del>-</del>
Indicate by check mark whether the registrant files or will file an	nual reports under cover Form 20-	F or Form 40-F.
Forn	n 20-F ⊠ Form 40-F □	
Indicate by check mark if the registrant is submitting the Form 6	-K in paper as permitted by Regula	tion S-T Rule 101(b)(1): $\square$
Indicate by check mark if the registrant is submitting the Form 6	-K in paper as permitted by Regula	tion S-T Rule 101(b)(7): □

#### Contents

- 1. Press release, dated February 8, 2018, announcing fourth quarter 2017 results for CEMEX Latam Holdings, S.A., an indirect subsidiary of CEMEX, S.A.B. de C.V. (NYSE: CX).
- 2. Fourth quarter 2017 results for CEMEX Latam Holdings, S.A., an indirect subsidiary of CEMEX, S.A.B. de C.V. (NYSE: CX).
- 3. Presentation regarding fourth quarter 2017 results for CEMEX Latam Holdings, S.A., an indirect subsidiary of CEMEX, S.A.B. de C.V. (NYSE: CX).

**SIGNATURE** 

Pursuant to the requirements of the Securities Exchange Act of 1934, CEMEX, S.A.B. de C.V. has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: February 8, 2018

CEMEX, S.A.B. de C.V.

(Registrant)

By: /s/ Rafael Garza

Name: Rafael Garza Title: Chief Comptroller

#### EXHIBIT INDEX

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EXHIBIT NO.

DESCRIPTION

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# CEMEX LATAM HOLDINGS REPORTS FOURTH QUARTER 2017 RESULTS

- In Colombia, our cement prices in local-currency as of December were ~3.5% higher than they were in June, as we continued with our Value Before Volume strategy in the country.
- We reached a new EBITDA record in our Rest of CLH operations in 2017, where our cement volumes grew for 10th consecutive quarter in 4Q17 on a year-over-year basis.
- During the fourth quarter, our ready-mix and aggregates volumes more than doubled in the Rest of CLH region, compared to those of the same period in 2016.
- During the fourth quarter our working capital investment remained in negative territory for seventh consecutive quarter, with minus 14 average working capital days. During this period, we achieved negative trade working capital in our operations in Colombia, Costa Rica, Nicaragua, Guatemala, and El Salvador.

**BOGOTA, COLOMBIA. FEBRUARY 8, 2018** – CEMEX Latam Holdings, S.A. ("CLH") (BVC: CLH), announced today that consolidated net sales reached US\$289 million during the fourth quarter of 2017, decreasing by 5%, against those of the same period of 2016. During the full year consolidated net sales reached US\$1,243 million, declining by 6% on a year-over-year basis. These declines are mostly explained by lower cement volumes and prices in Colombia. As a result, operating EBITDA declined by 15% and 27% during the fourth quarter and the full year, respectively, compared to those of the same periods in 2016.

During the fourth quarter of 2017, our consolidated domestic gray cement and ready-mix volumes decreased by 2% while our aggregates volumes increased by 2%, compared to those of the fourth quarter of 2016. During the quarter our cement dispatches grew in Costa Rica and the Rest of CLH region, on a year-over-year basis.

Jaime Muguiro, CEO of CLH, said, "Despite the positive traction of our Value before Volume strategy in Colombia, where our cement prices in December were ~3.5% higher than they were in June of 2017, as well as the positive results in Costa Rica, and our Rest of CLH region, during the quarter not only cement price levels in Colombia continued well below those of last year, but also national cement consumption in Colombia and Panama remained subdued."

#### CLH's Financial and Operational Highlights

- Our EBITDA was negatively affected as our cement prices in Colombia declined by 12% and 19%, in local-currency terms, during the fourth quarter and full year, respectively, compared to those of the same periods in 2016.
- In Colombia, after four consecutive quarters of declines in our cement prices, in local currency terms, they increased by 2% during the fourth quarter, on a sequential basis.
- Our successful cost containment efforts in Colombia helped us partially offset the negative effect of lower demand for our products in the country.

- For tenth consecutive quarter our cement volumes increased in our Rest of CLH region, on a year over year basis.
- During the fourth quarter, our ready-mix and aggregates volumes more than doubled in the Rest of CLH region, compared to those of the same period in 2016.
- Daily cement dispatches grew in Costa Rica for the third consecutive quarter, on a year over year basis.
- For seventh consecutive quarter, during the October-December period, our working capital investment remained in negative territory.
- Our Strategic Capex decreased by US\$110 million and US\$32 million during the year and the fourth quarter, respectively, compared to that of the same periods in 2016.
- During 2017, our Total Debt was reduced by US\$56 million, on a year-over-year basis.

Jaime Muguiro added, "Despite the headwinds we faced in 2017 in our operations, I am optimistic about the recent and encouraging developments with regards to our prices in Colombia and our volumes in Costa Rica, which should allow us to continue with our Value Before Volume strategy in these countries, and which should impact positively our results in the upcoming quarters."

#### Consolidated Corporate Results

Controlling interest net income during 2017 reached US\$46 million, declining 67% compared to that of 2016. During the fourth quarter of 2017 we registered a controlling interest net loss of US\$33 million, US\$29 million less than in the fourth quarter of 2016.

Net debt during the fourth quarter of 2017 reached US\$882 million.

#### Geographical Markets Fourth Quarter 2017 Highlights

Operating EBITDA in **Colombia** decreased by 20% to US\$30 million, versus US\$38 million in the fourth quarter of 2016, with a decline of 13% in net sales, reaching US\$134 million.

In **Panama**, operating EBITDA decreased by 18% to US\$21 million during the quarter. Net sales reached US\$54 million in the fourth quarter of 2017, a decline of 4% compared to those in the same period of 2016.

In **Costa Rica**, operating EBITDA reached US\$13 million during the quarter, increasing by 9% on a year-over-year basis. Net sales increased by 10% to US\$35 million, compared to those of the fourth quarter of 2016.

In the **Rest of CLH** operating EBITDA declined by 2% to US\$19 million during the quarter. Net sales reached US\$70 million in the fourth quarter of 2017, an increase of 6% compared to those of the same period in 2016.

CLH is a regional leader in the building solutions industry that provides high-quality products and reliable services to customers and communities in Colombia, Panama, Costa Rica, Nicaragua, El Salvador, Guatemala, and Brazil. CLH's mission is to create sustainable value by providing industry-leading products and solutions to satisfy the construction needs of our customers in the markets where we operate.

#### ###

This press release contains forward-looking statements and information that are necessarily subject to risks, uncertainties and assumptions. Many factors could cause the actual results, performance or achievements of CLH to be materially different from those expressed or implied in this release, including, among others, changes in general economic, political, governmental and business conditions globally and in the countries in which CLH does business, changes in interest rates, changes in inflation rates, changes in exchange rates, the level of construction generally, changes in cement demand and prices, changes in raw material and energy prices, changes in business strategy, changes derived from events affecting CEMEX, S.A.B de C.V. and subsidiaries ("CEMEX") and various other factors. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. CLH assumes no obligation to update or correct the information contained in this press release.

Operating EBITDA is defined as operating earnings before other expenses, net plus depreciation and operating amortization. Free Cash Flow is defined as operating EBITDA minus net interest expense, maintenance and expansion capital expenditures, change in working capital, taxes paid, and other cash items (net other expenses less proceeds from the disposal of obsolete and/or substantially depleted operating fixed assets that are no longer in operation). All of the above items are prepared under International Financial Reporting Standards as issued by the International Accounting Standards Board. Operating EBITDA and Free Cash Flow (as defined above) are presented herein because CLH believes that they are widely accepted as financial indicators of CLH's ability to internally fund capital expenditures and service or incur debt. Operating EBITDA and Free Cash Flow should not be considered as indicators of CLH's financial performance, as alternatives to cash flow, as measures of liquidity or as being comparable to other similarly titled measures of other companies.



2017

FOURTH QUARTER RESULTS



## Stock Listing Information

Colombian Stock Exchange S.A. Ticker: CLH

#### Investor Relations

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#### **OPERATING AND FINANCIAL HIGHLIGHTS**



	Jan	uary - Decemb	er	Fe	ourth Quarter	
	2017	2016	% var	2017	2016	% var
Consolidated cement volume	7,447	7,460	(0%)	1,775	1,794	(1%)
Consolidated domestic gray cement	6,537	6,569	(0%)	1,563	1,593	(2%)
Consolidated ready-mix volume	2,908	3,079	(6%)	712	724	(2%)
Consolidated aggregates volume	6,985	7,264	(4%)	1,751	1,717	2%
Net sales	1,243	1,315	(6%)	289	303	(5%)
Gross profit	536	638	(16%)	127	142	(10%)
as % of net sales	43.1%	48.5%	(5.4pp)	44.2%	47.0%	(2.8pp)
Operating earnings before other expenses, net	231	342	(33%)	54	67	(20%)
as % of net sales	18.6%	26.0%	(7.4pp)	18.6%	22.1%	(3.5pp)
Controlling interest net income (loss)	46	140	(67%)	-33	-4	(812%)
Operating EBITDA	310	424	(27%)	72	84	(15%)
as % of net sales	25.0%	32.2%	(7.2pp)	24.9%	27.7%	(2.8pp)
Free cash flow after maintenance capital expenditures	75	237	(69%)	0	56	N/A
Free cash flow	45	97	(53%)	0	24	(100%)
Net debt	882	938	(6%)	882	938	(6%)
Total debt	927	983	(6%)	927	983	(6%)
arnings per share	0.08	0.25	(67%)	(0.06)	(0.01)	(806%)
Shares outstanding at end of period	557	556	0%	557	556	0%
Employees	4,297	4,707	(9%)	4,297	4,707	(9%)

Cement and aggregates volumes in thousands of metric tons. Ready-mix volumes in thousands of cubic meters. In millions of US dollars, except volumes, percentages, employees, and per-share amounts.

Shares outstanding are presented in millions.

Consolidated net sales during the fourth quarter of 2017 declined by 5% compared to those of the fourth quarter of 2016. For the full year consolidated net sales decreased by 6%, compared to those of 2016. These declines are mostly explained by lower cement volumes and prices in Colombia.

Cost of sales as a percentage of net sales during 2017 increased by 5.4pp from 51.5% to 56.9%, on a year-over-year basis

Operating expenses as a percentage of net sales during 2017 increased by 2.1pp from 22.5% to 24.6%, compared to those of 2016.

Operating EBITDA during the fourth quarter of 2017 declined by 15% compared to that of the fourth quarter of 2016. During the full year

operating EBITDA decreased by 27%, compared to that of 2016. This decline is mainly explained by lower cement volumes and prices in Colombia.

Operating EBITDA margin during the fourth quarter of 2017 declined by 2.8pp, compared to that of the fourth quarter of 2016. During 2017 operating EBITDA margin declined by 7.2pp compared to that of 2016.

Controlling interest net income during 2017 reached US\$46 million, declining 67% compared to that of 2016. During the fourth quarter of 2017 we registered a Controlling interest net loss of US\$33 million, US\$29 million less than in the fourth quarter of 2016.

Total debt at the end of the year reached US\$927 million.

2017 Fourth Quarter Results



#### Colombia

	Jan	January - December			Fourth Quarter		
	2017	2016	% var	2017	2016	% var	
Net sales	566	665	(15%)	134	153	(13%)	
Operating EBITDA	113	214	(47%)	30	38	(20%)	
Operating EBITDA margin	19.9%	32.1%	(12.2pp)	22.5%	24.6%	(2.1pp)	

In millions of US dollars, except percentages.

	Domestic g	ray cement	Read	y-Mix	Aggregates		
	January - December	Fourth Quarter		Fourth Quarter	January - December	Fourth Quarter	
Volume	(6%)	(8%)	(13%)	(8%)	(17%)	(12%)	
Price (USD)	(17%)	(11%)	0%	(2%)	7%	5%	
Price (local currency)	(19%)	(12%)	(2%)	(4%)	4%	4%	

Year-over-year percentage variation.

In Colombia, during the fourth quarter our domestic gray cement and ready-mix volumes decreased by 8% while our aggregates volumes declined by 12%, compared to those of the fourth quarter of 2016. For the full year, our domestic gray cement, ready-mix and aggregates volumes decreased by 6%, 13% and 17%, respectively, compared to those of 2016.

Cement consumption, both during the full year and the fourth quarter, was affected by weak demand from industrial and commercial projects, as well as from high and middle income housing developments. Although our cement prices in local currency terms declined in 4Q17 on a year-over-year basis, they increased 2% against those of 3Q17. Our cement prices in local currency terms as of December were ~3.5% higher than in June.

The deterioration in EBITDA during the fourth quarter, on a year over year basis, relates mainly to lower cement volumes and prices, higher distribution costs due to the closure of our Bucaramanga plant, and higher fuel costs.

#### Panama

	Jai	January - December			Fourth Quarter		
	2017	2016	% var	2017	2016	% var	
Netsales	266	256	4%	54	57	(4%)	
Operating EBITDA	108	116	(7%)	21	26	(18%)	
Operating EBITDA margin	40.7%	45.3%	(4.6pp)	38.5%	45.3%	(6.8pp)	

In millions of US dollars, except percentages

	Domestic (	Domestic gray cement		y-Mix	Aggregates		
	January - December	Fourth Quarter	January - December	Fourth Quarter	January - December	Fourth Quarter	
Volume	3%	(3%)	9%	(12%)	13%	(1%)	
Price (USD)	(0%)	0%	(0%)	(2%)	(4%)	(8%)	
Price (local currency)	(0%)	0%	(0%)	(2%)	(4%)	(8%)	

Year-over-year percentage variation.

In Panama during the fourth quarter our domestic gray cement, ready-mix and aggregates volumes decreased by 3%, 12% and 1%, respectively, compared to those of the fourth quarter of 2016. During 2017, our domestic gray cement, ready-mix and aggregates volumes increased by 3%, 9% and 13%, respectively, compared to those of 2016.

Our cement dispatches in the country both during the full year and the fourth quarter were driven by infrastructure works like the second line of the Subway, Minera Panamá, and the urban renovation of Colon city, as well as by middle-income and low-income residential projects.

Our margin decline of 6.8 percentage points during the quarter is mostly explained by lower demand for our three core products, lower ready-mix and aggregates prices, higher fuel costs, and a higher clinker factor in our cement operations related to the change in our limestone source.



#### Costa Rica

	Jan	January - December			Fourth Quarter		
	2017	2016	% var	2017	2016	% var	
Net sales	149	151	(2%)	35	32	10%	
Operating EBITDA	53	61	(12%)	13	12	9%	
Operating EBITDA margin	35.7%	40.1%	(4.4pp)	37.2%	37.8%	(0.6pp)	

In millions of US dollars, except percentages

	Domestic g	Domestic gray cement		y-Mix	Aggregates		
	January - December	Fourth Quarter		Fourth Quarter	January - December	Fourth Quarter	
Volume	3%	17%	11%	43%	36%	65%	
Price (USD)	(7%)	(4%)	(14%)	(7%)	(50%)	(44%)	
Price (local currency)	(3%)	(2%)	(10%)	(5%)	(49%)	(43%)	

Year-over-year percentage variation.

In Costa Rica, during the fourth quarter our domestic gray cement, ready-mix and aggregates volumes increased by 17%, 43% and 65%, respectively, compared to those of the fourth quarter of 2016. For the full year our domestic gray cement, ready-mix and aggregates volumes increased by 3%, 11% and 36%, respectively, compared to those of 2016.

Daily national cement consumption increased during the October-December period for the third consecutive quarter, on a year-over-year basis, fueled by industrial and commercial developments. Execution of infrastructure works in the country remained subdued during the fourth quarter.

#### Rest of CLH

	Jan	January - December			Fourth Quarter		
	2017	2016	% var	2017	2016	% var	
Net sales	286	263	8%	70	66	6%	
Operating EBITDA	85	84	0%	19	20	(2%)	
Operating EBITDA margin	29.7%	32.0%	(2.3pp)	27.4%	29.7%	(2.3pp)	

In millions of US dollars, except percentages.

	Domestic <sub>j</sub>	Domestic gray cement		y-Mix	Aggregates		
	January - December	Fourth Quarter	January - December	Fourth Quarter	January - December	Fourth Quarter	
Volume	9%	6%	45%	103%	101%	234%	
Price (USD)	(0%)	1%	(11%)	(14%)	(16%)	(25%)	
Price (local currency)	(0%)	2%	(10%)	(12%)	(12%)	(21%)	

Year-over-year percentage variation.

In the Rest of CLH region, which includes our operations in Nicaragua, Guatemala, El Salvador and Brazil, during the fourth quarter of 2017 our domestic gray cement, ready-mix and aggregates volumes increased by 6%, 103%, and 234%, respectively, compared to those of the fourth quarter of 2016. The October-December period was the 10th consecutive quarter that our cement volumes grew on a year-over-year basis. For the full year, our domestic gray, ready-mix and aggregates volumes increased by 9%, 45%, and 101% respectively, compared to those of 2016.

In Nicaragua, infrastructure works continued to drive cement consumption. Although housing developments continue to demand our products, construction activity for new projects has slowed down in recent quarters.

With regards to Guatemala, while residential, and industrial and commercial works continue to drive cement demand, consumption from public works remains dull. During the fourth quarter national cement consumption was negatively affected by a decrease in demand from two mining projects.

## **OPERATING EBITDA, FREE CASH FLOW AND DEBT RELATED INFORMATION**



#### Operating EBITDA and free cash flow

	Janu	ary - Decemb	er	Fo	urth Quarter	
	2017	2016	% var	2017	2016	% var
Operating earnings before other expenses, net	231	343	(33%)	54	67	(20%)
+ Depreciation and operating amortization	79	81		18	17	
Operating EBITDA	310	424	(27%)	72	84	(15%)
- Net financial expense	63	64		17	15	
- Capital expenditures for maintenance	51	56		15	24	
- Change in working Capital	17	(38)		23	(21)	
-Taxes paid	100	100		17	15	
- Other cash items (Net)	4	5		0	(5)	
Free cash flow after maintenance capital exp	75	237	(69%)	0	56	(100%)
- Strategic Capital expenditures	30	140		(O)	32	
Free cash flow 1	45	97	(53%)	0	24	(100%)

In millions of US dollars, except percentages.

1) In connection with the penalty imposed by the Colombian Superintendence of Industry and Commerce, an accounting provision was created in December 2017, affecting our Controlling Interest Net Income in 4Q17. The cash outflow for this matter took place on January 5, 2018, when the fine was paid. For purposes of the table above, the expense and the account payable are presented net.

#### Information on Debt

	Fou	Third Quarte		
	2017	2016	% var	2017
Total debt 1, 2	927	983		922
Short term	37%	16%		16%
Longterm	63%	84%		84%
Cash and cash equivalents	45	45	1%	41
Net debt	882	938	(6%)	881

	Fourth Quarter		
	2017	2016	
Currency denomination			
U.S. dollar	98%	97%	
Colombian peso	2%	3%	
Interest rate			
Fixed	63%	75%	
Variable	37%	25%	

In millions of US dollars, except percentages.

<sup>1</sup> Includes capital leases, in accordance with International Financial Reporting Standards (IFRS).

<sup>2</sup> Represents the consolidated balances of CLH and subsidiaries.

2017 Fourth Quarter Results



## Income statement & balance sheet

# CEMEX Latam Holdings, S.A. and Subsidiaries in thousands of U.S. Dollars, except per share amounts

	Ja	nuary - Decembe	er	1	Fourth Quarter		
INCOME STATEMENT	2017	2016	% var	2017	2016	% var	
Net sales	1,242,897	1,315,326	(6%)	288,576	303,173	(5%)	_
Cost of sales	(706,777)	(676,860)	(4%)	(161,095)	(160,818)	(0%)	
Gross profit	536,120	638,466	(16%)	127,481	142,355	(10%)	
Operating expenses	(305,284)	(296,000)	(3%)	(73,872)	(75,448)	2%	
Operating earnings before other expenses, net	230,836	342,466	(33%)	53,609	66,907	(20%)	
Other expenses, net	(79,347)	(30,219)	(163%)	(73,306)	(27,512)	(166%)	
Operating earnings	151,489	312,247	(51%)	(19,697)	39,395	N/A	
Financial expenses	(63,290)	(63,701)	1%	(16,671)	(14,372)	(16%)	
Other income (expenses), net	(4,466)	(484)	(823%)	(3,582)	(12,927)	72%	
Net income before income taxes	83,733	248,062	(66%)	(39,950)	12,096	N/A	
Income tax	(37,322)	(107,793)	65%	6,865	(15,746)	N/A	
Consolidated net income	46,411	140,269	(67%)	(33,085)	(3,650)	(807%)	
Non-controlling Interest Net Income	(316)	(500)	37%	(28)	18	N/A	
Controlling Interest Net Income	46,095	139,769	(67%)	(33,113)	(3,632)	(812%)	
Operating EBITDA	310,327	423,650	(27%)	71,761	84,067	(15%)	
Earnings per share	0.08	0.25	(67%)	(0.06)	(0.01)	(806%)	

	as of December 31					
BALANCE SHEET	2017	2016	% var			
Total Assets	3,293,989	3,294,646	(0%)			
Cash and Temporary Investments	45,154	44,907	1%			
Trade Accounts Receivables	115,475	100,344	15%			
Other Receivables	58,238	33,278	75%			
Inventories	82,675	71,595	15%			
Other Current Assets	25,745	11,247	129%			
Current Assets	327,287	261,371	25%			
Fixed Assets	1,250,521	1,236,150	1%			
Other Assets	1,716,181	1,797,125	(5%)			
Total Liabilities	1,750,944	1,820,735	(4%)			
Current Liabilities	682,837	457,863	49%			
Long-Term Liabilities	1,052,481	1,347,146	(22%)			
Other Liabilities	15,626	15,726	(1%)			
Consolidated Stockholders' Equity	1,543,045	1,473,911	5%			
Non-controlling Interest	4,910	4,813	2%			
Stockholders' Equity Attributable to Controlling Interest	1,538,135	1,469,098	5%			



## Income statement & balance sheet

## **CEMEX Latam Holdings, S.A. and Subsidiaries**

in millions of Colombian Pesos in nominal terms, except per share amounts

	January - December			1	Fourth Quarter		
INCOME STATEMENT	2017	2016	% var	2017	2016	% var	
Net sales	3,676,353	3,998,710	(8%)	865,876	923,009	(6%)	
Cost of sales	(2,090,570)	(2,057,715)	(2%)	(483,370)	(489,610)	1%	
Gross profit	1,585,783	1,940,995	(18%)	382,506	433,399	(12%)	
Operating expenses	(902,994)	(899,866)	(0%)	(221,648)	(229,700)	4%	
Operating earnings before other expenses, net	682,789	1,041,129	(34%)	160,858	203,699	(21%)	
Other expenses, net	(234,701)	(91,870)	(155%)	(219,959)	(83,763)	(163%)	
Operating earnings	448,088	949,259	(53%)	(59,101)	119,936	N/A	
Financial expenses	(187,202)	(193,659)	3%	(50,020)	(43,751)	(14%)	
Other income (expenses), net	(13,212)	(1,470)	(799%)	(10,749)	(39,358)	73%	
Net income before income taxes	247,673	754,130	(67%)	(119,870)	36,827	N/A	
Income tax	(110,396)	(327,699)	66%	20,601	(47,938)	N/A	
Consolidated net income	137,277	426,431	(68%)	(99,269)	(11,111)	(793%)	
Non-controlling Interest Net Income	(932)	(1,522)	39%	(86)	50	N/A	
Controlling Interest Net Income	136,345	424,909	(68%)	(99,355)	11,061	N/A	
Operating EBITDA	917,914	1,287,934	(29%)	215,318	255,941	(16%)	
Earnings per share	246.60	766.44	(68%)	(178.32)	(19.97)	(793%)	

	as of December 31					
BALANCE SHEET	2017	2016	% var			
Total Assets	9,829,262	9,886,277	(1%)			
Cash and Temporary Investments	134,738	134,753	(0%)			
Trade Accounts Receivables	344,578	301,103	14%			
Other Receivables	173,782	99,859	74%			
Inventories	246,703	214,834	15%			
Other Current Assets	76,825	33,750	128%			
Current Assets	976,626	784,299	25%			
Fixed Assets	3,731,553	3,709,327	1%			
Other Assets	5,121,083	5,392,651	(5%)			
Total Liabilities	5,224,819	5,463,499	(4%)			
Current Liabilities	2,037,587	1,373,913	48%			
Long-Term Liabilities	3,140,603	4,042,397	(22%)			
Other Liabilities	46,629	47,189	(1%)			
Consolidated Stockholders' Equity	4,604,443	4,422,778	4%			
Non-controlling Interest	14,652	14,441	1%			
Stockholders' Equity Attributable to Controlling Interest	4,589,791	4,408,337	4%			



# Operating Summary per Country

in thousands of U.S. dollars Operating EBITDA margin as a percentage of net sales

	Ja	nuary - Decembe		Fourth Quarter		
	2017	2016	% var	2017	2016	% var
NET SALES						
Colombia	565,649	665,154	(15%)	133,630	153,369	(13%)
Panama	266,273	256,301	4%	54,481	56,692	(4%)
Costa Rica	148,855	151,370	(2%)	35,123	31,835	10%
Rest of CLH	285,559	263,386	8%	70,182	66,225	6%
Others and intercompany eliminations	(23,439)	(20,885)	(12%)	(4,840)	(4,948)	2%
TOTAL	1,242,897	1,315,326	(6%)	288,576	303,173	(5%)
	2,2 12,001		()	220,010	,	()
GROSS PROFIT						
Colombia	211,696	305,042	(31%)	52,564	62,170	(15%)
Panama	124,426	129,591	(4%)	24,341	29,249	(17%)
Costa Rica	70,619	77,895	(9%)	17,638	15,839	11%
Rest of CLH	109,949	106,493	3%	26,143	25,958	1%
Others and intercompany eliminations	19,430	19,445	(0%)	6,795	9,139	(26%)
TOTAL	536,120	638,466	(16%)	127,481	142,355	(10%)
Colombia Panama Costa Rica Rest of CLH Others and intercompany eliminations	86,666 90,919 47,886 78,718 (73,353) 230,836	187,468 98,090 54,446 78,892 (76,430) 342,466	(54%) (7%) (12%) (0%) 4% (33%)	23,161 16,326 11,805 17,733 (15,416) 53,609	30,981 21,256 10,520 18,322 (14,172) 66,907	(25%) (23%) 12% (3%) (9%) (20%)
101716	230,030	512,100	(5574)	33,003	00,501	(2071)
OPERATING EBITDA						
Colombia	112,774	213,836	(47%)	30,111	37,782	(20%)
Panama	108,444	116,053	(7%)	20,969	25,689	(18%)
Costa Rica	53,102	60,646	(12%)	13,077	12,031	9%
Rest of CLH	84,756	84,398	0%	19,212	19,653	(2%)
Others and intercompany eliminations	(48,749)	(51,283)	5%	(11,608)	(11,088)	(5%)
TOTAL	310,327	423,650	(27%)	71,761	84,067	(15%)
005047046500004444060						
OPERATING EBITDA MARGIN	10.53	22.44		22.57	24.600	
Colombia	19.9%	32.1%		22.5%	24.6%	
Panama	40.7%	45.3%		38.5%	45.3%	
Costa Rica	35.7%	40.1%		37.2%	37.8%	
Rest of CLH TOTAL	29.7% 25.0%	32.0% 32.2%		27.4% 24.9%	29.7% 27.7%	



## Volume Summary

# Consolidated volume summary Cement and aggregates in thousands of metric tons Ready mix in thousands of cubic meters

	Janu	January - December			Fourth Quarter		
	2017	2016	% var	2017	2016	% var	
Total cement volume 1	7,447	7,460	(0%)	1,775	1,794	(1%)	
Total domestic gray cement volume	6,537	6,569	(0%)	1,563	1,593	(2%)	
Total ready-mix volume	2,908	3,079	(6%)	712	724	(2%)	
Total aggregates volume	6,985	7,264	(4%)	1,751	1,717	2%	

<sup>&</sup>lt;sup>1</sup> Consolidated cement volume includes domestic and export volume of gray cement, white cement, special cement, mortar and clinker.

#### Per-country volume summary

	January - December	Fourth Quarter	Fourth Quarter 2017
	2017 vs. 2016	2017 vs. 2016	vs. Third Quarter 2017
DOMESTIC GRAY CEMEN	Т		
Colombia	(6%)	(8%)	(5%)
Panama	3%	(3%)	(21%)
Costa Rica	3%	17%	(3%)
Rest of CLH	9%	6%	3%
Colombia Panama	(13%) 9%	(8%) (12%)	(1%) (21%)
Costa Rica Rest of CLH	11% 45%	43% 103%	(9%) 73%
AGGREGATES			
Colombia	(17%)	(12%)	4%
Panama	13%	(1%)	(20%)
Costa Rica	36%	65%	(5%)
Rest of CLH	101%	234%	222%



## **Price Summary**

#### Variation in U.S. dollars

	January - December	Fourth Quarter	Fourth Quarter 2017
	2017 vs. 2016	2017 vs. 2016	vs. Third Quarter 2017
DOMESTIC GRAY CEMEN	Т		
Colombia	(17%)	(11%)	1%
Panama	(0%)	0%	0%
Costa Rica	(7%)	(4%)	1%
Rest of CLH	(0%)	1%	1%
READY-MIX Colombia Panama Costa Rica Rest of CLH	0% (0%) (14%) (11%)	(2%) (2%) (7%) (14%)	(2%) (6%) (0%) (9%)
AGGREGATES			
Colombia	7%	5%	(5%)
Panama	(4%)	(8%)	(3%)
Costa Rica	(50%)	(44%)	(14%)
Rest of CLH	(16%)	(25%)	(19%)

For Rest of CLH, volume-weighted average prices.

## Variation in local currency

	January - December	Fourth Quarter	Fourth Quarter 2017
	2017 vs. 2016	2017 vs. 2016	vs. Third Quarter 2017
DOMESTIC GRAY CEMEN	NT.		
Colombia	(19%)	(12%)	2%
Panama	(0%)	0%	0%
Costa Rica	(3%)	(2%)	(0%)
Rest of CLH	(0%)	2%	2%
READY-MIX Colombia Panama Costa Rica Rest of CLH	(2%) (0%) (10%) (10%)	(4%) (2%) (5%) (12%)	(1%) (6%) (1%) (8%)
AGGREGATES			
Colombia	4%	4%	(4%)
anama	(4%)	(8%)	(3%)
Costa Rica	(49%)	(43%)	(14%)
Rest of CLH	(12%)	(21%)	(18%)

For Rest of CLH, volume-weighted average prices.

#### **DEFINITIONS OF TERMS AND DISCLOSURES**



#### Methodology for translation and presentation of results

Under IFRS, CLH reports its consolidated results in its functional currency, which is the US Dollar, by translating the financial statements of foreign subsidiaries using the corresponding exchange rate at the reporting date for the balance sheet and the corresponding exchange rates at the end of each month for the income statement.

For the reader's convenience, Colombian peso amounts for the consolidated entity are calculated by converting the US dollar amounts using the closing COP/US\$ exchange rate at the reporting date for balance sheet purposes, and the average COP/US\$ exchange rate for the corresponding period for income statement purposes. The exchange rates used to convert: (i) the balance sheet as of December 31, 2017 and December 31, 2016 was \$2,984.00 and \$3,000.71 Colombian pesos per US dollar, respectively, and (ii) the consolidated results for the fourth quarter of 2017 and for the fourth quarter of 2016 were \$3,000.51 and \$3,044.49 Colombian pesos per US dollar, respectively.

Per-country/region selected financial information of the income statement is presented before corporate charges and royalties which are included under "other and intercompany eliminations."

#### Consolidated financial information

When reference is made to consolidated financial information means the financial information of CLH together with its consolidated subsidiaries.

#### Presentation of financial and operating information

Individual information is provided for Colombia, Panama and Costa Rica.

Countries in Rest of CLH include Nicaragua, Guatemala, El Salvador and Brazil.

### Exchange rates

	January - I	January - December		January - December		Quarter
	2017 closing	2016 closing	2017 average	2016 average	2017 average	2016 average
Colombian peso	2,984.00	3,000.71	2,957.89	3,040.09	3,000.51	3,044.49
Panama balboa	1.00	1.00	1.00	1.00	1.00	1.00
Costa Rica colon	572.56	561.10	572.30	552.06	571.08	559.89
Euro	1.20	1.05	1.14	1.10	1.18	1.07

Amounts provided in units of local currency per US dollar.

#### **DEFINITIONS OF TERMS AND DISCLOSURES**



#### Definition of terms

Free cash flow equals operating EBITDA minus net interest expense, maintenance and strategic capital expenditures, change in working capital, taxes paid, and other cash items (net other expenses less proceeds from the disposal of obsolete and/or substantially depleted operating fixed assets that are no longer in operation).

Maintenance capital expenditures investments incurred for the purpose of ensuring CLH's operational continuity. These include capital expenditures on projects required to replace obsolete assets or maintain current operational levels, and mandatory capital expenditures, which are projects required to comply with governmental regulations or internal policies.

Net debt equals total debt minus cash and cash equivalents.

**Operating EBITDA** equals operating earnings before other expenses, net, plus depreciation and operating amortization.

pp equals percentage points.

Strategic capital expenditures investments incurred with the purpose of increasing CLH's profitability. These include capital expenditures on projects designed to increase profitability by expanding capacity, and margin improvement capital expenditures, which are projects designed to increase profitability by reducing costs.

Working capital equals operating accounts receivable (including other current assets received as payment in kind) plus historical inventories minus operating payables.



# || Forward looking information



This presentation contains forward-looking statements. In some cases, these statements can be identified by the use of forward-looking words such as "may," "should," "could," "anticipate," "estimate," "expect," "plan," "believe," "predict," "potential" and "intend" or other similar words. These forwardlooking statements reflect CEMEX Latam Holdings, S.A.'s ("CLH") current expectations and projections about future events based on CLH's knowledge of present facts and circumstances and assumptions about future events. These statements necessarily involve risks and uncertainties that could cause actual results to differ materially from CLH's expectations. Some of the risks, uncertainties and other important factors that could cause results to differ, or that otherwise could have an impact on CLH or its subsidiaries, include, but are not limited to, the cyclical activity of the construction sector; CLH's exposure to other sectors that impact CLH's business, such as the energy sector; competition; general political, economic and business conditions in the markets in which CLH operates; the regulatory environment, including environmental, tax, antitrust and acquisition-related rules and regulations; CLH's ability to satisfy its debt obligations and CEMEX, S.A.B. de C.V.'s ("CEMEX") ability to satisfy CEMEX's obligations under its material debt agreements, the indentures that govern CEMEX's senior secured notes and CEMEX's other debt instruments; expected refinancing of CEMEX's existing indebtedness; the impact of CEMEX's below investment grade debt rating on CLH's and CEMEX's cost of capital; CEMEX's ability to consummate asset sales and fully integrate newly acquired businesses; achieve cost-savings from CLH's cost-reduction initiatives and implement CLH's pricing initiatives for CLH's products; the increasing reliance on information technology infrastructure for CLH's invoicing, procurement, financial statements and other processes that can adversely affect operations in the event that the infrastructure does not work as intended, experiences technical difficulties or is subjected to cyber-attacks; weather conditions; natural disasters and other unforeseen events; and the other risks and uncertainties described in CLH's public filings. Readers are urged to read these presentations and carefully consider the risks, uncertainties and other factors that affect CLH's business. The information contained in these presentations is subject to change without notice, and CLH is not obligated to publicly update or revise forward-looking statements. Unless the context indicates otherwise, all references to pricing initiatives, price increases or decreases, refer to CLH's prices for CLH's products.

UNLESS OTHERWISE NOTED, ALL CONSOLIDATED FIGURES ARE PRESENTED IN DOLLARS AND ARE BASED ON THE FINANCIAL STATEMENTS OF EACH COUNTRY PREPARED UNDER INTERNATIONAL FINANCIAL REPORTING STANDARDS.

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# LATAM HOLDINGS || Financial Results Summary Operating EBITDA **Net Sales** Margin EBITDA (US\$M) (US\$M) (%) 1,315 1,243 -5% -7.2pp - -2.8pp 32.2% -15% 424 84 25.0% 72

2016

2017

4Q16

4Q17

2016

2017

4Q16

4Q17

2016

2017

4Q16

4Q17

# || Consolidated Volumes and Prices



Domestic
gray
cement

Volume	0%	-2%	-5%
Price (USD)	-8%	-4%	0%
Price (LtL <sub>1</sub> )	-8%	-4%	1%

2017vs.

2016

4Q17 vs. 4Q16 4Q17 vs. 3Q17

Ready-mix concrete

Volume	-0 /0	-2 /0	-170
Price (USD)	0%	-3%	-5%
Price (LtL <sub>1</sub> )	-1%	-4%	-4%
	40/	00/	00/

Aggregates

Volume	-4%	2%	3%
Price (USD)	-4%	-7%	-8%
Price (LtL <sub>1</sub> )	-5%	-7%	-7%

(1) Like-to-like prices adjusted for foreign-exchange fluctuations

# Our consolidated volumes for cement and ready-mix declined by 2% in 4Q17,

while our aggregates volumes grew by 2%, on a year-over-year basis

# Our cement and ready-mix prices declined by 4%

in 4Q17, in local currency terms<sup>1</sup>, from 4Q16 levels, mainly as a result of intense competitive dynamics in Colombia

Our cement prices increased sequentially for the first time since 3Q16, in local currency terms<sup>1</sup>





Results Highlights Colombia

# || Colombia - Results Highlights



Financial Summary US\$ Million

	2017	2016	% var	4Q17	4Q16	% var
Net Sales	566	665	-15%	134	153	-13%
Op. EBITDA	113	214	-47%	30	38	-20%
as % net sales	19.9%	32.1%	(12.2pp)	22.5%	24.6%	(2.1pp)

Volume

	2017 vs. 2016	4Q17 vs. 4Q16	4Q17 vs. 3Q17
Cement	-6%	-8%	-5%
Ready mix	-13%	-8%	-1%
Aggregates	-17%	-12%	4%

Price (Local Currency)

	2017 vs. 2016	4Q17 vs. 4Q16	4Q17 vs. 3Q17
Cement	-19%	-12%	2%
Ready mix	-2%	-4%	-1%
Aggregates	4%	4%	-4%

# National cement dispatches remain subdued.

We estimate that national cement demand decreased by 2.9% and 2.7%, in 4Q17 and 2017, respectively, on a year-over-year basis

Our cement prices in localcurrency terms as of December were ~3.5% higher that they were in June

# The deterioration in EBITDA margin during 4Q17 vs. 4Q16

relates mainly to:

- Lower cement prices
- Lower demand for our products
- Higher distribution and fuel costs

# || Colombia - 2018 sector expectations



# Flat national cement consumption scenario considers:



13% decrease in investment budget of the Central Government for transport infrastructure

Political uncertainty and low levels of consumer confidence/household consumption

Constraints in public spending in election year as a result of "ley de garantías"

# Potential variables that could boost national cement consumption:

+ Better conditions for middle-income residential, resulting from subsidies and lower interest rates

+ Recovery in consumer and investor confidence

Improving economic conditions fueled by higher oil prices

+ Higher execution of 4Gs, and insfrastructure projects in Bogotá

# || Colombia - Potential demand for our products in Bogota



**BOGOTA METRO** 

Most ambitious infrastructure project in the recent history of Colombia. Estimated investment of ~US\$4 B, construction expected to start in 2H19

ROAD ENHANCEMENTS AND URBAN RENOVATION

Construction and improvement of roads, such as: ALO, Cra. 7a, Alsacia-Tintal and Ciudad de Cali. In addition there are 16 plans for urban renovation, including, CAN and Lagos de Torca

### **PUBLIC SPACES AND PUBLIC SERVICES**

Construction of 5 new hospitals, works for water supply and sanitation, new penitentiary buildings

### **EDUCATION INFRASTRUCTURE**

Construction of 6 new schools and renovation of 14 other. Expansion of one university campus



# || Panama - Results Highlights



Financial Summary US\$ Million

	2017	2016	% var	4Q17	4Q16	% var
Net Sales	266	256	4%	54	57	-4%
Op. EBITDA	108	116	-7%	21	26	-18%
as % net sales	40.7%	45.3%	(4.6pp)	38.5%	45.3%	(6.8pp)

Volume

	2017 vs. 2016	4Q17 vs. 4Q16	4Q17 vs. 3Q17
Cement	3%	-3%	-21%
Ready mix	9%	-12%	-21%
Aggregates	13%	-1%	-20%

Price (Local Currency)

	2017 vs. 2016	4Q17 vs. 4Q16	4Q17 vs. 3Q17
Cement	0%	0%	0%
Ready mix	0%	-2%	-6%
Aggregates	-4%	-8%	-3%

Despite the decline in volumes of our three core products in 4Q17, they increased during the year, vs. those of the same periods in 2016

During 1H17 we had a favorable comparison base in Panama

reflecting a low level of construction activity in 1H16

The deterioration in EBITDA margin during 4Q17 vs. 4Q16

is mostly explained by:

- Lower demand for our products
- Lower ready-mix and aggregates prices
- Higher fuel costs
- Higher clinker factor
- Change in our limestone source





National cement demand slowed down in recent quarters as a result of delays in new infrastructure projects, and high inventory levels of apartments and offices in Panama City

Competitive dynamics in Panama could be more challenging in 2018

National cement demand expected to remain subdued in 1H18, while construction of new infrastructure projects begins

# Public works should be supported in the mid-term by Government accounts.

Strong pipeline of projects includes:

- 3rd line of the subway
- 4th bridge over the Canal
- The Corozal port
- Natural Gas plant (Isla Margarita)



Results Highlights Costa Rica

# || Costa Rica - Results Highlights



Financial Summary US\$ Million

	2017	2016	% var	4Q17	4Q16	% var
Net Sales	149	151	-2%	35	32	10%
Op. EBITDA	53	61	-12%	13	12	9%
as % net sales	35.7%	40.1%	(4.4pp)	37.2%	37.8%	(0.6pp)

Volume

	2017 vs. 2016	4Q17 vs. 4Q16	4Q17 vs. 3Q17
Cement	3%	17%	-3%
Ready mix	11%	43%	-9%
Aggregates	36%	65%	-5%

Price (Local Currency)

	2017 vs. 2016	4Q17 vs. 4Q16	4Q17 vs. 3Q17
Cement	-3%	-2%	0%
Ready mix	-10%	-5%	-1%
Aggregates	-49%	-43%	-14%

Third consecutive quarter with growth in daily cement sales, on a year-over-year basis

Double digit increase in volumes of our three core products,

in 4Q17 versus those of 4Q16

Net sales and EBITDA increased by 10% and 9%, respectively, during the quarter,

compared to those of 4Q16, mainly as a result of higher dispatches to the *Oxígeno* project, and lower volumes of imported cement in the market



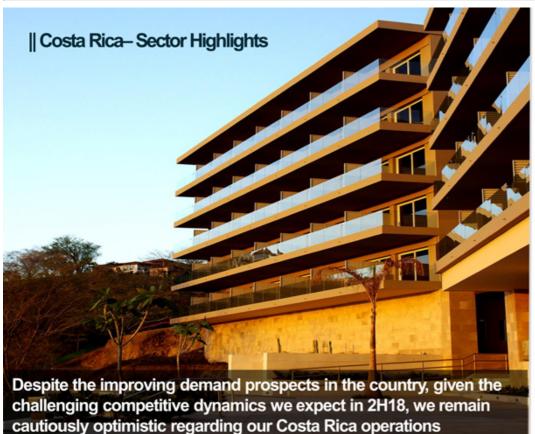
# Demand for our products in upcoming quarters should be driven by the execution of:

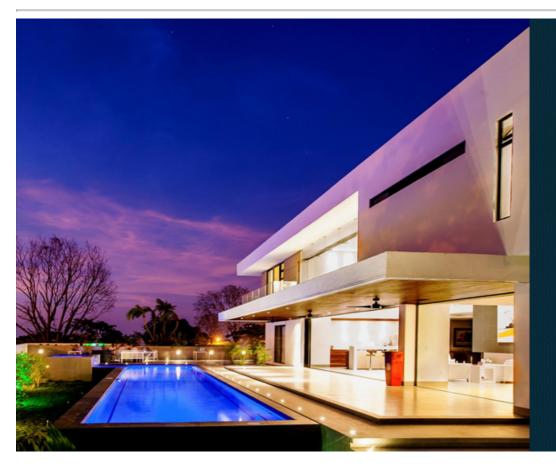
- Oxígeno project
- Hotels and warehouses
- Works in public universities
- Residential developments

in 2017, we expect demand from

Political uncertainty remains in anticipation of the second round of the presidential elections







Results Highlights Rest of CLH

# || Rest of CLH - Results Highlights



Financial Summary US\$ Million

	2017	2016	% var	4Q17	4Q16	% var
Net Sales	286	263	8%	70	66	6%
Op. EBITDA	85	84	0%	19	20	-2%
as % net sales	29.7%	32.0%	(2.3pp)	27.4%	29.7%	(2.3pp)

Volume

	2017 vs. 2016	4Q17 vs. 4Q16	4Q17 vs. 3Q17
Cement	9%	6%	3%
Ready mix	45%	103%	73%
Aggregates	101%	234%	222%

Price (Local Currency)

	2017 vs. 2016	4Q17 vs. 4Q16	4Q17 vs. 3Q17
Cement	0%	2%	2%
Ready mix	-10%	-12%	-8%
Aggregates	-12%	-21%	-18%

New historic record in net sales and EBITDA in 2017

Our cement volumes grew for 10<sup>th</sup> consecutive quarter in 4Q17 on a year-over-year basis

Our ready-mix and aggregates volumes more than doubled in 4Q17, versus 4Q16 levels

## EBITDA Margin declined 2.3pp

in 4Q17 vs.4Q16, mostly explained by:

- Product-mix effect reflecting higher ready-mix and aggregates volumes
- Lower ready-mix prices in Nicaragua
- Higher cement volumes in El Salvador and Brazil





Our cement volumes increased for fifth consecutive year in 2017

Our ready-mix and aggregates volumes more than doubled during 2017,

on a year-over-year basis

The growth rate of national cement consumption could slow down this year,

since construction works for new residential projects continue to decline

We expect infrastructure works to continue to drive demand for our products in 2018



Our cautious view of Nicaragua remains given the vulnerabilities of the country's external accounts

Rest of CLH - Nicaragua highlights





# In 2017 we were able to maintain our EBITDA level

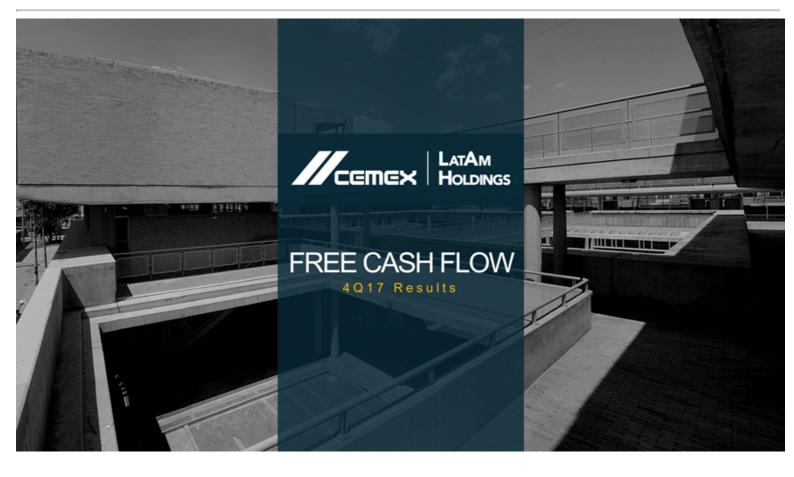
despite lower volumes of our three core products, on a year-over-year basis

# Residential, and industrial and commercial works continue to drive cement demand,

whereas consumption from public works remains dull

# We strengthened our market position among small retailers,

after demand from mining projects started to decline in 3Q17



# || Free Cash Flow



US\$ Million	2017	2016	% var	4Q17	4Q16	% var
Operating EBITDA	310	424	-27%	72	84	-15%
- Net Financial Expense	63	64		17	15	
- Maintenance Capex	51	56		15	24	
- Change in Working Cap	17	-38		23	-21	
- Taxes Paid	100	100		17	15	
- Other Cash Items (net)	4	5		0	-5	
Free Cash Flow After Maintenance Capex	75	237	-69%	0	56	-100%
- Strategic Capex	30	140		0	32	
Free Cash Flow <sup>1</sup>	45	97	-53%	0	24	-100%

(1) In connection with the penalty imposed by the Colombian Superintendence of Industry and Commerce, an accounting provision was created in December 2017, affecting our Controlling Interest Net Income in 4Q17. The cash outflow for this matter took place on January 5, 2018, when the fine was paid. For purposes of the table above, the expense and the account payable are presented net.

# Free cash flow after strategic Capex decreased to US\$45 M in 2017

# The negative effect from the EBITDA variation was partially offset by:

- Lower strategic Capex
- Lower maintenance Capex
- Sales of idle and non-core fixed assets

## Net debt was reduced

during 2017 to US\$882 M



# || 2018 Guidance

# CEMEX HOLDINGS

## **Volume YoY%**

Cement	Ready - Mix	Aggregates
0%	1%	0%

Panama

Cement	Ready - Mix	Aggregates
1%	7%	8%

Costa Rica

Cement	Ready - Mix	Aggregates
3%	(2%)	12%

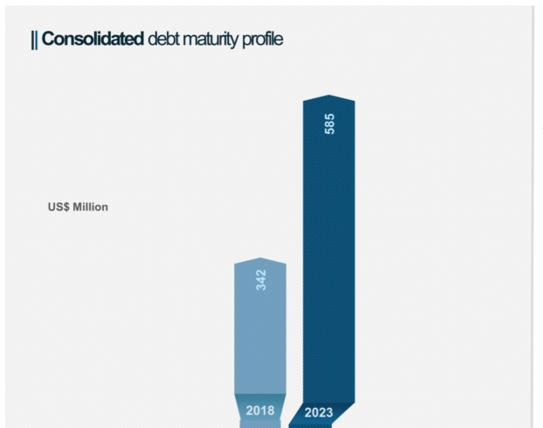
# Consolidated volumes in 2018 expected to:

- Remain flat in cement
- Grow by 2% in ready-mix and aggregates

# Maintenance and Strategic Capex in 2018

are expected to be about US\$50 M and US\$5 M, respectively

# Consolidated Cash taxes are expected to be at US\$75 M





# US \$927 Million

Total debt as of December 31, 2017

# 2.8x Net Debt/EBITDA

as of December 31, 2017

