# **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

	FORM 6-K	
REPORT OF FOREIGN PRIV UNDER THE S	VATE ISSUER PURSUAN ECURITIES EXCHANGE	

For the month of October, 2017

Commission File Number: 001-14946

# CEMEX, S.A.B. de C.V. (Translation of Registrant's name into English)

Avenida Ricardo Margáin Zozaya #325, Colonia Valle del Campestre San Pedro Garza García, Nuevo León, México 66265 (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.								
Form 20-F ⊠ Form 40-F □								
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): $\Box$								
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):								

# Contents

- 1. Press release, dated October 26, 2017, announcing third quarter 2017 results for CEMEX, S.A.B. de C.V. (NYSE:CX).
- 2. Third quarter 2017 results for CEMEX, S.A.B. de C.V. (NYSE:CX).
- 3. Presentation regarding third quarter 2017 results for CEMEX, S.A.B. de C.V. (NYSE:CX).

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, CEM	MEX, S.A.B. de C.V. has duly caused this report to be signed on its behalf by the undersigned
thereunto duly authorized.	
	CEMEX. S.A.B. de C.V.
	(Registrant)

Date: October 26, 2017

By: /s/ Rafael Garza

Name: Rafael Garza Title: Chief Comptroller

# EXHIBIT INDEX

# DESCRIPTION 1. Press release, dated October 26, 2017, announcing third quarter 2017 results for CEMEX, S.A.B. de C.V. (NYSE:CX). 2. Third quarter 2017 results for CEMEX, S.A.B. de C.V. (NYSE:CX). 3. Presentation regarding third quarter 2017 results for CEMEX, S.A.B. de C.V. (NYSE:CX).

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# CEMEX'S NET INCOME GROWS 72% DURING THE FIRST NINE MONTHS OF 2017

- Net income reached U.S.\$916 million in the first nine months of 2017, an increase of 72% compared to the same period last year. This is the highest net income for this period since almost 10 years.
- Total debt plus perpetual notes declined by U.S.\$1.5 billion year-to-date September.

**MONTERREY, MEXICO, OCTOBER 26, 2017** – CEMEX, S.A.B. de C.V. ("CEMEX") (NYSE: CX), announced today that consolidated net sales reached U.S.\$3.5 billion during the third quarter of 2017, representing an increase of 2%, or an increase of 1% on a like-to-like basis for the ongoing operations and adjusting for currency fluctuations, versus the comparable period in 2016. Operating EBITDA decreased by 8% during the quarter to U.S.\$702 million versus the same period in 2016.

### CEMEX's Consolidated Third-Quarter 2017 Financial and Operational Highlights

- The increase in consolidated net sales on a like-to-like basis was due to higher prices for our products in Mexico and the U.S., as well as higher cement volumes in the U.S., Europe, and Asia Middle East and Africa regions.
- · Operating earnings before other expenses, net, in the third quarter decreased by 9%, to U.S.\$494 million.
- · Controlling interest net income during the quarter improved to U.S.\$289 million from an income of U.S.\$286 million in the same period last year.
- Operating EBITDA decreased during the quarter by 8% on a like-to-like basis to U.S.\$702 million.
- Operating EBITDA margin decreased by 2.2 percentage points on a year-over-year basis reaching 19.8%, reflecting in part higher energy and freight costs, increase costs in raw materials in some of our ready-mix operations, as well as the impact of lower volumes.
- Free cash flow after maintenance capital expenditures for the quarter was U.S.\$435 million, compared with U.S.\$548 million in the same quarter of 2016. The conversion rate of EBITDA into free cash flow after maintenance capex during the quarter reached 62 percent.

Fernando A. Gonzalez, CEMEX Chief Executive Officer, said: "We are pleased with the double-digit, year-to-date growth in operating EBITDA in our two largest markets: Mexico and the U.S, which represent about two-thirds of our total EBITDA generation.

In addition, our debt leverage during the quarter reached 3.98 times during the quarter. This is the first time that our leverage ratio falls below 4 times since the third quarter of 2008. This will continue contributing to further savings in our financial expenses.

I'm particularly encouraged with our net income reaching US\$916 million during the first nine months of 2017. This is the highest year-to-date net income in almost 10 years."

### Consolidated Corporate Results

During the third quarter of 2017, controlling interest net income was U.S.\$289 million, an improvement over U.S.\$286 million in the same period last year.

Total debt plus perpetual notes decreased by U.S.\$369 million during the quarter and by U.S.\$1.5 billion during the first nine months of the year.

#### Geographical Markets Third-Quarter 2017 Highlights

Net sales in our operations in **Mexico** increased 1% on a like-to-like basis in the third quarter of 2017 to U.S.\$782 million, compared with U.S.\$732 million in the third quarter of 2016. Operating EBITDA increased by 7% on a like-to-like basis to U.S.\$302 million versus the same period of last year.

CEMEX's operations in the **United States** reported net sales of U.S.\$916 million in the third quarter of 2017, an increase of 2% on a like-to-like basis from the same period in 2016. Operating EBITDA increased 1% on a like-to-like basis to U.S.\$160 million in the quarter.

CEMEX's operations in **South, Central America and the Caribbean** reported net sales of U.S.\$472 million during the third quarter of 2017, representing a decrease of 6% on a like-to-like basis over the same period of 2016. Operating EBITDA decreased 28% on a like-to-like basis to U.S.\$113 million in the third quarter of 2017, from U.S.\$145 million in the third quarter of 2016.

In **Europe**, net sales for the third quarter of 2017 increased 2% on a like-to-like basis to U.S.\$948 million, compared with U.S.\$887 million in the third quarter of 2016. Operating EBITDA was U.S.\$129 million for the quarter, 7% lower on a like-to-like basis than the same period last year.

Operations in **Africa, Middle East and Asia** reported a 1% increase in net sales on a like-to-like basis for the third quarter of 2017, to U.S.\$346 million, versus the third quarter of 2016, and operating EBITDA for the quarter was U.S.\$57 million, down 41% on a like-to-like basis from the same period last year.

CEMEX is a global building materials company that provides high quality products and reliable service to customers and communities in more than 50 countries. Celebrating its 110th anniversary, CEMEX has a rich history of improving the well-being of those it serves through innovative building solutions, efficiency advancements, and efforts to promote a sustainable future.

###

This press release contains forward-looking statements and information that are necessarily subject to risks, uncertainties and assumptions. Many factors could cause the actual results, performance or achievements of CEMEX to be materially different from those expressed or implied in this release, including, among others, changes in general economic, political, governmental and business conditions globally and in the countries in which CEMEX does business, changes in interest rates, changes in inflation rates, changes in exchange rates, the level of construction generally, changes in cement demand and prices, changes in raw material and energy prices, changes in business strategy and various other factors. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. CEMEX assumes no obligation to update or correct the information contained in this press release.

Operating EBITDA is defined as operating income plus depreciation and operating amortization. Free Cash Flow is defined as Operating EBITDA minus net interest expense, maintenance and expansion capital expenditures, change in working capital, taxes paid, and other cash items (net other expenses less proceeds from the disposal of obsolete and/or substantially depleted operating fixed assets that are no longer in operation). Net debt is defined as total debt minus the fair value of cross-currency swaps associated with debt minus cash and cash equivalents. The Consolidated Funded Debt to Operating EBITDA ratio is calculated by dividing Consolidated Funded Debt at the end of the quarter by Operating EBITDA for the last twelve months. All of the above items are presented under the guidance of International Financial Reporting Standards as issued by the International Accounting Standards Board. Operating EBITDA and Free Cash Flow (as defined above) are presented herein because CEMEX believes that they are widely accepted as financial indicators of CEMEX's ability to internally fund capital expenditures and service or incur debt. Operating EBITDA and Free Cash Flow should not be considered as indicators of CEMEX's financial performance, as alternatives to cash flow, as measures of liquidity or as being comparable to other similarly titled measures of other companies.





# 2017

# THIRD QUARTER RESULTS

• Stock Listing Information

NYSE (ADS)

Ticker: CX

Mexican Stock Exchange
Ticker: CEMEXCPO

Ratio of CEMEXCPO to CX = 10:1

• Investor Relations

In the United States:

+ 1 877 7CX NYSE

In Mexico:

+ 52 (81) 8888 4292

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		January - September Third Quarter			l-t-l			
	2017	2016	% Var.	1-t-1 % Var.*	2017	2016	% Var.	1-t-1 % Var.*
Consolidated cement volume	51,310	52,164	(2%)	· <u> </u>	17,463	17,448	0%	· <u> </u>
Consolidated ready-mix volume	38,656	38,631	0%		13,220	13,410	(1%)	
Consolidated aggregates volume	110,423	110,129	0%		37,659	38,931	(3%)	
Net sales	10,244	10,196	0%	2%	3,549	3,475	2%	1%
Gross profit	3,507	3,616	(3%)	(1%)	1,265	1,285	(2%)	(3%)
as % of net sales	34.2%	35.5%	(1.3pp)		35.6%	37.0%	(1.4pp)	
Operating earnings before other expenses, net	1,315	1,443	(9%)	(8%)	494	544	(9%)	(10%)
as % of net sales	12.8%	14.2%	(1.4pp)		13.9%	15.6%	(1.7pp)	
Controlling interest net income (loss)	916	534	72%		289	286	1%	
Operating EBITDA	1,947	2,101	(7%)	(6%)	702	764	(8%)	(8%)
as % of net sales	19.0%	20.6%	(1.6pp)		19.8%	22.0%	(2.2pp)	
Free cash flow after maintenance capital expenditures	603	1,048	(42%)		435	548	(21%)	
Free cash flow	522	868	(40%)		411	469	(12%)	
Total debt plus perpetual notes	11,558	13,965	(17%)		11,558	13,965	(17%)	
Earnings (loss)of continuing operations per ADS	0.49	0.34	42%		0.19	0.19	2%	
Fully diluted earnings (loss) of continuing operations per ADS (1)	0.48	0.34	41%		0.19	0.18	2%	
Average ADSs outstanding	1,508.9	1,485.7	2%		1,537.9	1,489.7	3%	
Employees	40,263	41,571	(3%)		40,263	41,571	(3%)	

This information does not include discontinued operations. Please see page 14 on this report for additional information.

Cement and aggregates volumes in thousands of metric tons. Ready-mix volumes in thousands of cubic meters.

In millions of US dollars, except volumes, percentages, employees, and per-ADS amounts. Average ADSs outstanding are presented in millions. Please refer to page 7 for end-of quarter CPO-equivalent units outstanding.

- \* Like-to-like ("1-t-1") percentage variations adjusted for investments/divestments and currency fluctuations.
- (1) For January—September 2016, the effect of the potential dilutive shares generate anti-dilution; therefore, there is no change between the reported basic and diluted loss per share.

**Consolidated net sales** in the third quarter of 2017 increased to US\$3.5 billion, representing an increase of 2%, or an increase of 1% on a like-to-like basis for the ongoing operations and for foreign exchange fluctuations compared with the third quarter of 2016. The increase on a like-to-like basis was due to higher prices for our products in Mexico and the U.S., as well as higher cement volumes in the U.S., Europe, and Asia, Middle East & Africa regions.

**Cost of sales** as a percentage of net sales increased by 1.4pp during the third quarter of 2017 compared with the same period last year, from 63.0% to 64.4%. The increase was mainly driven by higher energy costs.

**Operating expenses** as a percentage of net sales increased by 0.4pp during the third quarter of 2017 compared with the same period last year, from 21.3% to 21.7%. The increase was mainly driven by higher distribution expenses.

**Operating EBITDA** decreased by 8% to US\$702 million during the third quarter of 2017 compared with the same period last year. The decrease on a like to like basis was mainly due to lower contributions in South, Central America and the Caribbean, Europe and Asia, Middle East and Africa regions, partially offset by higher contributions from Mexico and the U.S.

**Operating EBITDA margin** decreased by 2.2pp from 22.0% in the third quarter of 2016 to 19.8% this quarter.

**Other expenses, net,** for the quarter were US\$68 million, mainly due to impairment of assets and severance payments.

**Gain on financial instruments** for the quarter was a gain of US\$95 million, resulting mainly from the gain in sale of the remaining direct interest in *Grupo Cementos de Chihuahua*.

**Foreign exchange results** for the quarter was a gain of US\$31 million, mainly due to the fluctuation of the Mexican peso versus the U.S. dollar.

**Income tax** for the quarter had a positive effect of US\$28 million mainly due to the reversal of the valuation allowance previously set for some net operating losses (NOL's)

Controlling interest net income was US\$289 million in the third quarter of 2017 versus an income of US\$286 million in the same quarter of 2016. The higher income primarily reflects lower financial expenses, better results from financial instruments and a positive income tax, partially offset by lower operating earnings, a lower foreign exchange gain, a negative variation in discontinued operations and higher non-controlling interest net income.

 $\textbf{Total debt plus perpetual notes} \ \text{decreased by US\$369 million during the quarter.}$ 



#### Mexico

		January - September					Third Quarter		
		l-t-l							
	2017	2016	% Var.	% Var.*	2017	2016	% Var.	Var.*	
Net sales	2,314	2,163	7%	10%	782	732	7%	1%	
Operating EBITDA	868	797	9%	12%	302	268	13%	7%	
Operating EBITDA margin	37.5%	36.8%	0.7pp		38.6%	36.6%	2.0pp		

In millions of US dollars, except percentages.

Domestic gray cement			Ready-mix		Aggregates			
Year-over-year percentage variation	January - September	Third Quarter	January - September	Third Quarter	January - September	Third Quarter		
Volume	(4%)	(10%)	(2%)	(6%)	(3%)	(4%)		
Price (USD)	15%	22%	7%	15%	10%	13%		
Price (local currency)	18%	15%	9%	9%	12%	7%		

In Mexico, our domestic gray cement, ready mix and aggregates volumes decreased by 10%, 6%, and 4%, respectively, during the third quarter of 2017 versus the same period last year. During the first nine months of the year, domestic gray cement, ready-mix, and aggregates volumes decreased by 4%, 2%, and 3%, respectively, versus the comparable period of 2016. During the quarter construction activity was affected by natural disasters including earthquakes, hurricanes and heavy rains. Our domestic gray cement prices in local currency increased on a year over year and sequential basis by 15% and 2%, respectively, during the quarter.

In the industrial-and-commercial sector, while recent indicators reflect slower growth in retail sales, favorable dynamics continued in shopping malls, hospitality and tourism-related construction. Regarding the self-construction sector, while disposable income was temporarily affected by higher inflation, indicators including job creation and remittances continued to be solid. In the formal residential sector, there has been a recent shift in mortgage dynamics between banking and government-related entities. Mortgage credits from the banking sector, recently reflected a slowdown in credits while mortgages from INFONAVIT rebounded. INFONAVIT is now offering higher-value loans with improved terms and conditions. Low-income housing activity has been affected by a decline in government subsidies. The infrastructure sector was affected by lower investment from the federal government.

# **United States**

		January - September				Third Quarter		
		l-t-l %				•		
	2017	2016	% Var.	Var.*	2017	2016	% Var.	Var.*
Net sales	2,646	2,706	(2%)	3%	916	949	(3%)	2%
Operating EBITDA	447	428	4%	14%	160	176	(9%)	1%
Operating EBITDA margin	16.9%	15.8%	1.1pp		17.4%	18.5%	(1.1pp)	

In millions of US dollars, except percentages.

	Domestic gray co	ement	Ready-mix		Aggregates			
Year-over-year percentage								
variation	January - September	Third Quarter	January - September	Third Quarter	<u> January - September</u>	Third Quarter		
Volume	(7%)	(7%)	(4%)	(4%)	(4%)	(8%)		
Price (USD)	3%	3%	1%	1%	5%	7%		
Price (local currency)	3%	3%	1%	1%	5%	7%		

In the United States, our domestic gray cement, ready-mix, and aggregates volumes decreased by 7%, 4%, and 8%, respectively, during the third quarter of 2017 and compared to the same period last year. During the first nine months of the year, domestic gray cement, ready-mix and aggregates volumes decreased by 7%, 4% and 4%, respectively, on a year-over-year basis. Cement volumes on a like-to-like basis, excluding volumes related to the cement plants sold in Odessa and Fairborn, increased 2% during the quarter and 1% year to date. Ready-mix volumes, on a like-to-like basis excluding the West Texas operations, declined by 2% during both the quarter and the first nine months of the year. Aggregates volumes, also on a like-to-like basis, decreased by 4% during the quarter and remained flat during the first nine months of the year, compared with the same periods last year. Cement prices during the quarter on a like-to-like basis increased by 5% year-over-year.

Despite significant precipitation and two hurricanes—Harvey that impacted Houston and Irma that impacted Florida, Georgia and Tennessee—our cement volumes increased 2% during the quarter on a like-to-like basis. The residential sector continued as the main driver of demand during the quarter. Single family housing starts increased 11% in this period supported by low inventories, wage growth, job creation, positive consumer sentiment, and improved lending conditions. Additionally, single-family housing permits increased 10% year-to-date September. In the industrial-and-commercial sector, construction spending increased 4% year-to-date August with cement consumption growth in commerce, office and lodging.



#### South, Central America and the Caribbean

		January - September				Third Quarter			
		l-t-l %						l-t-l %	
	2017	2016	% Var.	Var.*	2017	2016	% Var.	Var.*	
Net sales	1,431	1,324	8%	(6%)	472	438	8%	(6%)	
Operating EBITDA	366	434	(16%)	(25%)	113	145	(22%)	(28%)	
Operating EBITDA margin	25.6%	32.8%	(7.2pp)		23.9%	33.2%	(9.3pp)		

In millions of US dollars, except percentages.

	Domestic gray o	ement	Ready-mix		Aggregates		
Year-over-year percentage variation	January - September	Third Quarter	January - September	Third Quarter	January - September	Third Quarter	
Volume	13%	12%	(6%)	(7%)	1%	(2%)	
Price (USD)	(4%)	(5%)	1%	(1%)	(2%)	(4%)	
Price (local currency)	(4%)	(4%)	0%	(0%)	(3%)	(3%)	

Our domestic gray cement volumes in the region increased by 12% and 13% during the quarter and the first nine months of the year, respectively, versus the comparable periods last year. Cement volumes on a like-to-like basis, including the regional operations of TCL, decreased by 2% and 1% during the quarter and first nine months of the year, respectively, versus the comparable periods of last year.

In Colombia, during the third quarter our domestic gray cement, ready-mix, and aggregates volumes decreased by 4%, 16%, and 21%, respectively, compared to the third quarter of 2016. For the first nine months of the year, cement, ready-mix, and aggregates volumes decreased by 5%, 15% and 18%, respectively, on a year-over-year basis. Cement consumption during the quarter was affected by weak demand from industrial-and-commercial projects and from high and middle-income housing developments. Although our cement prices declined during the quarter on a sequential basis, point-to-point prices September versus June increased 2%.

# Europe

	January - September				Third Quarter			
		l-t-l %				l-t-l		
	2017	2016	% Var.	Var.*	2017	2016	% Var.	Var.*
Net sales	2,607	2,580	1%	3%	948	887	7%	2%
Operating EBITDA	265	313	(16%)	(13%)	129	132	(3%)	(7%)
Operating EBITDA margin	10.2%	12.1%	(1.9pp)		13.6%	14.9%	(1.3pp)	

In millions of US dollars, except percentages.

	Domestic gray o	ement	Ready-mix		Aggregates			
Year-over-year percentage variation	January - September	Third Quarter	January - September	Third Quarter	January - September	Third Quarter		
Volume	7%	10%	5%	(0%)	4%	(1%)		
Price (USD)	(1%)	4%	(0%)	7%	(3%)	4%		
Price (local currency)	(1%)	(1%)	1%	2%	(0%)	1%		

In the Europe region, our volumes for domestic gray cement increased 10%, for ready-mix remained flat and for aggregates decreased 1%, during the third quarter of 2017 on a year-over-year basis. During the first nine months of 2017 our domestic cement, ready-mix and aggregates volumes increased 7%, 5%, and 4%, respectively, compared with the same period of last year.

In the United Kingdom, our domestic gray cement, ready-mix, and aggregates volumes decreased by 6%, 4% and 6%, respectively, during the third quarter of 2017 on a year-over-year basis. For the first nine months of the year our domestic gray cement, ready-mix, and aggregates volumes decreased 8%, 2%, and 3%, respectively, versus the comparable period in 2016. The year-to-date cement volume decline reflects a high base of comparison with the same period last year due to non-recurring industry sales particularly in the first half of 2016, as well as softening market conditions due to political uncertainty. The residential sector was the main driver of demand during the quarter supported by government's help-to-buy program.



In Spain, our domestic gray cement, ready-mix, and aggregates volumes increased 40%, 5% and 30%, respectively, during the quarter and on a year-over-year basis. For the first nine months of the year our domestic gray cement and aggregates volumes increased 23% and 30%, respectively, while ready-mix volumes remained flat, versus the comparable period in 2016. Our cement volume growth during the quarter reflects favorable activity from the residential and the industrial-and-commercial sectors. The residential sector benefited from favorable credit conditions and income perspectives, job creation, and pent-up housing demand. The industrial-and-commercial sector was supported by offices, tourism and agricultural projects.

In Germany, our domestic gray cement volumes increased 13%, while our ready-mix and aggregates volumes decreased 4% and 2%, respectively, during the third quarter of 2017 compared with the same period of last year. During the first nine months of the year, our domestic gray cement and ready-mix volumes increased 14% and 2%, respectively, while our aggregates volumes remained flat, compared with the same period of 2016. Cement volume growth reflects our participation in infrastructure projects and strong demand from the residential sector. The infrastructure sector benefited from increased central government spending, while the residential sector continued to benefit from low unemployment and mortgage rates, rising purchasing power as well as immigration.

In Poland, domestic gray cement volumes increased by 8% and 3% during the third quarter and the first nine months of the year, respectively, versus the comparable periods in 2016. Our cement prices during the quarter increased 3% on a year-over-year basis and remained stable on a sequential basis. The residential sector continued with favorable activity supported by low interest rates, low unemployment and governmental sponsored programs. The infrastructure sector activity continued developing during the quarter.

In our operations in France, ready-mix and aggregates volumes both increased by 3%, during the third quarter and on a year-over-year basis. During the first nine months of the year and compared with the same period last year, ready-mix and aggregates volumes increased by 7% and 10%, respectively. In the case of aggregates volumes, there was higher activity in traded aggregates volumes. Volume growth during the quarter reflects continued activity in the residential sector as well as "Grand Paris"-related projects. The residential sector was supported by low interest rates and government's initiatives including a buy-to-let program and zero-rate loans for first time buyers.

### Asia, Middle East and Africa

		January - September				Third Quarter			
		l-t-l %			•			l-t-l %	
	2017	2016	% Var.	Var.*	2017	2016	% Var.	Var.*	
Net sales	999	1,201	(17%)	(4%)	346	398	(13%)	1%	
Operating EBITDA	170	308	(45%)	(35%)	57	111	(49%)	(41%)	
Operating EBITDA margin	17.0%	25.6%	(8.6pp)		16.4%	27.9%	(11.5pp)		

In millions of US dollars, except percentages.

V	Domestic gray o	ement	Ready-mix		i	
Year-over-year percentage variation	January - September	Third Quarter	January - September	Third Quarter	January - September	Third Quarter
Volume	(7%)	1%	3%	10%	5%	1%
Price (USD)	(26%)	(29%)	(0%)	(1%)	8%	7%
Price (local currency)	(2%)	(3%)	(1%)	(2%)	3%	2%

Our domestic gray cement volumes in the Asia, Middle East and Africa region increased by 1% during the third quarter and decreased by 7% during the first nine months of the year, on a year-over-year basis.

In the Philippines, our domestic gray cement volumes increased by 2% during the third quarter and decreased by 3% during the first nine months of 2017, versus the comparable periods of last year. Cement demand improved during the quarter supported by a pick-up in infrastructure activity and a modest growth in the residential and industrial-and-commercial sectors volumes.

In Egypt, our domestic gray cement volumes decreased by 2% and 14% during the third quarter and the first nine months of 2017, respectively, versus the comparable periods in the previous year. Our cement prices on a year-over-year and on a sequential basis increased by 11% and 8%, respectively. The volume decline during the quarter mainly reflects reduced consumer purchasing power resulting from the currency devaluation in November 2016. Government projects related to the Suez Canal tunnels, the port platforms in the city of Port Said, as well as the new administrative capital, continued during the quarter.



# Operating EBITDA and free cash flow

	January - September			Third Quarter		
	2017	2016	% Var	2017	2016	% Var
Operating earnings before other expenses, net	1,315	1,443	(9%)	494	544	(9%)
+ Depreciation and operating amortization	632	658		208	220	
Operating EBITDA	1,947	2,101	(7%)	702	764	(8%)
- Net financial expense	642	762		203	235	
- Maintenance capital expenditures	259	250		105	93	
- Change in working capital	200	(191)		(109)	(154)	
- Taxes paid	203	251		40	43	
- Other cash items (net)	47	28		26	18	
- Free cash flow discontinued operations	(8)	(47)		2	(20)	
Free cash flow after maintenance capital expenditures	603	1,048	(42%)	435	548	(21%)
- Strategic capital expenditures	81	179		24	79	
Free cash flow	522	868	(40%)	411	469	(12%)

During the quarter, free cash flow plus proceeds from asset divestments were mainly used for debt repayment.

Our debt during the quarter reflects a negative foreign conversion effect of US\$95 million.

# Information on debt and perpetual notes

	Th 2017	ird Quarter 2016	% Var	Second Quarter 2017		Thii Quar <u>2017</u>	
Total debt (1)	11,111	13,523	(18%)	11,483	Currency denomination	_	
Short-term	7%	3%		5%	US dollar	69%	78%
Long-term	93%	97%		95%	Euro	23%	21%
Perpetual notes	446	443	1%	444	Mexican peso	1%	1%
Cash and cash equivalents	449	593	(24%)	418	Other	7%	0%
Net debt plus perpetual notes	11,108	13,372	(17%)	11,509			
					Interest rate		
Consolidated funded debt (2)/EBITDA (3)	3.98	4.52		4.04	Fixed	69%	72%
					Variable	31%	28%
Interest coverage (3) (4)	3.31	3.03		3.39			

In millions of US dollars, except percentages and ratios.

- (1) Includes convertible notes and capital leases, in accordance with International Financial Reporting Standards (IFRS).
- (2) Consolidated funded debt as of September 30, 2017 was US\$10,448 million, in accordance with our contractual obligations under the Credit Agreement.
- (3) EBITDA calculated in accordance with IFRS.
- (4) Interest expense calculated in accordance with our contractual obligations under the Credit Agreement.



#### **Equity-related information**

One CEMEX ADS represents ten CEMEX CPOs. The following amounts are expressed in CPO terms.

Beginning-of-quarter CPO-equivalent units outstanding	15,019,585,061
CPOs issued as a result of the conversion of a portion of our 3.75% Convertible Subordinated Notes due 2018 into CEMEX ADS's	52,027,540
Stock-based compensation	35,622,355
End-of-quarter CPO-equivalent units outstanding	15,107,234,956

Outstanding units equal total CEMEX CPO-equivalent units less CPOs held in subsidiaries, which as of September 30, 2017 were 20,541,277.

CEMEX has outstanding mandatorily convertible securities which, upon conversion, will increase the number of CPOs outstanding by approximately 236 million, subject to antidilution adjustments.

# Employee long-term compensation plans

As of September 30, 2017, our executives held 31,151,326 restricted CPOs, representing 0.2% of our total CPOs outstanding as of such date.

#### **Derivative instruments**

The following table shows the notional amount for each type of derivative instrument and the aggregate fair market value for all of CEMEX's derivative instruments as of the last day of each quarter presented.

		Third Q		Second Quarter			
	2017		2016		2017		
In millions of US dollars.	Notional amount	Fair value	Notional amount	Fair value	Notional amount	Fair value	
Exchange rate derivatives (1)	1,062	(27)	202	(1)	888	(41)	
Equity related derivatives (2) (5)	168	(34)	576	33	289	24	
Interest rate swaps (3)	142	21	152	31	142	21	
Fuel derivatives (4)	74	12	77	6	91		
	1,446	(28)	1,007	69	1,410	4	

- (1) Exchange rate derivatives are used to manage currency exposures that arise from the regular operations and from expected sale of assets.
- (2) Until June 30, 2017 equity derivatives were related with options on the Parent Company own shares and as of September 30, 2017 to forwards, net of cash collateral, over the shares of Grupo Cementos de Chihuahua, S.A.B. de C.V.
- (3) Interest-rate swap related to our long-term energy contracts.
- (4) Forward contracts negotiated to hedge the price of the fuel consumed in certain operations.
- (5) As required by IFRS, the equity related derivatives fair market value as of September 30, 2017 and 2016 includes a liability of US\$37 million, respectively, relating to an embedded derivative in CEMEX's mandatorily convertible securities.

Under IFRS, companies are required to recognize all derivative financial instruments on the balance sheet as assets or liabilities, at their estimated fair market value, with changes in such fair market values recorded in the income statement, except when transactions are entered into for cash-flow-hedging purposes, in which case changes in the fair market value of the related derivative instruments are recognized temporarily in equity and then reclassified into earnings as the inverse effects of the underlying hedged items flow through the income statement, and/or transactions related to net investment hedges, in which case changes in fair value are recorded directly in equity as part of the currency translation effect, and are reclassified to the income statement only upon disposal of the net investment. As of September 30, 2017, regarding the fair market value recognition of its derivatives portfolio, CEMEX recognized increases in its assets and liabilities resulting in a net liability of US\$28 million, including a liability of US\$37 million corresponding to an embedded derivative related to our mandatorily convertible securities, which according to our debt agreements, is presented net of the assets associated with the derivative instruments.

**2017** Third Quarter Results



# **Consolidated Income Statement & Balance Sheet**

# CEMEX, S.A.B. de C.V. and Subsidiaries

(Thousands of U.S. Dollars, except per ADS amounts)

		January - Sept	ember			Third Qua		
INCOME CHARLEMENT	2017			like-to-like	2015	=		like-to-like
INCOME STATEMENT Net sales	2017 10,244,388	2016	% Var.	<u>% Var.*</u> 2%	2017 3,549,077	2016 3,474,899	% Var.	% Var.* 1%
Cost of sales	(6,737,668)	10,196,410 (6,580,266)	0% (2%)	270		(2,189,709)	2% (4%)	170
			, ,	(10/)	(2,283,987)		, ,	(20/)
Gross profit	3,506,720	3,616,144	(3%)	(1%)	1,265,091	1,285,190	(2%)	(3%)
Operating expenses	(2,192,108)	(2,173,188)	(1%)	(00/)	(771,010)	(741,659)	(4%)	(4.00/)
Operating earnings before other expenses, net	1,314,613	1,442,956	(9%)	(8%)	494,081	543,530	(9%)	(10%)
Other expenses, net	73,226	(82,501)	N/A		(68,134)	(26,950)	(153%)	
Operating earnings	1,387,839	1,360,456	2%		425,947	516,581	(18%)	
Financial expense	(804,666)	(907,133)	11%		(263,466)	(293,857)	10%	
Other financial income (expense), net	114,544	196,841	(42%)		116,123	102,661	13%	
Financial income	13,361	17,433	(23%)		4,270	6,334	(33%)	
Results from financial instruments, net	202,242	21,598	836%		95,355	22,916	316%	
Foreign exchange results	(60,263)	199,710	N/A		30,972	86,973	(64%)	
Effects of net present value on assets and liabilities	(40 =0.0)	(44.004)	201			(40 = 60)	(=0/)	
and others, net	(40,796)	(41,901)	3%		(14,474)	(13,562)	(7%)	
Equity in gain (loss) of associates	20,491	30,259	(32%)		11,194	13,732	(18%)	
Income (loss) before income tax	718,208	680,423	6%		289,798	339,116	(15%)	
Income tax	69,726	(123,207)	N/A		27,820	(42,774)	N/A	
Profit (loss) of continuing operations	787,934	557,216	41%		317,618	296,342	7%	
Discontinued operations	186,304	30,385	513%		(2,816)	7,693	N/A	
Consolidated net income (loss)	974,238	587,601	66%		314,802	304,035	4%	
Non-controlling interest net income (loss)	57,796	54,022	7%		25,634	18,449	39%	
Controlling interest net income (loss)	916,441	533,579	72%		289,168	285,586	1%	
Operating EBITDA	1,946,631	2,100,607	(7%)	(6%)	701,896	763,503	(8%)	(8%)
Earnings (loss) of continued operations per ADS	0.49	0.34	42%	ì	0.19	0.19	2%	Ì
Earnings (loss) of discontinued operations per ADS	0.12	0.02	504%		(0.00)	0.01	N/A	
BALANCE SHEET	As o 2017	of September 30 2016	% Var.					
Total assets	29,194,971	30,369,239	(4%)					
Cash and cash equivalents	449,489	593,492	(24%)					
Trade receivables less allowance for doubtful	,	,	(= 1,0)					
accounts	1,729,661	1,709,675	1%					
Other accounts receivable	228,942	252,505	(9%)					
Inventories, net	991,378	948,390	5%					
Assets held for sale	84,533	670,998	(87%)					
Other current assets	130,549	155,001	(16%)					
Current assets	3,614,552	4,330,061	(17%)					
Property, machinery and equipment, net	11,831,863	11,747,242	1%					
Other assets	13,748,556	14,291,936	(4%)					
Total liabilities	18,245,955	20,443,739	(11%)					
Liabilities held for sale		18,018	(100%)					
Other current liabilities	4,894,386	4,298,777	14%					
Current liabilities	4,894,386	4,316,795	13%					
Long-term liabilities	9,632,980	11,894,429	(19%)					
Other liabilities	3,718,589	4,232,515	(12%)					
Total Stockholder's equity	10,949,016	9,925,500	10%					
Non-controlling interest and perpetual instruments	1,489,568	1,404,144	6%					
Total Controlling interest	9,459,448	8,521,356	11%					



# **Consolidated Income Statement & Balance Sheet**

# CEMEX, S.A.B. de C.V. and Subsidiaries

(Thousands of Mexican Pesos in nominal terms, except per ADS amounts)

INCOME STATEMENT	Janua 2017	ary - September 2016	% Var.	Th 2017	nird Quarter 2016	% Var.
Net sales	192,594,503	186,288,410	3%	63,812,408	65,953,576	(3%)
Cost of sales	(126,668,163)	(120,221,459)	(5%)	(41,066,079)	(41,560,678)	1%
Gross profit	65,926,339	66,066,950	(0%)	22,746,329	24,392,899	(7%)
Operating expenses	(41,211,623)	(39,704,137)	(4%)	(13,862,756)	(14,076,691)	2%
Operating earnings before other expenses, net	24,714,716	26,362,814	(6%)	8,883,573	10,316,208	(14%)
Other expenses, net	1,376,651	(1,507,291)	N/A	(1,225,042)	(511,502)	(139%)
Operating earnings	26,091,368	24,855,522	5%	7,658,531	9,804,706	(22%)
Financial expense	(15,127,718)	(16,573,314)	9%	(4,737,125)	(5,577,413)	15%
Other financial income (expense), net	2,153,431	3,596,289	(40%)	2,087,885	1,948,499	7%
Financial income	251,189	318,505	(21%)	76,774	120,225	(36%)
Results from financial instruments, net	3,802,146	394,602	864%	1,714,474	434,941	294%
Foreign exchange results	(1,132,948)	3,648,706	N/A	556,871	1,650,748	(66%)
Effects of net present value on assets and liabilities and others, net	(766,956)	(765,524)	(0%)	(260,234)	(257,416)	(1%)
Equity in gain (loss) of associates	385,230	552,830	(30%)	201,269	260,634	(23%)
Income (loss) before income tax	13,502,311	12,431,327	9%	5,210,561	6,436,425	(19%)
Income tax	1,310,850	(2,250,986)	N/A	500,211	(811,856)	N/A
Profit (loss) of continuing operations	14,813,161	10,180,341	46%	5,710,772	5,624,569	2%
Discontinued operations	3,502,507	555,135	531%	(50,636)	146,015	N/A
Consolidated net income (loss)	18,315,668	10,735,476	71%	5,660,137	5,770,585	(2%)
Non-controlling net income (loss)	1,086,570	986,979	10%	460,894	350,165	32%
Controlling net income (loss)	17,229,098	9,748,497	77%	5,199,243	5,420,419	(4%)
Operating EBITDA	36,596,662	38,378,098	(5%)	12,620,097	14,491,282	(13%)
Earnings (loss) of continued operations per ADS	9.15	6.25	46%	3.43	3.56	(4%)
Earnings (loss) of discontinued operations per ADS	2.32	0.37	521%	(0.03)	0.10	N/A
BALANCE SHEET	As o 2017	f September 30 2016	% Var.			
Total assets	532,808,223	588,859,552	(10%)			
Cash and cash equivalents	8,203,166	11,507,804	(29%)			
Trade receivables less allowance for doubtful accounts	31,566,320	33,150,596	(5%)			
Other accounts receivable	4,178,189	4,896,077	(15%)			
Inventories, net	18,092,650	18,389,291	(2%)			
Assets held for sale	1,542,734	13,010,653	(88%)			
Other current assets	2,382,519	3,005,470	(21%)			
Current assets	65,965,578	83,959,891	(21%)			
Property, machinery and equipment, net	215,931,498	227,779,020	(5%)			
Other assets	250,911,148	277,120,641	(9%)			
Total liabilities	332,988,676	396,404,106	(16%)			
Liabilities held for sale	_	349,369	(100%)			
Other current liabilities	89,322,546	83,353,286	7%			
Current liabilities	89,322,546	83,702,655	7%			
Long-term liabilities	175,801,884	230,632,986	(24%)			
Other liabilities	67,864,245	82,068,465	(17%)			
Total stockholders' equity	199,819,547	192,455,446	4%			
Non-controlling interest and perpetual instruments	27,184,614	27,226,354	(0%)			
Total controlling interest	172,634,933	165,229,092	4%			

**2017** Third Quarter Results



# **Operating Summary per Country**

# In thousands of U.S. dollars

	January - September like-to-like			Third Quarter %			like-to-like	
NET SALES	2017	2016	% Var.	% Var. *	2017	2016	Var.	% Var. *
Mexico	2,313,894	2,162,890	7%	10%	782,045	731,667	7%	1%
U.S.A.	2,646,458	2,705,776	(2%)	3%	915,721	948,834	(3%)	2%
South, Central America and the Caribbean	1,430,695	1,323,894	8%	(6%)	472,475	437,916	8%	(6%)
Europe	2,606,998	2,579,793	1%	3%	947,510	886,827	7%	2%
Asia, Middle East and Africa	998,639	1,201,381	(17%)	(4%)	345,877	398,138	(13%)	1%
Others and intercompany eliminations	247,703	222,676	11%	8%	85,450	71,518	19%	19%
TOTAL	10,244,388	10,196,410	0%	2%	3,549,077	3,474,899	2%	1%
GROSS PROFIT								
Mexico	1,253,738	1,145,857	9%	13%	438,853	388,376	13%	7%
U.S.A.	708,142	703,072	1%	6%	261,130	268,016	(3%)	2%
South, Central America and the Caribbean	535,861	571,885	(6%)	(15%)	170,683	192,628	(11%)	(16%)
Europe	686,248	728,603	(6%)	(4%)	284,160	277,025	3%	(2%)
Asia, Middle East and Africa	300,393	427,533	(30%)	(19%)	100,950	153,507	(34%)	(25%)
Others and intercompany eliminations	22,337	39,195	(43%)	(48%)	9,315	5,638	65%	3%
TOTAL	3,506,720	3,616,144	(3%)	(1%)	1,265,091	1,285,190	(2%)	(3%)
OPERATING EARNINGS BEFORE OTHER EXPENSES, NET								
Mexico	778,998	699,278	11%	15%	270,851	235,927	15%	9%
U.S.A.	195,238	159,823	22%	54%	83,244	84,549	(2%)	16%
South, Central America and the Caribbean	299,150	377,358	(21%)	(30%)	91,484	125,887	(27%)	(33%)
Europe	120,087	163,903	(27%)	(24%)	77,830	82,826	(6%)	(10%)
Asia, Middle East and Africa	123,571	251,433	(51%)	(44%)	41,462	92,517	(55%)	(49%)
Others and intercompany eliminations	(202,432)	(208,840)	3%	(2%)	(70,790)	(78,177)	9%	15%
TOTAL	1,314,613	1,442,956	(9%)	(8%)	494,081	543,530	(9%)	(10%)



# **Operating Summary per Country**

EBITDA in thousands of U.S. dollars. EBITDA margin as a percentage of net sales.

	January - September like-to-like				like-to-like			
OPERATING EBITDA	2017	2016	% Var.	% Var. *	2017	2016	% Var.	% Var. *
Mexico	868,357	796,987	9%	12%	301,895	267,506	13%	7%
U.S.A.	446,668	428,445	4%	14%	159,629	175,653	(9%)	1%
South, Central America and the Caribbean	365,706	434,077	(16%)	(25%)	112,949	145,209	(22%)	(28%)
Europe	264,676	313,240	(16%)	(13%)	128,686	132,208	(3%)	(7%)
Asia, Middle East and Africa	169,768	308,082	(45%)	(35%)	56,852	111,268	(49%)	(41%)
Others and intercompany eliminations	(168,544)	(180,224)	6%	1%	(58,115)	(68,341)	15%	22%
TOTAL	1,946,631	2,100,607	(7%)	(6%)	701,896	763,503	(8%)	(8%)
OPERATING EBITDA MARGIN								
Mexico	37.5%	36.8%			38.6%	36.6%		
U.S.A.	16.9%	15.8%			17.4%	18.5%		
South, Central America and the Caribbean	25.6%	32.8%			23.9%	33.2%		
Europe	10.2%	12.1%			13.6%	14.9%		
Asia, Middle East and Africa	17.0%	25.6%			16.4%	27.9%		
TOTAL	19.0%	20.6%			19.8%	22.0%		



# **Volume Summary**

# Consolidated volume summary

Cement and aggregates: Thousands of metric tons. Ready-mix: Thousands of cubic meters.

	Janu	ary - Septembe	er	Third Quarter		
	2017	2016	% Var.	2017	2016	% Var.
Consolidated cement volume 1	51,310	52,164	(2%)	17,463	17,448	0%
Consolidated ready-mix volume	38,656	38,631	0%	13,220	13,410	(1%)
Consolidated aggregates volume	110,423	110,129	0%	37,659	38,931	(3%)

# Per-country volume summary

DOMESTIC GRAY CEMENT VOLUME	January - September 2017 Vs. 2016	Third Quarter 2017 Vs. 2016	Third Quarter 2017 Vs. Second Quarter 2017
Mexico	(4%)	(10%)	(10%)
U.S.A.	(7%)	(7%)	3%
South, Central America and the Caribbean	13%	12%	(2%)
Europe	7%	10%	(0%)
Asia, Middle East and Africa	(7%)	1%	7%
READY-MIX VOLUME			
Mexico	(2%)	(6%)	1%
U.S.A.	(4%)	(4%)	(1%)
South, Central America and the Caribbean	(6%)	(7%)	(1%)
Europe	5%	(0%)	(2%)
Asia, Middle East and Africa	3%	10%	8%
AGGREGATES VOLUME			
Mexico	(3%)	(4%)	4%
U.S.A.	(4%)	(8%)	(7%)
South, Central America and the Caribbean	1%	(2%)	(6%)
Europe	4%	(1%)	(4%)
Asia, Middle East and Africa	5%	1%	8%

<sup>1</sup> Consolidated cement volume includes domestic and export volume of gray cement, white cement, special cement, mortar and clinker.



# **Price Summary**

# Variation in U.S. Dollars

DOMESTIC GRAY CEMENT PRICE	January - September 2017 Vs. 2016	Third Quarter 2017 Vs. 2016	Third Quarter 2017 Vs. Second Quarter 2017
Mexico	15%	22%	5%
U.S.A.	3%	3%	(0%)
South, Central America and the Caribbean (*)	(4%)	(5%)	(0%)
Europe (*)	(1%)	4%	4%
Asia, Middle East and Africa (*)	(26%)	(29%)	(3%)
READY-MIX PRICE			
Mexico	7%	15%	5%
U.S.A.	1%	1%	1%
South, Central America and the Caribbean (*)	1%	(1%)	(0%)
Europe (*)	(0%)	7%	4%
Asia, Middle East and Africa (*)	(0%)	(1%)	1%
AGGREGATES PRICE			
Mexico	10%	13%	1%
U.S.A.	5%	7%	4%
South, Central America and the Caribbean (*)	(2%)	(4%)	4%
Europe (*)	(3%)	4%	3%
Asia, Middle East and Africa (*)	8%	7%	1%

# Variation in Local Currency

DOMESTIC GRAY CEMENT PRICE	January - September 2017 Vs. 2016	Third Quarter 2017 Vs. 2016	Third Quarter 2017 Vs. Second Quarter 2017
Mexico	18%	15%	2%
U.S.A.	3%	3%	(0%)
South, Central America and the Caribbean (*)	(4%)	(4%)	(1%)
Europe (*)	(1%)	(1%)	(1%)
Asia, Middle East and Africa (*)	(2%)	(3%)	(2%)
READY-MIX PRICE			
Mexico	9%	9%	2%
U.S.A.	1%	1%	1%
South, Central America and the Caribbean (*)	0%	(0%)	(0%)
Europe (*)	1%	2%	(0%)
Asia, Middle East and Africa (*)	(1%)	(2%)	1%
AGGREGATES PRICE			
Mexico	12%	7%	(2%)
U.S.A.	5%	7%	4%
South, Central America and the Caribbean (*)	(3%)	(3%)	4%
Europe (*)	(0%)	1%	(1%)
Asia, Middle East and Africa (*)	3%	2%	1%

# \*) Volume weighted-average price.



### **Mexican Tax Reform 2016**

In October 2015, a new tax reform approved by Congress (the "new tax reform") which became effective in January 1, 2016 granted entities the option to settle a portion of the liability for the exit of the tax consolidation regime using available tax loss carryforwards of the previously consolidated entities, considering a discount factor, and a tax credit to offset certain items of the aforementioned liability. Consequently, during 2015, because of payments made, the liability was further reduced to approximately US\$784 million, which after the application of tax credits and assets for tax loss carryforwards (as provided by the new tax reform) which had a book value for CEMEX before discount of approximately US\$537 million, as of December 31, 2015, the Parent Company's liability was reduced to approximately US\$192 million. In the first half of 2016, CEMEX paid US\$41 million regarding this liability. In the first half of 2017, CEMEX paid US\$46 million regarding this liability. All USD amounts are based on an exchange rate of Ps20.72 to US\$1.00 as of December 31, 2016.

# Capped Calls

In relation to the capped calls that had been purchased by CEMEX with proceeds of subordinated convertibles notes issued in March 2011 due in March 2018, year-to-date we have amended capped calls transactions maturing in March 2018 over approximately 71 million CEMEX ADSs, with the purpose of unwinding the position, pursuant to which CEMEX has received year-to-date an aggregate amount of approximately U.S.\$103 million in cash.

#### CEMEX sale of direct stake in GCC

On September 28, 2017, CEMEX announced the sale of 31,483,332 shares of common stock of Grupo Cementos de Chihuahua, S.A.B. de C.V. ("GCC"), which represents approximately 9.47% of the equity capital of GCC. Proceeds from the sale were approximately U.S.\$168 million, which will be used mainly for debt reduction and for general corporate purposes. CEMEX continues to have an approximate 20% indirect interest in GCC through CAMCEM, S.A. de C.V., an entity that owns a majority interest in GCC and in which CEMEX has a direct interest. The sale of the GCC shares comprised the remainder of CEMEX's direct interest in GCC which was not previously sold in February of 2017, and was made in the context of CEMEX's previously announced global asset divestiture plans. After the sale of the GCC shares was completed, CEMEX also entered into forward contracts on GCC's stock price, which are payable in cash, but may be unwound earlier at CEMEX's option. Under the forward contracts, CEMEX will retain exposure to the GCC stock price. The forwards transactions have an 18-month tenor. GCC is not a party to these forward contracts.

# Discontinued Operations, Other Disposal Groups and Assets held for Sale Discontinued Operations

On June 30, 2017, CEMEX announced that after approval from regulators, one of its subsidiaries in the U.S. closed the divestment of its Pacific Northwest Materials Business consisting of aggregate, asphalt and ready mix concrete operations in Oregon and Washington to Cadman Materials, Inc., part of Lehigh Hanson, Inc. and the U.S. subsidiary of HeidelbergCement Group, for approximately US\$150 million. Considering the disposal of the entire Pacific Northwest Materials Business, their operations for the six-month period ended June 30, 2017 and the nine-month period ended September 30, 2016, included in CEMEX's statements of operations were reclassified net of tax to the single line item "Discontinued Operations." CEMEX determined a net gain on disposal of these assets for approximately US\$22 million recognized during June 2017 as part of discontinued operations, which included a proportional allocation of goodwill for approximately US\$73 million.

On November 28, 2016, CEMEX announced that one of its subsidiaries in the United States signed a definitive agreement to divest its Concrete Reinforced Pipe Manufacturing Business ("Concrete Pipe Business") in the United States to Quikrete Holdings, Inc. ("Quikrete") for

approximately US\$500 million plus an additional US\$40 million contingent consideration based on future performance. On January 31, 2017, after the satisfaction of certain conditions precedent including approval from regulators, CEMEX announced the closing of the sale to Quikrete according to the agreed upon price conditions. Considering the disposal of the entire Concrete Pipe Business, their operations for the one-month period ended January 31, 2017 and the nine-month period ended September 30 2016, included in CEMEX's statements of operations were reclassified net of tax to the single line item "Discontinued Operations." CEMEX determined a net gain on disposal of these assets for approximately US\$148 million recognized during January 2017 as part of discontinued operations, which included a proportional allocation of goodwill for approximately US\$260 million.

On May 26, 2016, CEMEX concluded the sale to SIAM City Cement Public Company limited ("SIAM Cement") of its operations in Bangladesh and Thailand for approximately US\$53 million. CEMEX's operations in Bangladesh and Thailand for the period from January 1 to May 26, 2016 included in CEMEX's statement of operations for the nine-month period ended September 30, 2016 were reclassified net of tax to the single line item "Discontinued operations."

In connection with an agreement signed between CEMEX and Duna-Dráva Cement on August 12, 2015 for the sale of its Croatian operations, including assets in Bosnia and Herzegovina, Montenegro and Serbia (jointly the "Croatian Operations"), CEMEX reported its Croatian Operations net of tax in the single line item of discontinued operations until the first quarter of 2017. On April 5, 2017, CEMEX announced that the European Commission issued a decision that ultimately did not allow Duna-Dráva Cement to purchase the aforementioned operations. Consequently, the transaction was cancelled and CEMEX maintained its Croatian Operations and continue to operate them. For the nine-month periods ended September 30, 2017 and 2016, the Croatian Operations are presented line-by-line in the statements of operations.

The following table presents condensed combined information of the statement of operations of CEMEX discontinued operations mainly: a) the Concrete Pipe Business for the one-month period ended January 31, 2017 and the nine-month period ended September 30 2016; b) Pacific Northwest Materials Business for the six-month period ended June 2017 and the nine-month period ended September 30, 2016; and c) Bangladesh and Thailand for the period from January 1 to May 26, 2016:

INCOME STATEMENT	Jan-S	Sep	Third	Quarter
(Millions of Mexican pesos)	2017	2016	2017	2016
Sales	1,549	6,819	_	2,393
Cost of sales and operating	(1,531)	(6,509)	_	(2,215)
Other expenses, net	14	(1)	_	6
Interest expense, net and others	(3)	(71)		(7)
Income (loss) before income tax	29	239	_	177
Income tax		(78)		(22)
Net income (loss)	29	161		155
Non controlling interest net income			_	
Controlling interest net income	29	161	_	155
Net gain on sale	3,474	394	(51)	(9)
Discontinued operations	3,503	555	(51)	146



#### Other disposal groups

Other disposal groups do not represent the disposal of an entire sector or line of business and, due to the remaining ongoing activities and the relative size, are not considered discontinued operations and were consolidated by CEMEX line-by-line in the statement of operations for all reported periods. The main disposal groups are as follows:

On November 18, 2016, a subsidiary of CEMEX in the United States closed the sale to an affiliate of Grupo Cementos de Chihuahua, S.A.B. de C.V. ("GCC") of certain assets consisting in CEMEX's cement plant in Odessa, Texas, two cement terminals and the building materials business in El Paso, Texas and Las Cruces, New Mexico, for an amount of approximately US\$306 million. Odessa plant has an annual production capacity of approximately 537 thousand tons. CEMEX's statement of operations for the nine-month period ended September 30, 2016 includes the operations of these assets consolidated line-by-line.

On September 12, 2016, CEMEX announced that one of its subsidiaries in the United States signed a definitive agreement for the sale of its Fairborn, Ohio cement plant and cement terminal in Columbus, Ohio to Eagle Materials Inc. ("Eagle Materials") for approximately US\$400 million. Fairborn plant has an annual production capacity of approximately 730 thousand tons. On February 10, 2017, CEMEX announced that such subsidiary in the United States closed the divestment of these assets. CEMEX's statements of operations include the operations of the Fairborn cement plant and the Columbus cement terminal consolidated line-by-line for the period in 2017 until their disposal in February 10 and for the nine-month period ended September 30, 2016. CEMEX determined a net gain on disposal of these assets for approximately US\$188 million recognized during February 2017 as part of Other expenses, net, which included a proportional allocation of goodwill for approximately US\$211 million.

The following table presents selected combined statement of operations information of the net assets sold to GCC for the nine-month period ended September 30, 2016 and those sold to Eagle Materials for the period in 2017 until their disposal in February 10 and for the nine-month period ended September 30, 2016:

SELECTED INFORMATION	Jan	- Sep	Third Quarter	
(Millions of Mexican pesos)	2017	2016	2017	2016
Sales	86	2,585	_	1,035
Cost of sales and operating Expenses	(71)	(2,247)	_	(828)
Operating earnings before other expenses, net	15	338	_	207



#### Methodology for translation, consolidation, and presentation of results

Under IFRS, beginning January 1, 2008, CEMEX translates the financial statements of foreign subsidiaries using exchange rates at the reporting date for the balance sheet and the exchange rates at the end of each month for the income statement. CEMEX reports its consolidated results in Mexican pesos.

For the reader's convenience, beginning June 30, 2008, US dollar amounts for the consolidated entity are calculated by converting the nominal Mexican peso amounts at the end of each quarter using the average MXN/US\$ exchange rate for each quarter. The exchange rates used to convert results for the third quarter of 2017 and the third quarter of 2016 are 17.98 and 18.98 Mexican pesos per US dollar, respectively.

Per-country/region figures are presented in US dollars for the reader's convenience. Figures presented in US dollars for Mexico, as of September 30, 2017, and September 30, 2016, can be converted into their original local currency amount by multiplying the US-dollar figure by the corresponding average exchange rates for 2017 and 2016, provided below.

## **Breakdown of regions**

The South, Central America and the Caribbean region includes CEMEX's operations in Argentina, Bahamas, Brazil, Colombia, Costa Rica, the Dominican Republic, El Salvador, Guatemala, Haiti, Jamaica, Trinidad & Tobago, Barbados, Nicaragua, Panama, Peru, and Puerto Rico, as well as trading operations in the Caribbean region.

Europe includes operations in Spain, Croatia, the Czech Republic, France, Germany, Latvia, Poland, and the United Kingdom, as well as trading operations in several Nordic countries.

The Asia, Middle East and Africa region includes operations in Egypt, Israel and the Philippines.

#### **Definition of terms**

Free cash flow equals operating EBITDA minus net interest expense, maintenance and strategic capital expenditures, change in working capital, taxes paid, and other cash items (net other expenses less proceeds from the disposal of obsolete and/or substantially depleted operating fixed assets that are no longer in operation and coupon payments on our perpetual notes).

Maintenance capital expenditures investments incurred for the purpose of ensuring the company's operational continuity. These include capital expenditures on projects required to replace obsolete assets or maintain current operational levels, and mandatory capital expenditures, which are projects required to comply with governmental regulations or company policies.

Net debt equals total debt (debt plus convertible bonds and financial leases) minus cash and cash equivalents.

Operating EBITDA equals operating earnings before other expenses, net, plus depreciation and operating amortization.

pp equals percentage points

Prices all references to pricing initiatives, price increases or decreases, refer to our prices for our products

Strategic capital expenditures investments incurred with the purpose of increasing the company's profitability. These include capital expenditures on projects designed to increase profitability by expanding capacity, and margin improvement capital expenditures, which are projects designed to increase profitability by reducing costs.

Working capital equals operating accounts receivable (including other current assets received as payment in kind) plus historical inventories minus operating payables.

#### Earnings per ADS

The number of average ADSs outstanding used for the calculation of earnings per ADS was 1,537.9 million for the third quarter of 2017; 1,508.9 million for year-to-date 2017; 1,489.7 million for the third quarter of 2016; and 1,485.7 million for year-to-date 2016.

According to the IAS 33 Earnings per share, the weighted-average number of common shares outstanding is determined considering the number of days during the accounting period in which the shares have been outstanding, including shares derived from corporate events that have modified the stockholder's equity structure during the period, such as increases in the number of shares by a public offering and the distribution of shares from stock dividends or recapitalizations of retained earnings and the potential diluted shares (Stock options, Restricted Stock Options and Mandatory Convertible Shares). The shares issued because of share dividends, recapitalizations and potential diluted shares are considered as issued at the beginning of the period.

Exchange rates	January - 9	September	Third (	Quarter	Third (	Quarter
	2017	2016	2017	2016	2017	2016
	Average	Average	Average	Average	End of period	End of period
Mexican peso	18.8	18.27	17.98	18.98	18.25	19.39
Euro	0.8939	0.8972	0.8463	0.8966	0.8464	0.8901
British pound	0.7783	0.7252	0.7606	0.7649	0.7464	0.7709

Amounts provided in units of local currency per US dollar.





This presentation contains forward-looking statements within the meaning of the U.S. federal securities laws. CEMEX, S.A.B. de C.V. and its direct and indirect subsidiaries ("CEMEX") intends, but are not limited to, these forward-looking statements to be covered by the safe harbor provisions for forward-looking statements in the U.S. federal securities laws. In some cases, these statements can be identified by the use of forward-looking words such as "may," "should," "could," "anticipate," "estimate," "expect," "plan," "believe," "predict," "potential" and "intend" or other similar words. These forward-looking statements reflect CEMEX's current expectations and projections about future events based on CEMEX's knowledge of present facts and circumstances and assumptions about future events. These statements necessarily involve risks and uncertainties that could cause actual results to differ materially from CEMEX's expectations. Some of the risks, uncertainties and other important factors that could cause results to differ, or that otherwise could have an impact on CEMEX or its subsidiaries, include, but are not limited to, the cyclical activity of the construction sector; CEMEX's exposure to other sectors that impact CEMEX's business, such as the energy sector; competition; general political, economic and business conditions in the markets in which CEMEX operates; the regulatory environment, including environmental, tax, antitrust and acquisition-related rules and regulations; CEMEX's ability to satisfy CEMEX's obligations under its material debt agreements, the indentures that govern CEMEX's senior secured notes and CEMEX's other debt instruments; expected refinancing of existing indebtedness; the impact of CEMEX's below investment grade debt rating on CEMEX's cost of capital; CEMEX's ability to consummate asset sales, fully integrate newly acquired businesses, achieve cost-savings from CEMEX's cost-reduction initiatives and implement CEMEX's global pricing initiatives for CEMEX's products; the increasing reliance on information technology infrastructure for CEMEX's invoicing, procurement, financial statements and other processes that can adversely affect operations in the event that the infrastructure does not work as intended, experiences technical difficulties or is subjected to cyber-attacks; weather conditions; natural disasters and other unforeseen events; and the other risks and uncertainties described in CEMEX's public filings. Readers are urged to read these presentations and carefully consider the risks, uncertainties and other factors that affect CEMEX's business. The information contained in these presentations is subject to change without notice, and CEMEX is not obligated to publicly update or revise forward-looking statements. Readers should review future reports filed by CEMEX with the U.S. Securities and Exchange Commission. Unless the context indicates otherwise, all references to pricing initiatives, price increases or decreases, refer to CEMEX's prices for CEMEX's products.

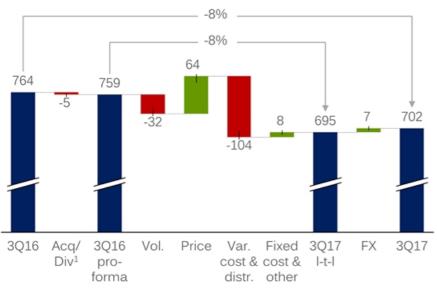
UNLESS OTHERWISE NOTED, ALL FIGURES ARE PRESENTED IN DOLLARS, BASED ON INTERNATIONAL FINANCIAL REPORTING STANDARDS, AS APPLICABLE

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# Operating EBITDA declined 8% on a like-to-like basis



# **EBITDA** variation



Millions of U.S. dollars

1 Includes US\$12 million from Trinidad Cement Limited ("TCL"), which CEMEX began consolidating starting February 2017, -US\$10 million from the Fairborn cement plant divestment, which closed in February 2017, and -US\$7 million from the Odessa cement plant divestment, which closed in November 2016.

Higher like-to-like consolidated prices for our three core products during the quarter and year-to-date September, on a year-over-year basis

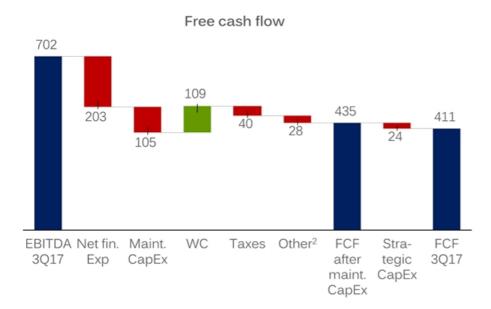
Sales on a like-to-like basis increased 1% during 3Q17 due to favorable prices in Mexico and the U.S., as well as higher cement volumes in the U.S., Europe and AMEA regions

Operating EBITDA declined by 8% on a like-to-like basis, due to lower contributions in the SAC, Europe and AMEA regions, partially offset by higher contributions in Mexico and the U.S.

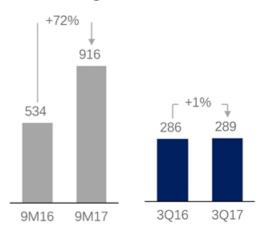
During 3Q17, operating EBITDA margin declined by 2.2pp

# Free cash flow conversion rate<sup>1</sup> reached 62%





# Controlling interest net income

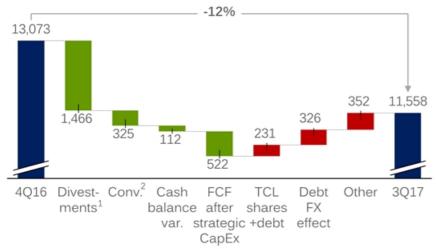


<sup>1</sup> Free cash flow conversion rate = Free cash flow after maintenance CAPEX / EBITDA 2 Includes Other Cash Items plus Free Cash Flow Discontinued Operations

# Debt declined by ~US\$1.5 billion year-to-date September



# Total debt plus perpetuals variation



Free cash flow generation and divestments proceeds mainly used to reduce debt

We have reduced total debt plus perpetuals by close to US\$3.8 billion since December 2015, representing a reduction of approximately 25%

New facilities agreement for US\$4.05 billion under improved conditions, extending average life of debt and reducing cost of debt

**S&P Global Ratings upgraded our corporate credit rating** in its global scale to BB with a stable outlook

Millions of U.S. dollars

2 Conversion of approximately US\$325 million of 3.75% convertible notes due 2018

<sup>1</sup> Mainly includes the following divestments: US\$500 million from the U.S. Concrete Pipe Business, US\$400 million from the Fairborn cement plant in the U.S., US\$378 million from the stake of Grupo Cementos de Chihuahua, US\$150 million from the Pacific Northwest Materials Business in the U.S., among others



# Mexico



	I-t-I						I-t-I	
	9M17	9M16	% var	% var	3Q17	3Q16	% var	% var
Net Sales	2,314	2,163	7%	10%	782	732	7%	1%
Op. EBITDA	868	797	9%	12%	302	268	13%	7%
as % net sales	37.5%	36.8%	0.7pp		38.6%	36.6%	2.0pp	

Millions of U.S. dollars

Price (LC)

Ready mix

Aggregates

		9M17 vs. 9M16	3Q17 vs. 3Q16	3Q17 vs. 2Q17
	Cement	(4%)	(10%)	(10%)
Volume	Ready mix	(2%)	(6%)	1%
	Aggregates	(3%)	(4%)	4%
		9M17 vs. 9M16	3Q17 vs. 3Q16	3Q17 vs. 2Q17
	Cement	18%	15%	2%

9%

12%

9%

7%

2%

(2%)

**3Q17 EBITDA increased 13%** and EBITDA margin increased 2pp, on a year-over-year basis

Construction activity affected during the quarter by natural disasters, as well as lower infrastructure spending

Higher sequential and year-over-year prices for cement and ready mix during the quarter

Slight loss in market position, due to focus on our value-before-volume strategy, which we expect to responsibly recover in upcoming quarters

In the industrial-and-commercial sector, favorable dynamics continued in shopping malls, hospitality and tourism construction

In the **self-construction sector** indicators including job creation and remittances continued to be solid

# **United States**



	I-t-I						I-t-I	
	9M17	9M16	% var	% var	3Q17	3Q16	% var	% var
Net Sales	2,646	2,706	(2%)	3%	916	949	(3%)	2%
Op. EBITDA	447	428	4%	14%	160	176	(9%)	1%
as % net sales	16.9%	15.8%	1.1pp		17.4%	18.5%	(1.1pp)	

Millions of U.S. dollars

		9M17 vs. 9M16	3Q17 vs. 3Q16	3Q17 vs. 2Q17
	Cement	(7%)	(7%)	3%
Volume	Ready mix	(4%)	(4%)	(1%)
	Aggregates	(4%)	(8%)	(7%)

		9M17 vs. 9M16	3Q17 vs. 3Q16	3Q17 vs. 2Q17
	Cement	3%	3%	(0%)
Price (LC)	Ready mix	1%	1%	1%
	Aggregates	5%	7%	4%

**3Q17 operating EBITDA increased** by 1% on a like-to-like basis

Cement volumes increased 2% during the quarter on a like-to-like basis despite significant precipitation as well as the impact of two hurricanes in our footprint

Cement prices on a like-to-like basis increased 5% during the quarter on a year-over-year basis

Single-family housing starts increased 11% during the quarter and single-family housing permits increased 10% year-to-date September

In the industrial-and-commercial sector, construction spending increased 4% yearto-date August, driven by commerce, office and lodging

# South, Central America and the Caribbean



	I-t-I					I-t-I		
	9M17	9M16	% var	% var	3Q17	3Q16	% var	% var
Net Sales	1,431	1,324	8%	(6%)	472	438	8%	(6%)
Op. EBITDA	366	434	(16%)	(25%)	113	145	(22%)	(28%)
as % net sales	25.6%	32.8%	(7.2pp)		23.9%	33.2%	(9.3pp)	

Millions of U.S. dollars

		9M17 vs. 9M16	3Q17 vs. 3Q16	3Q17 vs. 2Q17
	Cement	13%	12%	(2%)
Volume	Ready mix	(6%)	(7%)	(1%)
	Aggregates	1%	(2%)	(6%)

		9M17 vs. 9M16	3Q17 vs. 3Q16	3Q17 vs. 2Q17
	Cement	(4%)	(4%)	(1%)
Price (LC)	Ready mix	0%	(0%)	(0%)
	Aggregates	(3%)	(3%)	4%

Volume-weighted, local-currency average prices

Regional cement volumes on a like-to-like basis decreased by 2% reflecting declines in Colombia, Panama and Guatemala, as well as the impact of the hurricanes in Puerto Rico and, to a lesser extent, the Dominican Republic

In **Colombia**, cement volumes declined 4% during the quarter; local-currency cement prices as of September are 2% higher than they were in June

In **Panama**, our cement volumes during the quarter declined by 3% affected by a slowdown in the high-income-residential and industrial-and-commercial sectors

Cement volumes in our **TCL operations** increased by 4% during the quarter, mainly reflecting a double-digit growth in Jamaican volumes

# Europe



	I-t-I							I-t-I
	9M17	9M16	%var	%var	3Q17	3Q16	%var	%var
Net Sales	2,607	2,580	1%	3%	948	887	7%	2%
Op. EBITDA	265	313	(16%)	(13%)	129	132	(3%)	(7%)
as % net sales	10.2%	12.1%	(1.9pp)		13.6%	14.9%	(1.3pp)	

Mllions of U.S. dollars

		9M17 vs. 9M16	3Q17 vs. 3Q16	3Q17 vs. 2Q17
	Cement	7%	10%	(0%)
Volume	Ready mix	5%	(0%)	(2%)
	Aggregates	4%	(1%)	(4%)

		9M17 vs. 9M16	3Q17 vs. 3Q16	3Q17 vs. 2Q17
	Cement	(1%)	(1%)	(1%)
Price (LC)	Ready mix	1%	2%	(0%)
	Aggregates	(0%)	1%	(1%)

Volume-weighted, local-currency average prices

Increase in regional volumes for our three core products during the first nine months of the year

In the **UK**, our quarterly cement volumes reflect softening market conditions due to political uncertainties

In **Spain**, cement volume growth reflects continued strong activity in the residential sector

In **Germany**, cement volumes increased 13% during the quarter supported by the residential sector and ongoing infrastructure projects

In **Poland,** cement volumes increased 8% during the quarter driven by the residential and infrastructure sectors; our quarterly cement prices increased 3% year-over-year and remained stable on a sequential basis

# Asia, Middle East and Africa



				I-t-I				I-t-I
	9M17	9M16	% var	% var	3Q17	3Q16	% var	% var
Net Sales	999	1,201	(17%)	(4%)	346	398	(13%)	1%
Op. EBITDA	170	308	(45%)	(35%)	57	111	(49%)	(41%)
as % net sales	17.0%	25.6%	(8.6pp)		16.4%	27.9%	(11.5pp)	

Millions of U.S. dollars

		9M17 vs. 9M16	3Q17 vs. 3Q16	3Q17 vs. 2Q17
	Cement	(7%)	1%	7%
Volume	Ready mix	3%	10%	8%
	Aggregates	5%	1%	8%

		9M17 vs. 9M16	3Q17 vs. 3Q16	3Q17 vs. 2Q17
	Cement	(2%)	(3%)	(2%)
Price (LC)	Ready mix	(1%)	(2%)	1%
	Aggregates	3%	2%	1%

Volume-weighted, local-currency average prices

**Increase in quarterly regional volumes** for our three core products

In the **Philippines**, cement volumes increased 2% during the quarter supported by improved infrastructure activity and modest growth in the residential and industrial-and-commercial sectors

In **Egypt**, the slight decrease in cement volume during the quarter reflects a decline in purchasing power as a result of the devaluation; our cement prices in local currency terms increased 8% on a sequential basis

In **Israel**, our ready-mix and aggregates businesses achieved record quarterly and year-to-date volumes



# Operating EBITDA, cost of sales and operating expenses



	January - September				Third Quarter			
	2017	2016	% var	l-t-l % var	2017	2016	% var	l-t-l % var
Net sales	10,244	10,196	0%	2%	3,549	3,475	2%	1%
Operating EBITDA	1,947	2,101	(7%)	(6%)	702	764	(8%)	(8%)
as % net sales	19.0%	20.6%	(1.6pp)		19.8%	22.0%	(2.2pp)	
Cost of sales	6,738	6,580	(2%)		2,284	2,190	(4%)	
as % net sales	65.8%	64.5%	1.3pp		64.4%	63.0%	1.4pp	
Operating expenses	2,192	2,173	(1%)		771	742	(4%)	
as % net sales	21.4%	21.3%	0.1pp		21.7%	21.3%	0.4pp	

Millions of U.S. dollars

Operating EBITDA declined by 8% on a like-to-like basis due to lower contributions in SAC, Europe and AMEA regions, partially offset by higher contributions in Mexico and the U.S.

Cost of sales, as a percentage of net sales, increased by 1.4pp during the quarter mainly reflecting higher energy costs

Operating expenses, as a percentage of net sales, increased by 0.4pp during the quarter mainly driven by higher distribution expenses

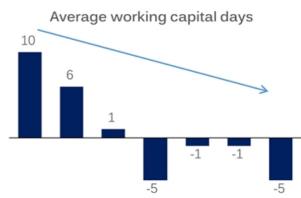
# Free cash flow



	Januar	y - Sep	tember	Third Quarter			
	2017	2016	% var	2017	2016	% var	
Operating EBITDA	1,947	2,101	(7%)	702	764	(8%)	
- Net Financial Expense	642	762		203	235		
- Maintenance Capex	259	250		105	93		
- Change in Working Capital	200	(191)		(109)	(154)		
- Taxes Paid	203	251		40	43		
- Other Cash Items (net)	47	28		26	18		
<ul> <li>Free Cash Flow</li> <li>Discontinued Operations</li> </ul>	(8)	(47)		2	(20)		
Free Cash Flow after Maintenance Capex	603	1,048	(42%)	435	548	(21%)	
- Strategic Capex	81	179		24	79		
Free Cash Flow	522	868	(40%)	411	469	(12%)	

Millions of U.S. dollars

Average working capital days decreased to -5 during 3Q17 from 1 during the same period in 2016



1Q16 2Q16 3Q16 4Q16 1Q17 2Q17 3Q17

#### Other income statement items



Other expenses, net, of US\$68 million mainly includes impairment of assets and severance payments

Foreign-exchange gain of US\$31 million resulting primarily from the fluctuation of the Mexican peso versus the U.S. dollar

Gain on financial instruments of US\$95 million mainly resulting from the gain on the sale of the remaining direct interest in *Grupo Cementos de Chihuahua* 

Income tax had a positive effect of US\$28 million mainly due to the reversal of the valuation allowance previously set for some net operating losses (NOL's)

Controlling interest net income of US\$289 million, versus an income of US\$286 million in 3Q16, mainly reflects lower financial expenses, better results from financial instruments and a positive effect in income tax, partially offset by lower operating earnings, a lower foreign exchange gain, a negative variation in discontinued operations and higher non-controlling interest net income

#### Debt-related information



In July, CEMEX entered into a **new facilities agreement for US\$4.05 billion under improved conditions**, extending our average life of debt and reducing our cost of debt<sup>1</sup>:

- 5-year term, with an average debt maturity of 4.3 years
- Total amount includes a revolving credit line of approximately US\$1.135 billion with a 5-year term; remaining amount of US\$2.915 billion is under term loan tranches, amortizing in five equal semi-annual payments, beginning on July 2020
- Increased flexibility to make new investments, incur debt, and pay dividends

#### In September:

- S&P Global Ratings upgraded our Corporate credit rating in its global scale to BB from BB-
- We repurchased approximately US\$700 million of 9.375% senior secured notes due 2022 through a cash tender offer; the remaining notes were redeemed on October 12, 2017

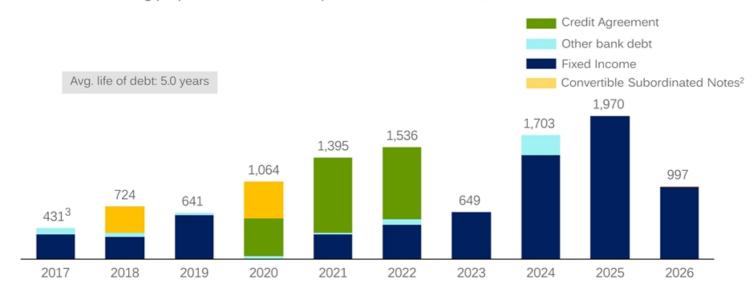
1 The 2014 Credit Agreement was fully cancelled on July 25, 2017

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### CEMEX consolidated debt maturity profile



Total debt excluding perpetual notes<sup>1</sup> as of September 30, 2017: US\$11,111 million



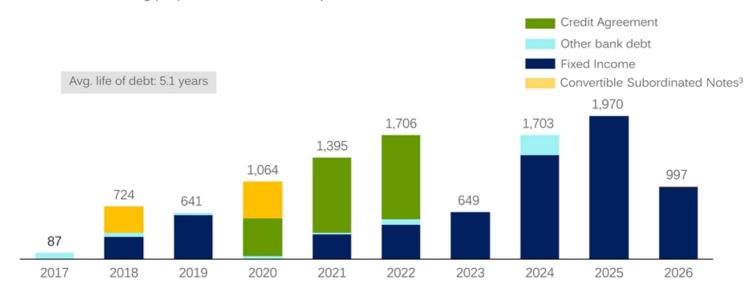
<sup>1</sup> CEMEX has perpetual debentures totaling US\$446 million

<sup>2</sup> Convertible Subordinated Notes include only the debt component of US\$865 million; total notional amount is about US\$886 million
3 Includes the remaining balance of the 9.375% senior secured notes due 2022 that were not tendered but that were called prior to September 30, 2017 and redeemed on October 12, 2017

### CEMEX consolidated debt maturity profile - pro forma<sup>1</sup>



Total debt excluding perpetual notes<sup>2</sup> as of September 30, 2017: US\$10,937 million



<sup>1</sup> Debt maturity profile presented on a proforma basis reflecting call payment on October 12th 2017 of US Senior Secured Notes of 9.375% due on 2022, applying US\$174M held in cash reserve, and US\$170M withdrawn from the revolving credit facility due 2022 2 CEMEX has perpetual debentures totaling US\$446 million

<sup>3</sup> Convertible Subordinated Notes include only the debt component of US\$865 million; total notional amount is about US\$886 million



# 2017 guidance



Consolidated volumes	Cement: 0% Ready mix: 1% - 3% Aggregates: 0% - 3%
Energy cost per ton of cement produced	Increase of approximately 12%
Capital expenditures	US\$520 million Maintenance CapEx US\$210 million Strategic CapEx US\$730 million Total CapEx
Investment in working capital	US\$0 million
Cash taxes	Approximately US\$275 million
Cost of debt <sup>1</sup>	Reduction of approximately US\$175 million

<sup>1</sup> Including perpetual and convertible securities

# Progress of initiatives as of 3Q17 to further bolster our road to investment grade



	Initiatives	Progress to date	Building Blocks	Targets
2017	Asset divestments	~ US\$2.7 billion	US\$2,655 divestments to date	US\$2.5 billion
2016 &	Total debt reduction	~ US\$3.8 billion	US\$3,769 debt reduction to date + free cash flow 4Q 2017	~ US\$4 billion



### Consolidated volumes and prices



9M17 vs. 9I	M16 30	017 vs.	3016	3017 vs.	2017
-------------	--------	---------	------	----------	------

Volume (I-t-I <sup>1</sup> )	(1%)	(1%)	(1%)
Price (USD)	0%	1%	1%
Price (I-t-I <sup>1</sup> )	4%	2%	(1%)
Volume (I-t-I <sup>1</sup> )	0%	(1%)	0%
Price (USD)	1%	4%	2%
Price (I-t-I <sup>1</sup> )	1%	1%	0%
Volume (I-t-I <sup>1</sup> )	1%	(3%)	(3%)
Price (USD)	2%	5%	2%
Price (I-t-I <sup>1</sup> )	2%	3%	0%
	Price (USD) Price (I-t-I <sup>1</sup> ) Volume (I-t-I <sup>1</sup> ) Price (USD) Price (I-t-I <sup>1</sup> ) Volume (I-t-I <sup>1</sup> ) Price (USD)	Price (USD)       0%         Price (I-t-I¹)       4%         Volume (I-t-I¹)       0%         Price (USD)       1%         Price (I-t-I¹)       1%         Volume (I-t-I¹)       1%         Price (USD)       2%	Price (USD)       0%       1%         Price (I-t-I¹)       4%       2%         Volume (I-t-I¹)       0%       (1%)         Price (USD)       1%       4%         Price (I-t-I¹)       1%       1%         Volume (I-t-I¹)       1%       (3%)         Price (USD)       2%       5%

<sup>1</sup> Like-to-like volumes adjusted for investments/divestments and, in the case of prices, foreign-exchange fluctuations

During the quarter and on a like-to-like basis, higher year-over-year cement volumes in the U.S., and the Europe and AMEA regions

Quarterly and year-to-date increases in consolidated prices for our three core products, on a like-to-like basis

### Additional information on debt and perpetual notes



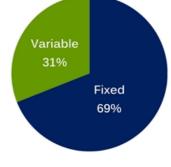
	Т	hird Quart	Second Quarter		
	2017	2016	% var	2017	
Total debt <sup>1</sup>	11,111	13,523	(18%)	11,483	
Short-term	7%	3%		5%	
Long-term	93%	97%		95%	
Perpetual notes	446	443	1%	444	
Cash and cash equivalents	449	593	(24%)	418	
Net debt plus perpetual notes	11,108	13,372	(17%)	11,509	
Consolidated Funded Debt <sup>2</sup> / EBITDA <sup>3</sup>	3.98	4.52		4.04	
Interest coverage <sup>34</sup>	3.31	3.03		3.39	





- 1 Includes convertible notes and capital leases, in accordance with IFRS
- 2 Consolidated Funded Debt as of September 30, 2017 was US\$10,448 million, in accordance with our contractual obligations under the 2017 Credit Agreement
- 3 EBITDA calculated in accordance with IFRS
- 4 Interest expense in accordance with our contractual obligations under the 2017 Credit Agreement



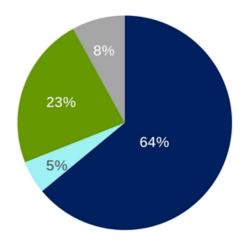


# Additional information on debt and perpetual notes



	Third Quarter Secon					d Quarter
	2017	% of total	2016	% of total	2017	% of total
Fixed Income	7,114	64%	8,902	66%	7,760	68%
■ 2017 Credit Agreement	2,529	23%	3,269	24%	2,249	20%
Convertible Subordinated Notes	865	8%	1,150	9%	860	7%
Other bank / WC Debt / CBs	604	5%	203	1%	613	5%
Total Debt <sup>1</sup>	11,111		13,523		11,483	В

Total debt1 by instrument



<sup>1</sup> Includes convertible notes and capital leases, in accordance with IFRS

# 9M17 volume and price summary: Selected countries



	Domestic gray cement 9M17 vs. 9M16				Ready mix			Aggregates			
				9	M17 vs. 9N	116	9	M17 vs. 9N	<b>116</b>		
	Volumes	Prices	Prices (LC)	Volumes	Prices	Prices (LC)	Volumes	Prices	Prices (LC)		
Mexico	(4%)	15%	18%	(2%)	7%	9%	(3%)	10%	12%		
U.S.	(7%)	3%	3%	(4%)	1%	1%	(4%)	5%	5%		
Colombia	(5%)	(18%)	(21%)	(15%)	1%	(2%)	(18%)	7%	4%		
Panama	5%	(1%)	(1%)	16%	(0%)	(0%)	18%	(3%)	(3%)		
Costa Rica	(1%)	(8%)	(4%)	2%	(15%)	(11%)	28%	(52%)	(49%)		
UK	(8%)	(4%)	3%	(2%)	(7%)	0%	(3%)	(6%)	1%		
Spain	23%	(3%)	(4%)	0%	7%	6%	30%	9%	8%		
Germany	14%	1%	(0%)	2%	3%	2%	0%	3%	2%		
Poland	3%	7%	3%	6%	3%	(0%)	18%	6%	2%		
France	N/A	N/A	N/A	7%	1%	1%	10%	0%	(0%)		
Philippines	(3%)	(16%)	(10%)	N/A	N/A	N/A	N/A	N/A	N/A		
Egypt	(14%)	(46%)	11%	(3%)	(54%)	(5%)	8%	(42%)	19%		

# 3Q17 volume and price summary: Selected countries



	Domestic gray cement 3Q17 vs. 3Q16				Ready mix 3Q17 vs. 3Q16			Aggregates 3Q17 vs. 3Q16		
				3						
	Volumes	Prices	Prices (LC)	Volumes	Prices	Prices (LC)	Volumes	Prices	Prices (LC)	
Mexico	(10%)	22%	15%	(6%)	15%	9%	(4%)	13%	7%	
U.S.	(7%)	3%	3%	(4%)	1%	1%	(8%)	7%	7%	
Colombia	(4%)	(22%)	(22%)	(16%)	(4%)	(4%)	(21%)	5%	5%	
Panama	(3%)	(1%)	(1%)	4%	0%	0%	15%	(9%)	(9%)	
Costa Rica	(0%)	(6%)	(3%)	22%	(10%)	(7%)	33%	(51%)	(50%)	
UK	(6%)	2%	1%	(4%)	1%	0%	(6%)	2%	1%	
Spain	40%	(1%)	(6%)	5%	14%	7%	30%	15%	8%	
Germany	13%	6%	0%	(4%)	10%	4%	(2%)	5%	(1%)	
Poland	8%	11%	3%	(9%)	10%	3%	0%	6%	(2%)	
France	N/A	N/A	N/A	3%	8%	2%	3%	8%	2%	
Philippines	2%	(19%)	(13%)	N/A	N/A	N/A	N/A	N/A	N/A	
Egypt	(2%)	(45%)	11%	16%	(53%)	(5%)	21%	(46%)	9%	

# 2017 expected outlook: Selected countries



	Domestic gray	Ready mix	Aggregates		
	Volumes	Volumes	Volumes		
Consolidated <sup>1</sup>	0%	1% - 3%	0% - 3%		
Mexico	(3%) - (1%)	0% - 3%	0%		
United States <sup>1</sup>	1% - 3%	1% - 3%	1% - 3%		
Colombia	(5%)	(13%)	(18%)		
Panama	4%	11%	18%		
Costa Rica	1%	5%	24%		
UK	(5%)	0%	0%		
Spain	20%	0%	20%		
Germany	5%	3%	3%		
Poland	2%	2%	2%		
France	N/A	6%	7%		
Philippines	1%	N/A	N/A		
Egypt	(5%)	(3%)	N/A		

<sup>1</sup> On a like-to-like basis for the ongoing operations

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#### **Definitions**



9M17 / 9M16 Results for the first nine months of the years 2017 and 2016, respectively

AMEA Asia, Middle East and Africa

Cement When providing cement volume variations, refers to domestic gray cement operations (starting in 2Q10,

the base for reported cement volumes changed from total domestic cement including clinker to

domestic gray cement)

LC Local currency

Like-to-like percentage variation (I-t-I % var) Percentage variations adjusted for investments/divestments and currency fluctuations

Maintenance capital

expenditures

Investments incurred for the purpose of ensuring the company's operational continuity. These include capital expenditures on projects required to replace obsolete assets or maintain current operational

levels, and mandatory capital expenditures, which are projects required to comply with governmental

regulations or company policies

Operating EBITDA Operating earnings before other expenses, net plus depreciation and operating amortization

pp Percentage points

Prices All references to pricing initiatives, price increases or decreases, refer to our prices for our products

SAC South, Central America and the Caribbean

Strategic capital expenditures

Investments incurred with the purpose of increasing the company's profitability. These include capital expenditures on projects designed to increase profitability by expanding capacity, and margin improvement capital expenditures, which are projects designed to increase profitability by reducing

costs

### **Contact information**



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Mexican Stock Exchange:

CEMEXCPO

Ratio of CEMEXCPO to CX:

10 to 1

