# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 or 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of April, 2019

Commission File Number: 001-14946

# CEMEX, S.A.B. de C.V.

(Translation of Registrant's name into English)

Avenida Ricardo Margáin Zozaya #325, Colonia Valle del Campestre, San Pedro Garza García, Nuevo León 66265, México (Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F. Form 20-F  $\boxtimes$  Form 40-F  $\square$ 

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

#### Contents

- 1. Press release issued by CEMEX Holdings Philippines in the Philippines dated April 26, 2019, announcing first quarter 2019 results for CEMEX Holdings Philippines, Inc., an indirect subsidiary of CEMEX, S.A.B. de C.V. (NYSE:CX).
- 2. First quarter 2019 results for CEMEX Holdings Philippines, Inc., an indirect subsidiary of CEMEX, S.A.B. de C.V. (NYSE:CX).
- 3. Presentation regarding first quarter 2019 results for CEMEX Holdings Philippines, Inc., an indirect subsidiary of CEMEX, S.A.B. de C.V. (NYSE:CX).

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, CEMEX, S.A.B. de C.V. has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: April 25, 2019

	CEMEX, S.A.B. de C.V.				
	(Registrant)				
By:	/s/ Rafael Garza Lozano				
	Name: Rafael Garza Lozano				
	Title: Chief Comptroller				

## EXHIBIT INDEX

EXHIBIT <u>NO.</u>	<u>DESCRIPTION</u>
1.	Press release issued by CEMEX Holdings Philippines in the Philippines dated April 26, 2019, announcing first quarter 2019 results for CEMEX Holdings Philippines, Inc., an indirect subsidiary of CEMEX, S.A.B. de C.V. (NYSE:CX).
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#### CHP POSTS P6.2 B 1Q 2019 REVENUES

1Q 2019 volumes improved sequentially by 9 percent but behind by 1 percent year- over-year

MANILA, PHILIPPINES. APRIL 26, 2019 – CEMEX HOLDINGS PHILIPPINES, INC. ("CHP") (PSE: CHP), announced today that it posted sales revenues and net income amounting to P6.23 billion and P172 million, respectively, during the first quarter of this year behind better operating income and lower foreign exchange losses.

Sales volume during the first quarter posted a 9% improvement from the fourth quarter of 2018 when the company's operations were affected by the landslide in Naga City. Sales activity was still recovering at the start of the year but picked up towards February to March. As a result, quarterly cement sales volumes ended slightly lower by 1% compared to the same period last year.

Cost of goods sold during the first quarter went up by 14 percent compared to the same period last year because of the maintenance shutdown of its Solid cement plant which was not undertaken in the previous year. The company also utilized outsourced clinker inventory and cement imports that the company built up and ordered in late 2018 in response to the Naga City landslide.

For the quarter, CHP posted EBITDA amounting to P1.1 billion resulting to an EBITDA margin of 17 percent.

"At the start of the year, we set out goals for the company to grow our sales volume with the market and generate production and distribution efficiencies. There were challenges at the beginning as we were still recovering our markets that were affected by last year's landslide in Naga City but I believe we managed to make significant progress along the way," CHP President and CEO Ignacio Mijares said.

The company also announced recently that it will be seeking shareholder approval during its upcoming annual stockholders' meeting on June 5, 2019, to increase its authorized capital stock for capital raising exercises that CHP may consider to undertake. CHP is potentially looking to raise up to US\$250 million which would allow it to improve its capital structure, fully fund its ongoing Solid Cement plant expansion and provide balance sheet flexibility.

"The strategic location of our Solid expansion project will allow us to efficiently contribute and take part the country's infrastructure growth," Mr. Mijares added.

CHP, a listed company at the Philippine Stock Exchange, is one of the leading cement producers in the Philippines, based on annual installed capacity. CHP produces and markets cement and cement products, such as ready-mix concrete and clinker, in the Philippines through direct sales using its extensive marine and land distribution network. Moreover, CHP's cement manufacturing subsidiaries have been operating in the Philippines with well-established brands, such as "APO," "Island," and "Rizal," all having a multi-decade history in the country.

CHP is an indirect subsidiary of CEMEX, S.A.B. de C.V., one of the largest cement companies in the world based on annual installed cement production capacity. The shares of CEMEX, S.A.B. de C.V. are listed on the Mexican Stock Exchange and the New York Stock Exchange.

For more information on CHP, please visit website: www.cemexholdingsphilippines.com.

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This press release may contain forward-looking statements and information that are necessarily subject to risks, uncertainties and assumptions. Many factors could cause the actual results, performance or achievements of CHP to be materially different from those expressed or implied in this release, including, among others, changes in general economic, political, governmental and business conditions globally and in the countries in which CHP does business, changes in interest rates, changes in inflation rates, changes in exchange rates, the level of construction generally, changes in cement demand and prices, changes in raw material and energy prices, changes in business strategy, changes derived from events affecting CEMEX, S.A.B de C.V. and subsidiaries ("CEMEX") and various other factors. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. CHP assumes no obligation to update or correct the information contained in this press release.





2019

FIRST QUARTER RESULTS

#### Stock Listing Information

Philippine Stock Exchange Ticker: CHP

#### Investor Relations

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	January - March				First Quarter	
	2019	2018	% var	2019	2018	% var
Net sales	6,237	5,891	6%	6,237	5,891	6%
Gross profit	2,297	2,450	(6%)	2,297	2,450	(6%)
as % of net sales	37%	42%	(5pp)	37%	42%	(5pp)
Operating earnings before other expenses, net	609	577	6%	609	577	6%
as % of net sales	10%	10%	Орр	10%	10%	Орр
Controlling Interest Net Income (Loss)	172	73	137%	172	73	137%
Operating EBITDA	1,074	1,000	7%	1,074	1,000	7%
as % of net sales	17%	17%	0pp	17%	17%	Орр
Free cash flow after maintenance capital expenditures	826	836	(1%)	826	836	(1%)
Free cash flow	761	721	6%	761	721	6%
Net debt <sup>1</sup>	15,146	13,476	12%	15,146	13,476	12%
Total debt <sup>1</sup>	19,031	15,327	24%	19,031	15,327	24%
Earnings per share <sup>2</sup>	0.03	0.01	137%	0.03	0.01	137%

Net sales increased by 6% year-over-year during the quarter due to higher prices, a result of price adjustments implemented during 2018.

Cost of sales was at 63% of sales during the quarter versus 58% in the same period of 2018. The increase was mainly due to scheduled kiln maintenance in Solid Cement plant, and cement imports and outsourced clinker carried over resulting from the Naga landslide

Fuel costs accounted for 18% of cost of sales, a decrease of 8 pp yearover-year due to use of hedged coal inventory and Solid kiln maintenance.

Power costs accounted for 18% of cost of sales, a decrease of 4 pp yearover-year resulting from more competitive contracted power rates and lower power consumption.

Operating expenses, as a percentage of sales, during the quarter decreased by 5 pp compared to the same period in 2018.

Distribution expenses, as a percentage of sales, decreased by 4 pp yearover-year mainly due to supply-chain-optimization initiatives, an higher sales from cement imports carried over resulting from the Naga landslide incident.

Selling and administrative expenses, as a percentage of sales, decreased by 1 pp year-over-year.

Operating EBITDA during the quarter increased by 7% year-over-year due to savings in distribution expenses, while increased cost of sales were mitigated by higher year-over-year prices.

Operating EBITDA margin during the quarter was flat year-over-year at 17%.

Controlling interest net income for the quarter was 137% higher year-over-year at PHP 172 million mainly due to lower foreign-exchange losses and higher operating earnings.

Total debt at the end of March 2019 stood at PHP 19,031 million, of which PHP 13,232 million pertained to long-term debt owed to BDO Unibank, Inc.

In millions of Philippine Pesos, except percentages and earnings per share

1.U.S. dollar debt converted using end-of-period exchange rate. See Debt Information on page 4 and Exchange Rates on page 8 for more detail.

3.In Philippine Pesos

#### **Operating Results**



Domestic Gray Cement	January - March 2019 vs. 2018	First Quarter 2019 vs. 2018	First Quarter 2019 vs. Fourth Quarter 2018
Volume	(1%)	(1%)	9%
Price in PHP	7%	7%	4%

Our domestic cement volumes decreased by 1% year-over-year during the quarter as sales volumes were still recovering at the start of the year from the impact of the September 2018 landslide in Naga City, Cebu, near our APO plant. Sales volumes, however, increased throughout the quarter, reaching an all-time high in monthly sales volume during March. Industry growth was driven by a strong residential sector and sustained public infrastructure spending.

Our domestic cement prices were 4% higher sequentially during the quarter, reflecting a consolidation of price adjustments implemented in December 2018 due to the impact of the landslide. Product mix effect also positively affected weighted-average prices, as well as a low base of comparison from the first two months of 4Q18.

Our domestic cement prices were 7% higher year-over-year, a result of price adjustments implemented during 2018.



#### Operating EBITDA and Free Cash Flow

	January - March				First Quarter	
	2019	2018	% var	2019	2018	% var
Operating earnings before other expenses, net	609	577	6%	609	577	6%
+ Depreciation and operating amortization	465	423		465	423	
Operating EBITDA	1,074	1,000	7%	1,074	1,000	7%
Net financial expenses	334	228		334	228	
- Maintenance capital expenditures	90	80		90	80	
Change in working capital	(263)	(245)		(263)	(245)	
Income taxes paid	92	104		92	104	
Other cash items (net)	(6)	(2)		(6)	(2)	
Free cash flow after maintenance capital expenditures	826	836	(1%)	826	836	(1%)
Strategic capital expenditures	65	114		65	114	
Free cash flow	761	721	6%	761	721	6%

In millions of Philippine Pesos

#### **Debt Information**

	First Quarter			Fourth Quarter
	2019	2018	% var	2018
Total debt <sup>1</sup>	19,031	15,327	24%	17,377
Short term	6%	3%		7%
Long term	94%	97%		93%
Cash and cash equivalents	3,885	1,851	110%	1,814
Net debt	15,146	13,476	12%	15,563

In millions of Philippine Pesos, except percentages <sup>1</sup> U.S. dollar debt converted using end-of-period exchange rate. See Exchange Rates on page 8 for more detail.

	First Quarter		
	2019	2018	
Currency denomination			
U.S. dollar	25%	2%	
Philippine peso	75%	98%	
Interest rate			
Fixed	35%	43%	
Variable	65%	57%	



## **Income Statement & Balance Sheet Information**

CEMEX Holdings Philippines, Inc. (Thousands of Philippine Pesos in nominal terms, except per share amounts)

	Ja	anuary - March			First Quarter	
INCOME STATEMENT	2019	2018	% var	2019	2018	% var
Net sales	6,237,427	5,891,259	6%	6,237,427	5,891,259	6%
Cost of sales	(3,940,101)	(3,441,491)	(14%)	(3,940,101)	(3,441,491)	(14%)
Gross profit	2,297,326	2,449,768	(6%)	2,297,326	2,449,768	(6%)
Selling and Administrative expenses	(735,596)	(744,981)	1%	(735,596)	(744,981)	1%
Distribution expenses	(952,950)	(1,128,106)	16%	(952,950)	(1,128,106)	16%
Operating earnings before other expenses, net	608,780	576,681	6%	608,780	576,681	6%
Other income (expenses), net	6,391	2,276	181%	6,391	2,276	181%
Operating earnings (loss)	615,171	578,957	6%	615,171	578,957	6%
Financial expenses, net	(334,245)	(227,656)	(47%)	(334,245)	(227,656)	(47%)
Foreign exchange gain (loss), net	(17,276)	(287,440)	94%	(17,276)	(287,440)	94%
Net income (loss) before income taxes	263,650	63,861	313%	263,650	63,861	313%
Income tax benefit (expenses)	(91,416)	8,704	N/A	(91,416)	8,704	N/A
Consolidated net income (loss)	172,234	72,565	137%	172,234	72,565	137%
Non-controlling interest net income (loss)	7	10	(30%)	7	10	(30%)
Controlling Interest net income (loss)	172,241	72,575	137%	172,241	72,575	137%
Operating EBITDA	1,074,185	999,652	7%	1,074,185	999,652	7%
Earnings per share	0.03	0.01	137%	0.03	0.01	137%

		as of March 31		as of December 31	
BALANCE SHEET	2019	2018	% Var	2018	% Var
Total Assets	58,774,813	54,205,810	8%	56,938,048	3%
Cash and Temporary Investments	3,885,268	1,850,878	110%	1,813,665	114%
Derivative Asset	17,020	0		12,875	32%
Trade Accounts Receivables	1,082,287	986,253	10%	708,906	53%
Other Receivables	90,122	357,001	(75%)	103,396	(13%)
Insurance Claims and Premium Receivables	638,466	0		949,983	(33%)
Inventories	3,447,227	2,692,510	28%	3,488,178	(1%)
Assets Held for Sale	0	111,348		0	
Other Current Assets	1,551,920	1,606,962	(3%)	1,677,671	(7%)
Current Assets	10,712,310	7,604,952	41%	8,754,674	22%
Fixed Assets	16,370,518	16,810,467	(3%)	16,659,868	(2%)
Investments in an Associate and Other Investments	14,097	15,407	(9%)	14,097	0%
Other Assets and Noncurrent Accounts Receivables	974,819	724,870	34%	818,247	19%
Advances to Contractors	2,069,601	0		2,069,601	0%
Deferred Income Taxes - net	773,774	1,190,420	(35%)	761,867	2%
Goodwill	27,859,694	27,859,694	0%	27,859,694	0%
Other Assets	31,691,985	29,790,391	6%	31,523,506	1%
Total Liabilities	29,822,627	24,581,020	21%	28,168,255	6%
Current Liabilities	10,205,938	7,750,461	32%	10,097,855	1%
Long-Term Liabilities	17,657,643	14,681,204	20%	16,009,642	10%
Deferred Tax Liability	136,383	56,279	142%	153,602	(11%)
Other Liabilities	1,822,663	2,093,076	(13%)	1,907,156	(4%)
Consolidated Stockholders' Equity	28,952,186	29,624,790	(2%)	28,769,793	1%
Non-controlling Interest	186	212	(12%)	193	(4%)
Stockholders' Equity Attributable to Controlling Interest	28,952,000	29,624,578	(2%)	28,769,600	1%



## **Income Statement & Balance Sheet Information**

CEMEX Holdings Philippines, Inc. (Thousands of U.S. Dollars, except per share amounts)

	Jan	uary - March		F	irst Quarter	
INCOME STATEMENT	2019	2018	% var	2019	2018	% var
Net sales	119,705	113,618	5%	119,705	113,618	5%
Cost of sales	(75,616)	(66,372)	(14%)	(75,616)	(66,372)	(14%)
Gross profit	44,089	47,246	(7%)	44,089	47,246	(7%)
Selling and Administrative expenses	(14,117)	(14,369)	2%	(14,117)	(14,369)	2%
Distribution expenses	(18,288)	(21,756)	16%	(18,288)	(21,756)	16%
Operating earnings before other expenses, net	11,684	11,121	5%	11,684	11,121	5%
Other income (expenses), net	123	44	180%	123	44	180%
Operating earnings (loss)	11,807	11,165	6%	11,807	11,165	6%
Financial expenses, net	(6,415)	(4,391)	(46%)	(6,415)	(4,391)	(46%)
Foreign exchange gain (loss), net	(332)	(5,544)	94%	(332)	(5,544)	94%
Net income (loss) before income taxes	5,060	1,230	311%	5,060	1,230	311%
Income tax benefit (expenses)	(1,754)	168	N/A	(1,754)	168	N/A
Consolidated net income (loss)	3,306	1,398	136%	3,306	1,398	136%
Non-controlling interest net income (loss)	0	0		0	0	
Controlling Interest net income (loss)	3,306	1,398	136%	3,306	1,398	136%
Operating EBITDA	20,615	19,279	7%	20.615	19,279	7%

		as of March 31		as of December 31	L
BALANCE SHEET	2019	2018	% Var	2018	% Vai
Total Assets	1,119,520	1,039,222	8%	1,082,884	3%
Cash and Temporary Investments	74,005	35,485	109%	34,493	1159
Derivative Asset	324	0		245	329
Trade Accounts Receivables	20,615	18,908	9%	13,482	539
Other Receivables	1,717	6,844	(75%)	1,966	(13%
Insurance Claims and Premium Receivables	12,161	0		18,067	(33%
Inventories	65,661	51,620	27%	66,340	(1%
Assets Held for Sale	0	2,135		0	
Other Current Assets	29,560	30,808	(4%)	31,907	(7%
Current Assets	204,044	145,800	40%	166,502	239
Fixed Assets	311,819	322,287	(3%)	316,848	(2%
Investments in an Associate and Other Investments	269	295	(9%)	268	09
Other Assets and Noncurrent Accounts Receivables	18,568	13,897	34%	15,562	199
Advances to Contractors	39,421	0		39,361	09
Deferred Income Taxes - net	14,739	22,822	(35%)	14,490	29
Goodwill	530,661	534,120	(1%)	529,853	09
Other Assets	603,657	571,135	6%	599,534	19
Total Liabilities	568,050	471,262	21%	535,722	69
Current Liabilities	194,399	148,590	31%	192,047	19
Long-Term Liabilities	336,336	281,465	19%	304,482	109
Deferred Tax Liability	2,598	1,079	141%	2,921	(11%
Other Liabilities	34,717	40,128	(13%)	36,272	(4%
Consolidated Stockholders' Equity	551,470	567,960	(3%)	547,162	19
Non-controlling Interest	4	4	(13%)	4	(3%
Stockholders' Equity Attributable to Controlling Interest	551,467	567,956	(3%)	547,159	19



#### Newly issued PFRS effective in 2019

#### PFRS 16, Leases ("PFRS 16")

In summary, beginning January 1, 2019, PFRS 16 introduces a single lessee accounting model and requires a lessee to recognize, for all leases, allowing exemptions in case of leases with a term of less than 12 months or when the underlying asset is of low value, assets for the right-of-use of the underlying asset against a corresponding financial liability, representing the net present value of estimated lease payments under the contract, with a single income statement model in which a lessee recognizes amortization of the right-of-use asset in interest on the lease liability. After concluding the inventory and measurement of its leases, CEMEX Holdings Philippines, Inc. and Subsidiaries adopted PFRS 16 using the full retrospective approach by means of which it determined an opening cumulative effect in its statement of financial position as of January 1, 2018 as follows:

(Thousands of Philippine Pesos)	As of January 1, 2018
Assets for the right-of-use	1,035,445
Deferred tax assets - net	32,756
Lease liabilities	1,144,631
Retained earnings 1	(76,430)

<sup>&</sup>lt;sup>1</sup> The initial effect in retained earnings refers to a temporary difference between the straight-line amortization expense of the right-of-use asset and the amortization of the financial liability under the effective interest rate method since origination of the contracts. This difference will reverse over the remaining term of the contracts.

CEMEX Holdings Philippines, Inc. and Subsidiaries modified the previously reported income statement for the three-month period ended March 31, 2018 to give effect to the retrospective adoption of PFRS 16, as follows:

SELECTED INFORMATION INCOME STATEMENT	As originally re	ported	As modified	
		First	Jan-Mar	First
(Thousands of Philippine Pesos)	Jan-Mar	Quarter		Quarter
Revenues	5,891,259	5,891,259	5,891,259	5,891,259
Cost of sales	(3,445,425)	(3,445,425)	(3,441,490)	(3,441,490)
Operating expenses	(1,889,136)	(1,889,136)	(1,873,087)	(1,873,087)
Other expenses, net	2,276	2,276	2,276	2,276
Financial (income) expense and others, net	(455,528)	(455,528)	(515,096)	(515,096)
Earnings before income tax	103,446	103,446	63,862	63,862
Income tax	(3,164)	(3,164)	8,704	8,704
Earnings from continuing operations	100,282	100,282	72,566	72,566

As of March 31, 2019 and December 31, 2018, assets for the right-of-use amounted to PHP 937.2 million and PHP 1,042.5 million, respectively. In addition, financial liabilities related to lease contracts amounted to PHP 1,080.6 million as of March 31, 2019 and PHP 1,188.8 million as of December 31, 2018 and were included within "Debt and other financial liabilities."



# Methodology for translation, consolidation, and presentation of results

CEMEX Holdings Philippines, Inc. ("CHP") reports its consolidated financial statements under Philippine Financial Reporting Standards ("PFRS"). When reference is made in 2019 and 2018 to consolidated financial statements, it means CHP financial information together with its subsidiaries.

For the purpose of presenting figures in U.S. dollars, the consolidated balance sheet as of March 31, 2019 has been converted at the end of period exchange rate of 52.50 Philippine pesos per US dollar while the consolidated income statement for the three-month period ended March 31, 2019 has been converted at the January to March 2019 average exchange rate of 52.11 Philippine pesos per US dollar.

#### Definition of terms

PHP refers to Philippine Pesos.

pp equals percentage points.

Prices all references to pricing initiatives, price increases or decreases, refer to our prices for our products.

Operating EBITDA equals operating earnings before other expenses, net, plus depreciation and operating amortization.

Free cash flow equals operating EBITDA minus net interest expense, maintenance and strategic capital expenditures, change in working capital, taxes paid, and other cash items (net other expenses less proceeds from the disposal of obsolete and/or substantially depleted operating fixed assets that are no longer in operation).

Maintenance capital expenditures investments incurred for the purpose of ensuring the company's operational continuity. These include capital expenditures on projects required to replace obsolete assets or maintain current operational levels, and mandatory capital expenditures, which are projects required to comply with governmental regulations or company policies.

Strategic capital expenditures investments incurred with the purpose of increasing the company's profitability. These include capital expenditures on projects designed to increase profitability by expanding capacity, and margin improvement capital expenditures, which are projects designed to increase profitability by reducing costs.

Change in Working capital in the Free cash flow statements only include trade receivables, trade payables, receivables and payables from and to related parties, other current receivables, inventories, other current assets, and other accounts payable and accrued expense.

Net debt equals total debt minus cash and cash equivalents.

Exchange Rates	January	- March	First C	uarter	January	- March
2019 averag	2019 average	2018 average	2019 average	2018 average	2019 End of period	2018 End of period
Philippine peso	52.11	51.85	52.11	51.85	52.50	52.16





This presentation contains forward-looking statements. In some cases, these statements can be identified by the use of forward-looking words such as "may," "should," "could," "anticipate," "estimate," "expect," "plan," "believe," "predict," "potential" and "intend" or other similar words. These forward-looking statements reflect current expectations and projections about future events of CEMEX Holdings Philippines, Inc. ("CHP") based on CHP's knowledge of present facts and circumstances and assumptions about future events. These statements necessarily involve risks and uncertainties that could cause actual results to differ materially from CHP's expectations. Some of the risks, uncertainties and other important factors that could cause results to differ, or that otherwise could have an impact on CHP or its subsidiaries, include, but are not limited to, the cyclical activity of the construction sector; CHP's exposure to other sectors that impact CHP's business, such as the energy sector; competition; general political, economic and business conditions in the markets in which CHP operates; the regulatory environment, including environmental, tax, antitrust and acquisition-related rules and regulations; CHP's ability to satisfy its debt obligations and the ability of CEMEX, S.A.B. de C.V. ("CEMEX"), the ultimate parent company of the major shareholder of CHP, to satisfy CEMEX's obligations under its material debt agreements, the indentures that govern CEMEX's senior secured notes and CEMEX's other debt instruments; expected refinancing of CEMEX's existing indebtedness; the impact of CEMEX's below investment grade debt rating on CHP's and CEMEX's cost of capital; CEMEX's ability to consummate asset sales and fully integrate newly acquired businesses; achieve cost-savings from CHP's cost-reduction initiatives and implement CHP's pricing initiatives for CHP's products; the increasing reliance on information technology infrastructure for CHP's invoicing, procurement, financial statements and other processes that can adversely affect operations in the event that the infrastructure does not work as intended, experiences technical difficulties or is subjected to cyber-attacks; weather conditions; natural disasters and other unforeseen events; and the other risks and uncertainties described in CHP's public filings. Readers are urged to read these presentations and carefully consider the risks, uncertainties and other factors that affect CHP's business. The information contained in these presentations is subject to change without notice, and CHP is not obligated to publicly update or revise forward-looking statements. Unless the context indicates otherwise, all references to pricing initiatives, price increases or decreases, refer to CHP's prices for products sold or distributed by CHP or its subsidiaries.

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# 2019 Updates



- ✓ Major works for Solid Cement new line expansion to start in 2019
- ✓ Implement new supply chain initiatives to lower distribution cost as a percentage to sales by 1 to 2 pp
- ✓ Further increase in cement production via lower clinker utilization
- ✓ Shift in coal mix for greater cost efficiency
- ✓ Scheduled Solid Cement kiln maintenance in January¹





Ceremonial groundbreaking on April 25



Achieved **4 pp reduction** year-over-year in the first quarter



**3 pp lower** clinker utilization in the first quarter compared to full year 2018



Shift to new lower-grade coal mix in coming quarters. Utilized hedged coal inventory during 1Q19.



**Successfully executed** with no interruption to kiln operation following start-up

# **Domestic Cement Volumes and Prices**



		1Q19 vs. 1Q18	1Q19 vs. 4Q18
Domestic	Volume	(1%)	9%
Cement	Price (PHP)	7%	4%

Domestic cement volumes decreased by 1% year-over-year during the first quarter

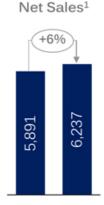
- Sales volumes were still recovering at the start of the year from the impact of the September 2018 landslide in Naga City, Cebu, near our APO plant
- Sales volumes increased throughout the quarter, reaching an all-time high in monthly sales volume during March
- Growth was driven by a strong residential sector and sustained public infrastructure spending

Sequential domestic cement prices increased by 4%, reflecting:

- A consolidation of price adjustments implemented in December 2018 due to the impact of the landslide
- · Product mix effect positively affecting weighted-average prices
- · A low base of comparison from the first two months of 4Q18

Domestic cement prices were 7% higher year-over-year, a result of price adjustments implemented during 2018

Net sales during the first quarter grew 6% year-over-year



1Q18 1Q19

<sup>&</sup>lt;sup>1</sup> Millions of Philippine Pesos

# **Private Sector**

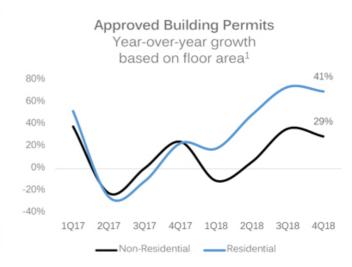


**Strong demand growth** seen during the quarter, with the residential segment growing faster than the non-residential segment.

**Construction employment** rose by 13% year-over-year during the first quarter and reached its highest all-time level.

Residential segment growth is expected to continue, as residential sites outside of NCR are developed. In addition, higher demand anticipated from Central Luzon and CALABARZON regions tied to upcoming transport infrastructure such as the MRT7 and other South Luzon projects.

Non-residential activity to be driven by demand for office spaces from outsourcing and gaming firms, and flexible working spaces. Investments in industrial projects should be supported by infrastructure projects, development of manufacturing hubs, and growth of manufacturing subsectors on the back of strong consumption.



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<sup>&</sup>lt;sup>1</sup> Source: Philippine Statistics Authority

## **Public Sector**





Infrastructure and Capital Outlays in the first two months of 2019 grew by 26% mainly due to payments of infrastructure projects and contracts that have recently been completed.

Groundbreaking for several big-ticket projects, funded with sources outside of the national budget, was seen during the first quarter. These projects include the Metrc Manila Subway (Japanese-aid funded) and the Cavite-Laguna Expressway (PPP).

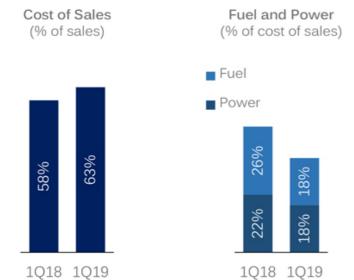
Disbursements for public investments should rise in the second half of the year once preconstruction works and awarding of contracts are concluded following the recent signing of the 2019 General Appropriations Act.

Source: <sup>1</sup> Department of Budget and Management; Department of Finance <sup>2</sup> Philippine Statistics Authority

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# Cost of Sales





Cost of sales, as a percentage of sales, was 5 pp higher year-over-year mainly due to scheduled kiln maintenance in Solid Cement plant, and cement imports and outsourced clinker carried over resulting from the Naga landslide incident.

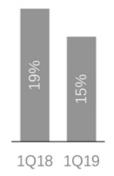
Fuel costs accounted for 18% of cost of sales, a decrease of 8 pp year-over-year due to use of hedged coal inventory and Solid kiln maintenance.

Power costs accounted for 18% of cost of sales, a decrease of 4 pp year-over-year resulting from more competitive contracted power rates and lower power consumption.

# **Operating Expenses**



Distribution (% of net sales)



Selling and Administrative (% of net sales)



Distribution expenses, as a percentage of sales, decreased by 4 pp year-over-year mainly due to supply-chain-optimization initiatives, and higher sales from cement imports carried over resulting from the Naga landslide incident.

Selling and administrative expenses, as a percentage of sales, decreased by 1 pp year-over-year.

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# Operating EBITDA and Operating EBITDA Margin







Operating EBITDA during the quarter increased by 7% year-over-year due to savings in distribution expenses, while increased cost of sales were mitigated by higher year-over-year prices.

Operating EBITDA margin was flat year-over-year at 17%.

<sup>1</sup> Millions of Philippine Pesos

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# **Net Income**



**Net income** for the quarter was 137% higher year-over-year at PHP 172 million mainly due to lower foreign-exchange losses and higher operating earnings.

## Net Income<sup>1</sup>

First Quarter			
2019	2018	.8 % var	
615	579	6%	
(334)	(228)	(47%)	
(17)	(287)	94%	
264	64	313%	
(91)	9	N/A	
172	73	137%	
	2019 615 (334) (17) 264 (91)	2019 2018 615 579 (334) (228) (17) (287) 264 64 (91) 9	



<sup>1</sup> Millions of Philippine Pesos



# Free Cash Flow



	First Quarter			
	2019	2018	% var	
Operating EBITDA	1,074	1,000	7%	
- Net Financial Expenses	334	228		
- Maintenance Capex	90	80		
- Change in Working Capital	(263)	(245)		
- Income Taxes Paid	92	104		
- Other Cash Items (net)	(6)	(2)		
Free Cash Flow after Maintenance Capex	826	836	(1%)	
- Strategic Capex	65	114		
Free Cash Flow	761	721	6%	

Free cash flow during the first quarter reached PHP 826 million after maintenance CAPEX and PHP 761 million after strategic CAPEX.

Millions of Philippine Pesos

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# 2019 Guidance



Cement volumes	8-10%	
Capital expenditures		Maintenance CAPEX Solid Cement Plant Expansion CAPEX Total CAPEX

1.0

# Solid Plant Expansion: A Strategic Investment



This expansion will allow us to grow with the market, improve the logistics of our products, and continue to benefit from the long-term favorable outlook of the Philippines



- Expected total investment of US\$235 million
- New line expected to start operations in the fourth quarter of 2020
- Approval of Philippine Board of Investments (BOI) application, entitling the new line to tax incentives

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# Current proposal to increase Authorized Capital Stock / CEMEX PHILIPPINE





- CHP has submitted a proposal to increase Authorized Capital Stock from 5.2 B to 18.3 B shares with a par value of PHP 1.00 per common share for approval at its Annual Shareholders' Meeting to be held on June 5, 2019:
  - The par value is not the issue price of the shares
  - Any unissued shares will be kept in the form of authorized but unissued share capital
  - CHP currently has no plans for any further fundraising
- · Approval would provide the ability to raise equity capital including, but not limited to, a rights offering, subject to final decision and approval of the Board of Directors
- Potentially looking to raise up to US\$ 250 million, to:
  - Improve its capital structure
  - Fully fund the Solid Cement Plant expansion
  - Provide balance sheet flexibility
- · Details of any potential capital raise have not been decided by the Board of Directors
- Any potential capital market transaction would be fair, transparent and equitable to all shareholders

# Focused Strategy: Improving Profitability and Capturing Growth



- 1. Expand integrated cement capacity in the largest market in the Philippines
- 2. Continue to enhance profitability by optimizing distribution channels and plant operations
- 3. Ensure safe and sustainable business operations
- **4. Provide superior customer experience** through CEMEX Go a proprietary end-to-end digital solution and agile client servicing

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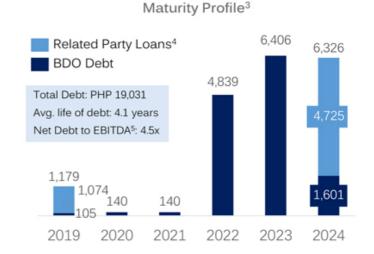


## **Debt Information**



During the first quarter of 2019, SOLID Cement Corporation ("SOLID") signed an Amendment Agreement to the subordinated revolving credit facility entered into last November 2018 with a related company, CEMEX Asia B.V., increasing the available principal amount from US\$ 75 million to US\$ 100 million.

- 6-year loan, prepayable without penalty
- Fixed interest rate<sup>2</sup> ranging from 8.2% to 10.2% per annum depending on CHP's leverage
- Subordinated to BDO loan
- Initial drawdown on this facility of about US\$ 40.7 million done in November 2018



 $<sup>^{\</sup>mathrm{1}}$  With any other proceeds aside from a new loan from a related company outside the CHP group

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Millions of Philippine Pesos
 Pertains to loans with CEMEX Asia B.V.
 Last 12 months Consolidated EBITDA

# Impact of PFRS 16 on 2018 Income Statement



2018	Estimated Variation due to PFRS 16	2018 Pro Forma <sup>1</sup>
(14,307)	16	(14,291)
9,111	16	9,127
(3,009)	10	(2,999)
(4,735)	65	(4,671)
1,366	91	1,457
(952)	(77)	(1,029)
(331)	(50)	(381)
(971)	11	(960)
(930)	(26)	(956)
(1,416)	(416)	(1,832)
2,783	506	3,289
	(14,307) 9,111 (3,009) (4,735) 1,366 (952) (331) (971) (930) (1,416)	2018     to PFRS 16       (14,307)     16       9,111     16       (3,009)     10       (4,735)     65       1,366     91       (952)     (77)       (331)     (50)       (971)     11       (930)     (26)       (1,416)     (416)

All figures in Millions of Philippine Pesos <sup>1</sup> CHP estimates

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# Impact of PFRS 16 on 2018 Balance Sheet



	2018	Estimated Variation due to PFRS 16	2018 Pro Forma¹
Fixed Assets <sup>3</sup>	15,617	1,043	16,660
Deferred Income Taxes - net	720	41	762
Other Assets (Total)	31,482	41	31,524
Total Assets	55,854	1,084	56,938
Other Current Liabilities	10,080	17	10,098
Current Liabilities (Total)	10,080	17	10.098
Other Liabilities	892	1,169	2,061
Total Liabilities	26,982	1,186	28,168
Stockholders' Equity Attributable to Controlling Interest	28,872	(102)	28,770
Total Stockholders' Equity	28,872	(102)	28,770

All figures in Millions of Philippine Pesos <sup>1</sup> CHP estimates <sup>3</sup> Refers to Property, machinery and equipment, net

# **Definitions**

the Free cash flow statements



PHP Philippine Pesos

Pp Percentage points

Prices All references to pricing initiatives, price increases or decreases, refer to our prices for our products.

Operating EBITDA Operating earnings before other expenses, net, plus depreciation and operating amortization.

Free Cash Flow Operating EBITDA minus net interest expense, maintenance and strategic capital expenditures, change in working capital,

taxes paid, and other cash items (net other expenses less proceeds from the disposal of obsolete and/or substantially

depleted operating fixed assets that are no longer in operation),

Maintenance Capital Investments incurred for the purpose of ensuring the company's operational continuity. These include capital expenditures Expenditures

on projects required to replace obsolete assets or maintain current operational levels, and mandatory capital expenditures,

which are projects required to comply with governmental regulations or company policies,

Strategic capital investments incurred with the purpose of increasing the company's profitability. These include capital expenditures on projects designed to increase profitability by expanding capacity, and margin improvement capital expenditures, which are expenditures

projects designed to increase profitability by reducing costs.

Change in Working capital in Only include trade receivables, trade payables, receivables and payables from and to related parties, other current

receivables, inventories, other current assets, and other accounts payable and accrued expense.

Net Debt Total debt minus cash and cash equivalents.

# **Contact Information**



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