# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

| FORM 6-K |  |
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## REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 or 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of July, 2013

Commission File Number: 001-14946

CEMEX, S.A.B. de C.V.

(Translation of Registrant's name into English)

Avenida Ricardo Margáin Zozaya #325, Colonia Valle del Campestre
Garza García, Nuevo León, México 66265
(Address of principal executive office)

| Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.         |
|---|
| Form 20-F <u>X</u> Form 40-F <u></u>  |
| Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): |
| Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): |
|   |

## Contents

- 1. Press release, dated July 25, 2013, announcing second quarter 2013 results for CEMEX, S.A.B. de C.V. (NYSE:CX).
- 2. Second quarter 2013 results for CEMEX, S.A.B. de C.V. (NYSE:CX).
- 3. Presentation regarding second quarter 2013 results for CEMEX, S.A.B. de C.V. (NYSE:CX).

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| OILTI | AI  | UKE |

| Pursuant to the requirements of the Securities Exchange behalf by the undersigned, thereunto duly authorized. | Act of 1934, CE | EMEX, S.A.B. de C.V. has duly caused this report to be signed on its |
|---|-----------------|--|
|   |                 | CEMEX, S.A.B. de C.V. (Registrant)                                   |
| Date: July 25, 2013   | Ву:             | /s/ Rafael Garza Name: Rafael Garza Title: Chief Comptroller         |

## EXHIBIT INDEX

## EXHIBIT NO.

## **DESCRIPTION**

- 1. Press release, dated July 25, 2013, announcing second quarter 2013 results for CEMEX, S.A.B. de C.V. (NYSE:CX).
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- 3. Presentation regarding second quarter 2013 results for CEMEX, S.A.B. de C.V. (NYSE:CX).

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## CEMEX REPORTS SECOND-QUARTER 2013 RESULTS

MONTERREY, MEXICO, JULY 25, 2013 – CEMEX, S.A.B. de C.V. ("CEMEX") (NYSE: CX), announced today that consolidated net sales reached US\$4.0 billion during the second quarter of 2013, an increase of 4% versus the comparable period in 2012. Operating EBITDA increased by 4% during the quarter to US\$730 million versus the same period in 2012. Adjusting for the higher number of business days in our operations during the quarter, consolidated net sales improved by 2% and operating EBITDA increased 2% versus the same period last year.

#### CEMEX's Consolidated Second-Quarter 2013 Financial and Operational Highlights

- The increase in consolidated net sales was due mainly to higher prices of our products in local currency terms and higher volumes in most of our regions.
- Operating earnings before other expenses, net, during the second quarter increased by 24%, to US\$451 million.
- Operating EBITDA grew during the quarter by 4% and, adjusting for the higher number of business days in our operations during the quarter, increased by 2%.
- Operating EBITDA margin during the quarter reached 18.2%, remaining flat on a year-over-year basis.
- Free cash flow after maintenance capital expenditures for the quarter was negative US\$86 million, compared with US\$21 million during the same quarter of 2012.

Fernando A. González, Executive Vice President of Finance and Administration, said: "We are pleased to report that this is the eighth consecutive quarter with year-over-year improvement in EBITDA. We also saw an increase in our consolidated prices in local-currency terms for cement, ready mix and aggregates during the quarter. On the cost side, our alternative fuel substitution initiatives remain a very high priority. On a consolidated basis, our alternative fuel utilization reached 28% during the quarter. In addition, we are implementing targeted cost-reduction initiatives in Mexico and Northern Europe which we expect will result in savings of about US\$100 million during the second half of 2013."

### Consolidated Corporate Results

During the second quarter of 2013, controlling interest net income was a loss of US\$152 million, an improvement over a loss of US\$187 million during the same period last year.

Total debt plus perpetual notes decreased by US\$51 million during the quarter.

#### Geographical Markets Second-Quarter 2013 Highlights

Net sales in our operations in **Mexico** increased 2% in the second quarter of 2013 to US\$847 million, compared with US\$833 million in the second quarter of 2012. Operating EBITDA decreased 17% to US\$250 million versus the same period of last year.

CEMEX's operations in the **United States** reported net sales of US\$868 million in the second quarter of 2013, up 9% from the same period in 2012. Operating EBITDA increased to US\$80 million in the quarter, versus US\$27 million in the same quarter of 2012.

In **Northern Europe**, net sales for the second quarter of 2013 decreased 1% to US\$1,088 million, compared with US\$1,100 million in the second quarter of 2012. Operating EBITDA was US\$108 million for the quarter, 11% lower than the same period last year.

Second-quarter net sales in the **Mediterranean** region were US\$400 million, 4% higher compared with US\$384 million during the second quarter of 2012. Operating EBITDA decreased 2% to US\$94 million for the quarter versus the comparable period in 2012.

CEMEX's operations in **South, Central America and the Caribbean** reported net sales of US\$561 million during the second quarter of 2013, representing an increase of 6% over the same period of 2012. Operating EBITDA increased 12% to US\$211 million in the second quarter of 2013, from US\$189 million in the second quarter of 2012.

Operations in **Asia** reported a 14% increase in net sales for the second quarter of 2013, to US\$162 million, versus the second quarter of 2012, and operating EBITDA for the quarter was US\$38 million, up 29% from the same period last year.

CEMEX is a global building materials company that provides high-quality products and reliable services to customers and communities in more than 50 countries. CEMEX has a rich history of improving the well-being of those it serves through innovative building solutions, efficiency advancements, and efforts to promote a sustainable future.

###

This press release contains forward-looking statements and information that are necessarily subject to risks, uncertainties and assumptions. Many factors could cause the actual results, performance or achievements of CEMEX to be materially different from those expressed or implied in this release, including, among others, changes in general economic, political, governmental and business conditions globally and in the countries in which CEMEX does business, changes in interest rates, changes in inflation rates, changes in exchange rates, the level of construction generally, changes in cement demand and prices, changes in raw material and energy prices, changes in business strategy and various other factors. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein. CEMEX assumes no obligation to update or correct the information contained in this press release.

Operating EBITDA is defined as operating income plus depreciation and operating amortization. Free Cash Flow is defined as Operating EBITDA minus net interest expense, maintenance and expansion capital expenditures, change in working capital, taxes paid, and other cash items (net other expenses less proceeds from the disposal of obsolete and/or substantially depleted operating fixed assets that are no longer in operation). Net debt is defined as total debt minus the fair value of cross-currency swaps associated with debt minus cash and cash equivalents. The Consolidated Funded Debt to Operating EBITDA ratio is calculated by dividing Consolidated Funded Debt at the end of the quarter by Operating EBITDA for the last twelve months. All of the above items are presented under the guidance of International Financial Reporting Standards as issued by the International Accounting Standards Board. Operating EBITDA and Free Cash Flow (as defined above) are presented herein because CEMEX believes that they are widely accepted as financial indicators of CEMEX's ability to internally fund capital expenditures and service or incur debt. Operating EBITDA and Free Cash Flow should not be considered as indicators of CEMEX's financial performance, as alternatives to cash flow, as measures of liquidity or as being comparable to other similarly titled measures of other companies.



SECOND QUARTER RESULTS

## Stock Listing Information

NYSE (ADS)

Ticker: CX

Mexican Stock Exchange

Ticker: CEMEXCPO

Ratio of CEMEXCPO to CX = 10:1

## Investor Relations

In the United States:

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## **OPERATING AND FINANCIAL HIGHLIGHTS**



|  |         | January - J | une     |         | Second Quarter |         |        |         |
|--|---------|-------------|---------|---------|----------------|---------|--------|---------|
|  |         |             |         | I-t-I   |                |         |        | 1-1-1   |
|  | 2013    | 2012        | % Var.  | % Var.* | 2013           | 2012    | % Var. | % Var.* |
| Consolidated cement volume (thousand<br>of metric tons)    | 31,677  | 32,932      | (4%)    |         | 17,293         | 17,310  | (0%)   |         |
| Consolidated ready-mix volume<br>thousand of cubic meters) | 26,282  | 26,687      | (2%)    |         | 14,470         | 14,231  | 2%     |         |
| Consolidated aggregates volume<br>thousand of metric tons) | 76,203  | 74,796      | 2%      |         | 42,743         | 41,246  | 4%     |         |
| Net sales  | 7,322   | 7,373       | (1%)    | (1%)    | 4,006          | 3,861   | 4%     | 39      |
| Gross profit   | 2,189   | 2,107       | 4%      | 3%      | 1,280          | 1,160   | 10%    | 91      |
| Gross profit margin  | 29.9%   | 28.6%       | 1.3pp   |         | 32.0%          | 30.0%   | 2.0pp  |         |
| Operating earnings before other expenses, net              | 690     | 607         | 14%     | 15%     | 451            | 363     | 24%    | 245     |
| perating earnings before other<br>xpenses, net margin      | 9.4%    | 8.2%        | 1.2pp   |         | 11.3%          | 9.4%    | 1.9pp  |         |
| consolidated net income (loss)                             | (388)   | (214)       | (81%)   |         | (123)          | (180)   | 32%    |         |
| Controlling interest net income (loss)                     | (433)   | (221)       | (96%)   |         | (152)          | (187)   | 19%    |         |
| Operating EBITDA   | 1,251   | 1,273       | (2%)    | (1%)    | 730            | 702     | 4%     | 49      |
| perating EBITDA margin                                     | 17.1%   | 17.3%       | (0.2pp) |         | 18.2%          | 18.2%   | 0.0pp  |         |
| ree cash flow after maintenance capital<br>expenditures    | (568)   | (258)       | (120%)  |         | (86)           | 21      | N/A    |         |
| ree cash flow  | (603)   | (318)       | (90%)   |         | (94)           | (24)    | (293%) |         |
| let debt plus perpetual notes                              | 16,201  | 17,012      | (5%)    |         | 16,201         | 17,012  | (5%)   |         |
| otal debt  | 16,476  | 17,167      | (4%)    |         | 16,476         | 17,167  | (4%)   |         |
| otal debt plus perpetual notes                             | 16,948  | 17,637      | (4%)    |         | 16,948         | 17,637  | (4%)   |         |
| arnings (loss) per ADS                                     | (0.36)  | (0.18)      | (98%)   |         | (0.13)         | (0.16)  | 20%    |         |
| ully diluted earnings per ADS                              | (0.36)  | (0.18)      | (98%)   |         | (0.13)         | (0.16)  | 20%    |         |
| werage ADSs outstanding                                    | 1,167.8 | 1,157.0     | 1%      |         | 1,168.9        | 1,157.9 | 1%     |         |
| mployees   | 42,883  | 45,022      | (5%)    |         | 42,883         | 45,022  | (5%)   |         |

nillions of US dollars, except percentages, employees, and per-ADS amounts. Average ADSs outstanding are presented in millions. Please refer to page 8 for end-of quarter

CPO-equivalent units outstanding.

Like-to-like [\*\*-1\*\*] percentage variations adjusted for investments/divestments and currency fluctuations.

"For 2013 and 2012, the effects on the denominator and numerator of potential disative shares generate anti-disation; therefore, there is no change between the reported basic

US\$4.0 billion, representing an increase of 4% compared with the second quarter of 2012. Adjusting for the higher number of business days in our operations during the quarter, the increase in net sales was 2%. The increase in consolidated net sales was due to higher prices of our products in local currency terms in most of our regions, as well as higher volumes in the U.S., and our Mediterranean, South, Central America and the Caribbean and Asia regions.

Cost of sales as a percentage of net sales decreased by 2.0pp during the second quarter of 2013 compared to the same period last year. The decrease includes a reduction in workforce related to our cost reduction initiatives and lower electricity costs. Operating expenses as a percentage of net sales remained practically flat during the second guarter of 2013 compared with the same period last year.

Operating EBITDA increased by 4% to US\$730 million during the second quarter of 2013 compared with the same period last year. Adjusting for the higher number of business days in our operations during the quarter, operating EBITDA increased by 2%. The increase was mainly due to higher contributions from the U.S., and the South, Central America and the Caribbean, and Asia regions. Operating EBITDA margin was 18.2%, remaining flat versus the second quarter of 2012.

Consolidated net sales in the second quarter of 2013 increased to Other expenses, net, for the quarter were US\$106 million, which mainly included impairment of fixed assets, severance payments, and a loss in sales of fixed assets.

> Gain (loss) on financial instruments for the quarter was a loss of US\$52 million, resulting mainly from derivatives related to CEMEX shares.

> Exchange gain (loss), net for the quarter was a gain of US\$102 million. resulting mainly from the fluctuations of the euro and the Mexican peso versus the U.S. dollar.

> Controlling interest net income (loss) was a loss of US\$152 million in the second quarter of 2013 versus a loss of US\$187 million in the same quarter of 2012. The smaller quarterly loss primarily reflects higher operating earnings before other expenses, net and the positive effect in foreign exchange fluctuations partially offset by a negative effect in other expenses, net, higher income taxes and a loss in financial instruments.

> Total debt plus perpetual notes decreased by US\$51 million during the



#### Mexico

I-t-I % Var.\* 2013 2013 1,627 847 Net sales (3%) (14%) (796)833 2% (17%) Operating EBITDA 514 250 Operating EBITDA margin 31.6% (4.1pp) (6.4pp)

In millions of US dollars, except percentages

Year-over-year percentage Volume Price (USD)

In our Mexican operations, domestic gray cement volumes decreased by 7% during the quarter versus the same period last year, while ready-mix volumes declined by 3% during the same period. During the first six months of the year, domestic gray cement volumes decreased by 8% while ready-mix volumes declined by 6% versus the comparable period a year ago.

Our volumes during the quarter were negatively impacted by the low levels of infrastructure spending reflecting the transition process of the new government and by the reduction in sales of bagged cement to social programs. Uncertainty surrounding the new national housing program and tight credit conditions affected the performance of the formal residential sector. The industrial-and-commercial sector continued showing positive performance during the same period.

#### **United States**

Net sales 3724% 3724% 201% 201%

Operating EBITDA Operating EBITDA margin

In millions of US dollars, except percentages

Volume Price (USD) Price (local currency)

| Domestic g     | Domestic gray cement |                | y-mix          | Aggregates     |                |  |
|----------------|----------------------|----------------|----------------|----------------|----------------|--|
| January - June | Second Quarter       | January - June | Second Quarter | January - June | Second Quarter |  |
| 3%             | 3%                   | 11%            | 14%            | 12%            | 8%             |  |
| 4%             | 4%                   | 6%             | 5%             | 1%             | 3%             |  |
| 4%             | 4%                   | 6%             | 5%             | 1%             | 3%             |  |

Domestic gray cement, ready-mix, and aggregates volumes for our operations in the United States increased by 3%, 14%, and 8%, respectively, during the second quarter of 2013 versus the same period last year. During the first six months of the year and on a year-over-year basis, domestic gray cement, ready-mix, and aggregates increased by 3%, 11% and 12%, respectively.

Sales volumes for the quarter reflect improved demand in most of our markets in spite of worse weather conditions. The as record high affordability, low interest rates, improved credit availability and low levels of inventories. The industrial-and-commercial sector also contributed favorably to demand growth.



#### Northern Europe

Net sales Operating EBITDA Operating EBITDA margin

|       | January - June |         |                  | Second Quarter |       |         |                  |
|-------|----------------|---------|------------------|----------------|-------|---------|------------------|
| 2013  | 2012           | % Var.  | I-t-I %<br>Var.* | 2013           | 2012  | % Var.  | I-t-I %<br>Var.* |
| 1,846 | 1,978          | (7%)    | (6%)             | 1,088          | 1,100 | (1%)    | (2%)             |
| 92    | 180            | (49%)   | (49%)            | 108            | 122   | (11%)   | (12%)            |
| 5.0%  | 9.1%           | (4.1pp) |                  | 9.9%           | 11.1% | (1.2pp) |                  |

In millions of US dollars, except percentages

Year-over-year percentage variation Volume Price (USD)

| Domestic g     | ray cement     | Read           | y-mix          | Aggregates     |                |  |
|----------------|----------------|----------------|----------------|----------------|----------------|--|
| January - June | Second Quarter | January - June | Second Quarter | January - June | Second Quarter |  |
| (8%)           | (4%)           | (8%)           | (4%)           | (4%)           | 1%             |  |
| (1%)           | 0%             | 1%             | 3%             | 1%             | 2%             |  |
| (0%)           | (0%)           | 2%             | 2%             | 2%             | 2%             |  |

Our domestic gray cement volumes in the Northern Europe region decreased by 4% during the second quarter of 2013 and decreased by 8% during the first six months of the year versus the comparable period in 2012.

In the United Kingdom, domestic gray cement, ready-mix, and aggregates volumes increased, on a year-over-year basis, by 9%, 6%, and 2%, respectively, during the second quarter of 2013. For the first six months of the year our domestic gray cement volumes increased by 4%, ready-mix volumes increased by 1% and our aggregates volumes decreased by 3%, versus the comparable period in the previous year. Cement volumes during the quarter were driven by growth in the residential sector and, to a lesser extent, to a catch-up effect from the adverse weather conditions during the first quarter. Government policies to promote home ownership, including guarantees and interest-free loans as well as low interest rates for home acquisition positively impacted the residential sector.

In our operations in France, domestic ready-mix volumes decreased by 6% and our aggregates volumes increased by 2% during the second quarter of 2013 versus the comparable period last year. During the first six months of the year, ready-mix volumes decreased by 13% and aggregates volumes remained flat, on a year-over-year basis. Infrastructure activity continues to be supported by a number of ongoing highway and high-speed-railway projects that started during 2012. The year-over-year activity in the residential sector was affected by the reduction of government housing incentives and a less attractive buy-to-let program.

In Germany, our domestic gray cement volumes increased by 3% during the second quarter and decreased by 3% during the first six months of the year on a year-over-year basis. The increase in our cement volumes during the quarter was partially offset by unfavorable weather conditions including floods in East Germany and Bavaria. Low unemployment and mortgage rates, as well as the increase in wages and salaries benefited residential activity, which was the main driver of demand for our products.

Domestic gray cement volumes of our operations in Poland declined by 23% during the quarter and decreased by 28% during the first six months of the year versus the comparable periods in 2012. Construction activity during the quarter was affected by continued adverse weather conditions, especially in our markets. There was lower activity in the infrastructure sector on a year-over-year basis. In addition, the second quarter of 2012 is a high base of comparison due to the activity related to the Euro 2012 Championship.



#### Mediterranean

Net sales
Operating EBITDA
Operating EBITDA margin

| January - June |       |         | Second Quarter   |       |       |         |                  |
|----------------|-------|---------|------------------|-------|-------|---------|------------------|
| 2013           | 2012  | % Var.  | I-t-I %<br>Var.* | 2013  | 2012  | % Var.  | I-t-I %<br>Var.* |
| 747            | 761   | (2%)    | 1%               | 400   | 384   | 4%      | 7%               |
| 168            | 193   | (13%)   | (7%)             | 94    | 96    | (2%)    | 4%               |
| 22.5%          | 25.4% | (2.9pp) |                  | 23.5% | 25.0% | (1.5pp) |                  |

In millions of US dollars, except percentages.

Year-over-year percentage veniation Volume Price (USD) Price (local currency)

| Domestic g     | ray cement     | Read           | y-mix          | Aggregates     |                |  |
|----------------|----------------|----------------|----------------|----------------|----------------|--|
| January - June | Second Quarter | January - June | Second Quarter | January - June | Second Quarter |  |
| (4%)           | 5%             | 5%             | 8%             | (2%)           | 1%             |  |
| (3%)           | (2%)           | 4%             | 6%             | 8%             | 7%             |  |
| 6%             | 7%             | 2%             | 2%             | 5%             | 2%             |  |

Our domestic gray cement volumes in the Mediterranean region increased by 5% during the second quarter and decreased by 4% during the first six months of the year versus the same periods in 2012.

Domestic gray cement volumes for our operations in Spain decreased by 31% and our ready-mix volumes declined by 36% on a year-over-year basis during the quarter. For the first six months of the year, domestic gray cement volumes decreased by 32%, while ready-mix volumes declined by 34% compared with the same period in 2012. The decrease in volumes for building materials during the quarter reflects the adverse economic situation in the country. The continued fiscal austerity measures and spending cuts kept infrastructure activity at very low levels. In the residential sector, there has been a gradual reduction in home inventories.

In Egypt, our domestic gray cement volumes increased by 18% during the second quarter of 2013 and increased by 7% during the first six months of the year on a year-over-year basis driven mainly by the informal residential sector and supported by our alternative fuel strategy in the country.

## South, Central America and the Caribbean

Net sales Operating EBITDA Operating EBITDA margin

| January - June |       |        | Second Quarter   |       |       |        |                  |
|----------------|-------|--------|------------------|-------|-------|--------|------------------|
| 2013           | 2012  | % Var. | I-t-I %<br>Var.* | 2013  | 2012  | % Var. | I-t-I %<br>Var.* |
| 1,059          | 1,054 | 1%     | 3%               | 561   | 529   | 6%     | 10%              |
| 399            | 367   | 9%     | 11%              | 211   | 189   | 12%    | 15%              |
| 37.7%          | 34.9% | 2.8pp  |                  | 37.6% | 35.7% | 1.9pp  |                  |

In millions of US dollars, except percentages

Year-over-year percentage variation Volume Price (USD)

| Domestic gray cement |                | Read           | y-mix          | Aggregates     |                |  |
|----------------------|----------------|----------------|----------------|----------------|----------------|--|
| January - June       | Second Quarter | January - June | Second Quarter | January - June | Second Quarter |  |
| (1%)                 | 7%             | (5%)           | (1%)           | (1%)           | 6%             |  |
| 1%                   | (0%)           | 5%             | 5%             | 1%             | (1%)           |  |
| 4%                   | 3%             | 8%             | 9%             | 4%             | 3%             |  |

Our domestic gray cement volumes in the region increased by 7% during the second quarter of 2013 and decreased by 1% during the first six months of the year versus the comparable periods last year.

Domestic gray cement, ready-mix, and aggregates volumes for our operations in Colombia increased by 3%, 8%, and 3%, respectively, during the second quarter versus the comparable period of last year. For the first six months of the year, our cement and aggregates volumes declined by 6% and by 1%, respectively, while our ready-mix volumes increased by 5% compared with the same period in 2012. During the quarter the residential sector was an important driver of demand for our products, mainly supported by the construction of the 100 thousand free-home program announced by the government. The industrial-and-commercial sector continued its favorable performance primarily in terms of warehouses and office buildings on the back of Colombia's recently signed trade agreements.



#### Asia

Net sales Operating EBITDA Operating EBITDA margin

|       | January | - June |                  |       | Secon | d Quarter |                  |
|-------|---------|--------|------------------|-------|-------|-----------|------------------|
| 2013  | 2012    | % Var. | I-t-I %<br>Var.* | 2013  | 2012  | % Var.    | I-t-I %<br>Var.* |
| 305   | 270     | 13%    | 10%              | 162   | 142   | 14%       | 13%              |
| 62    | 42      | 49%    | 45%              | 38    | 30    | 29%       | 27%              |
| 20.5% | 15.6%   | 4.9pp  |                  | 23.5% | 20.9% | 2.600     |                  |

In millions of US dollars, except percentages.

Year-over-year percentage variation Volume Price (USD) Price (local currency)

| Domestic g     | ray cement     | Read           | y-mix          | Aggre          | gates          |
|----------------|----------------|----------------|----------------|----------------|----------------|
| January - June | Second Quarter | January - June | Second Quarter | January - June | Second Quarter |
| 4%             | 6%             | (1%)           | 8%             | 33%            | 20%            |
| 12%            | 9%             | 3%             | 5%             | 14%            | 17%            |
| 9%             | 7%             | 3%             | 4%             | 13%            | 16%            |

Our domestic gray cement volumes in the region increased by 6% during the second quarter and increased by 4% during the first six months of 2013 on a year-over-year basis.

In the Philippines, our domestic gray cement volumes increased by 10% during the second quarter of 2013 and increased by 7% during the first six months of 2013 versus the comparable periods of last year.

The residential sector was the main driver of demand during the quarter supported by the increased activity from foreign buyers and favorable conditions, such as stable level of inflation and low mortgage rates, as well as healthy remittances inflows. The infrastructure and industrial-and-commercial sectors continue with their positive trend during the same period.

## OPERATING EBITDA, FREE CASH FLOW AND DEBT-RELATED **INFORMATION**



#### Operating EBITDA and free cash flow

Operating earnings before other expenses, net + Depreciation and operating amortization
 Operating EBITDA
 - Net financial expense
 - Maintenance capital expenditures

- Change in working capital - Taxes paid - Other cash items (net)

Free cash flow after maintenance capital expenditures - Strategic capital expenditures

In millions of US dollars, except perce

| Ja    | nuary - June |        | Sec  | ond Quarter |        |
|-------|--------------|--------|------|-------------|--------|
| 2013  | 2012         | % Var  | 2013 | 2012        | % Var  |
| 690   | 612          | 13%    | 451  | 368         | 23%    |
| 561   | 661          |        | 279  | 334         |        |
| 1,251 | 1,274        | (2%)   | 730  | 702         | 4%     |
| 719   | 681          |        | 362  | 347         |        |
| 149   | 124          |        | 101  | 74          |        |
| 538   | 462          |        | 207  | 164         |        |
| 408   | 250          |        | 133  | 76          |        |
| 5     | 15           |        | 14   | 21          |        |
| (568) | (258)        | (120%) | (86) | 21          | N/A    |
| 35    | 60           |        | 8    | 45          |        |
| (603) | (318)        | (90%)  | (94) | (24)        | (293%) |

During the quarter, the decrease in the cash balance and the proceeds from our securitization programs were used mainly to meet the negative free cash flow, to reduce debt and to pay coupons on the perpetual notes.

Our debt during the quarter reflects a negative foreign-exchage conversion effect of US\$13 million.

## Information on debt and perpetual notes

Total debt (3) Short-term Long-term Perpetual notes Cash and cash equivalents Net debt plus perpetual notes Consolidated funded debt (2)/EBITDA (3)

| Interest | coverage |
|----------|----------|
|          |          |

| Se     | cond Quarte |       | Quarter |
|--------|-------------|-------|---------|
| 2013   | 2012        | % Var | 2013    |
| 16,476 | 17,167      | (4%)  | 16,528  |
| 3%     | 1%          |       | 3%      |
| 97%    | 99%         |       | 97%     |
| 472    | 470         | 0%    | 471     |
| 746    | 625         | 19%   | 817     |
| 16,201 | 17,012      | (5%)  | 16,182  |
| 5.54   |             |       | 5.58    |
| 2.06   |             |       | 2.06    |

Euro Other

Interest rate Variable

| Second |      |  |  |  |
|--------|------|--|--|--|
| 2013   | 2012 |  |  |  |
|        |      |  |  |  |
| 85%    | 82%  |  |  |  |
| 13%    | 16%  |  |  |  |
| 2%     | 2%   |  |  |  |
| 0%     | 0%   |  |  |  |
| 70%    | 56%  |  |  |  |
| 3094   | 44%  |  |  |  |

- Includes convertible notes and capital leases, in accordance with International Financial Reporting Standards (IFRS).
- includes convertible notes and capital leases, in accordance with international risuncian reporting Jaumanus (in no.).

  Consolidated funded debt as of June 30, 2013 was US\$14,355 million, in accordance with our contractual obligations under the Facilities Agreement.

  EBITOA calculated in accordance with FIFS.

  Interest expense calculated in accordance with our contractual obligations under the Facilities Agreement.

# EQUITY-RELATED AND DERIVATIVE INSTRUMENTS INFORMATION

## **Equity-related information**

One CEMEX ADS represents ten CEMEX CPOs. The following amounts are expressed in CPO terms.

| Beginning-of-quarter CPO-equivalent units outstanding               | 10,919,024,229 |
|---|----------------|
| CPOs issued due to recapitalization of retained earnings            | 437,460,110    |
| Less increase (decrease) in the number of CPOs held in subsidiaries | 330,673        |
| Stock-based compensation  | 11,335,495     |
| End-of-quarter CPO-equivalent units outstanding                     | 11 367 489 161 |

Outstanding units equal total CPOs issued by CEMEX less CPOs held in subsidiaries. CEMEX has outstanding mandatory convertible notes which, upon conversion, will increase the number of CPOs outstanding by approximately 202 million, subject to anticilution adjustments.

#### Employee long-term compensation plans

As of June 30, 2013, executives had outstanding options on a total of 7,184,839 CPOs, with a weighted-average strike price of approximately US\$1.45 per CPO (equivalent to US\$14.57 per AD\$). Starting in 2005, CEMEX began offering executives a restricted stock-ownership program. As of June 30, 2013, our executives held 33,489,364 restricted CPOs, representing 0.3% of our total CPOs outstanding as of such date.

#### **Derivative instruments**

The following table shows the notional amount for each type of derivative instrument and the aggregate fair market value for all of CEMEX's derivative instruments as of the last day of each quarter presented.

Notional amount of equity related derivatives (II) Estimated aggregate fair market value (II) (II)

| Second | Quarter | First Quarter |
|--------|---------|---------------|
| 2013   | 2012    | 2013          |
| 2,410  | 2,774   | 2,426         |
| 320    | (11)    | 375           |

The estimated aggregate fair market value represents the approximate settlement result as of the valuation date, based upon quoted market prices and estimated settlement costs, which fluctuate over time. Fair market values and notional amounts do not represent amounts of cash currently exchanged between the parties; cash amounts will be determined upon termination of the contracts considering the notional amounts and quoted market prices as well as other derivative items as of the settlement date. Fair market values should not be viewed in isolation, but rather in relation to the fair market values of the underlying hedge transactions and the overall reduction in CEMEX's exposure to the risks being hedged.

Note: Under IPIS, companies are required to recognize all derivative financial instruments on the balance sheet as assets or liabilities, at their estimated fair market value, with changes in such fair market value of the related derivative instruments are recognized temporarily in equity and then reclassified into earnings as the inverse effects of the underlying hedged items flow through the income statement. As of June 30, 2013, in connection with the fair market value recognition of its derivatives portfolio, CEMEX recognized increases in its asset and liabilities resulting in a net asset of USS357 million, including a liability of USS33 million corresponding to an embedded derivative related to our Mandatory Convertible Notes, which according to our debt agreements, is presented net of the assets associated with the derivative instruments. The notional amounts of derivatives substantially marks the amounts of underlying assets, liabilities, or equity transactions on which the derivatives are being entered into.

- Excludes an interest-rate swap related to our long-term energy contracts. As of June 30, 2013, the notional amount of this derivative was US\$177 million, with a positive fair market value of approximately US\$37 million.
- (2) Net of cash collateral deposited under open positions. Cash collateral was US\$10 million as of June 30, 2013.
- (3) As required by IFRS, the estimated aggregate fair market value as of June 30, 2013 includes a liability of US\$33 million relating to an embedded derivative in CEMEX's Mandatory Convertible Notes while the estimated aggregate fair market value as of June 30, 2012 includes a liability of US\$142 million, related to an embedded derivative in CEMEX's Optional Convertible Subordinated Notes. For more information please refer to page 17 "Change in the Parent Company's functional currency."



## **Consolidated Income Statement & Balance Sheet**

CEMEX, S.A.B. de C.V. and Subsidiaries (Thousands of U.S. Dollars, except per ADS amounts)

|  |             |             |        |                         |             | Second Quarter |        |                         |  |
|--|-------------|-------------|--------|-------------------------|-------------|----------------|--------|-------------------------|--|
| INCOME STATEMENT   | 2013        | 2012        | % Var. | like-to-like<br>% Var.* | 2013        | 2012           | % Var. | like-to-like<br>% Var.* |  |
| Net sales  | 7,322,113   | 7,373,122   | (1%)   | (1%)                    | 4,005,579   | 3,861,364      | 4%     | 3%                      |  |
| Cost of sales  | (5,133,572) | (5,265,975) | 3%     |                         | (2,725,212) | (2,701,135)    | (1%)   |                         |  |
| Gross profit   | 2,188,541   | 2,107,147   | 4%     | . 3%                    | 1,280,367   | 1,160,229      | 10%    | 9%                      |  |
| Operating expenses   | (1,498,359) | (1,500,621) | 0%     |                         | (829,310)   | (797,107)      | (4%)   |                         |  |
| Operating earnings before other expenses, net  | 690,181     | 606,526     | 14%    | 15%                     | 451,057     | 363,122        | 24%    | 24%                     |  |
| Other expenses, net  | (125,137)   | (27,764)    | (351%) |                         | (105,533)   | (10,611)       | (895%) |                         |  |
| Operating earnings   | 565,045     | 578,761     | (2%)   |                         | 345,521     | 352,510        | (2%)   |                         |  |
| Financial expense  | (731,339)   | (694,734)   | (5%)   |                         | (363,060)   | (351,493)      | (3%)   |                         |  |
| Other financial income (expense), net  | 44,805      | 33,187      | 35%    |                         | 41,870      | (138,581)      | N/A    |                         |  |
| Financial income   | 16,479      | 23,798      | (31%)  |                         | 8,575       | 9,614          | (11%)  |                         |  |
| Results from financial instruments, net  | 71,378      | 12,135      | 488%   |                         | (51,530)    | (15,883)       | (224%) |                         |  |
| Foreign exchange results<br>Effects of net present value on assets and liabilities and | (16,254)    | 24,567      | N/A    |                         | 101,536     | (118,139)      | N/A    |                         |  |
| others, net  | (26,797)    | (27,313)    | 2%     |                         | (16,711)    | (14,172)       | (18%)  |                         |  |
| Equity in gain (loss) of associates  | 2,567       | 12,021      | (79%)  |                         | 7,346       | 12,812         | (43%)  |                         |  |
| Income (loss) before income tax  | (118,923)   | (70,765)    | (68%)  |                         | 31,677      | (124,752)      | N/A    |                         |  |
| Income tax   | (269,063)   | (143,128)   | (88%)  |                         | (154,624)   | (55,351)       | (179%) |                         |  |
| Consolidated net income (loss)   | (387,986)   | (213,893)   | (81%)  |                         | (122,946)   | (180,103)      | 32%    |                         |  |
| Non-controlling interest net income (loss)   | 44,687      | 6,809       | 556%   |                         | 29,390      | 6,854          | 329%   |                         |  |
| Controlling interest net income (loss)   | (432,673)   | (220,702)   | (96%)  |                         | (152,337)   | (186,957)      | 19%    |                         |  |
| Operating EBITDA   | 1,251,236   | 1,272,793   | (2%)   | (1%)                    | 730,347     | 702,215        | 4%     | 4%                      |  |
| Earnings (loss) per ADS  | (0.36)      | (0.18)      | (98%)  |                         | (0.13)      | (0.16)         | 20%    |                         |  |

|  |            | As of June 30 |        |  |  |  |
|--|------------|---------------|--------|--|--|--|
| BALANCE SHEET  | 2013       | 2012          | % Var. |  |  |  |
| Total assets   | 36,583,446 | 38,397,127    | (5%)   |  |  |  |
| Cash and cash equivalents                              | 746,281    | 625,081       | 19%    |  |  |  |
| Trade receivables less allowance for doubtful accounts | 2,178,453  | 2,169,761     | 0%     |  |  |  |
| Other accounts receivable                              | 492,416    | 466,507       | 6%     |  |  |  |
| Inventories, net                                       | 1,250,166  | 1,304,872     | (4%)   |  |  |  |
| Other current assets                                   | 400,579    | 364,590       | 10%    |  |  |  |
| Current assets   | 5,067,896  | 4,930,810     | 3%     |  |  |  |
| Property, machinery and equipment, net                 | 15,710,860 | 16,586,924    | (5%)   |  |  |  |
| Other assets   | 15,804,691 | 16,879,393    | (6%)   |  |  |  |
| Total liabilities                                      | 24,735,001 | 26,446,783    | (6%)   |  |  |  |
| Current liabilities                                    | 4,425,033  | 4,015,209     | 10%    |  |  |  |
| Long-term liabilities                                  | 13,816,289 | 14,850,640    | (7%)   |  |  |  |
| Other liabilities                                      | 6,493,679  | 7,580,934     | (14%)  |  |  |  |
| Total stockholders' equity                             | 11,848,445 | 11,950,344    | (1%)   |  |  |  |
| Non-controlling interest and perpetual instruments     | 1,086,848  | 698,499       | 56%    |  |  |  |
| Total controlling interest                             | 10,761,598 | 11,251,845    | (4%)   |  |  |  |



## **Consolidated Income Statement & Balance Sheet**

CEMEX, S.A.B. de C.V. and Subsidiaries (Thousands of Mexican Pesos in nominal terms, except per ADS amounts)

|  |              | January - June |        | Se           | econd Quarter |        |
|--|--------------|----------------|--------|--------------|---------------|--------|
| INCOME STATEMENT   | 2013         | 2012           | % Var. | 2013         | 2012          | % Var. |
| Net sales  | 92,478,288   | 97,693,863     | (5%)   | 50,630,523   | 52,475,938    | (4%)   |
| Cost of sales  | (64,837,020) | (69,774,167)   | 7%     | (34,446,683) | (36,708,422)  | 6%     |
| Gross profit   | 27,641,268   | 27,919,697     | (1%)   | 16,183,840   | 15,767,515    | 3%     |
| Operating expenses   | (18,924,277) | (19,883,232)   | 5%     | (10,482,480) | (10,832,690)  | 3%     |
| Operating earnings before other expenses, net  | 8,716,990    | 8,036,465      | 8%     | 5,701,360    | 4,934,825     | 16%    |
| Other expenses, net  | (1,580,479)  | (367,879)      | (330%) | (1,333,943)  | (144,208)     | (825%) |
| Operating earnings   | 7,136,513    | 7,668,586      | (7%)   | 4,367,380    | 4,790,617     | (9%)   |
| Financial expense  | (9,236,818)  | (9,205,228)    | (0%)   | (4,589,074)  | (4,776,790)   | 4%     |
| Other financial income (expense), net  | 565,885      | 439,725        | 29%    | 529,239      | (1,883,319)   | N/A    |
| Financial income   | 208,124      | 315,320        | (34%)  | 108,389      | 130,648       | (17%)  |
| Results from financial instruments, net  | 901,507      | 160,789        | 461%   | (651,337)    | (215,852)     | (202%) |
| Foreign exchange results<br>Effects of net present value on assets and liabilities and | (205,293)    | 325,510        | N/A    | 1,283,409    | (1,605,513)   | N/A    |
| others, net  | (338,452)    | (361,894)      | 6%     | (211,222)    | (192,601)     | (10%)  |
| Equity in gain (loss) of associates  | 32,426       | 159,274        | (80%)  | 92,858       | 174,119       | (47%)  |
| Income (loss) before income tax  | (1,501,994)  | (937,643)      | (60%)  | 400,403      | (1,695,373)   | N/A    |
| Income tax   | (3,398,271)  | (1,896,446)    | (79%)  | (1,954,446)  | (752,222)     | (160%) |
| Consolidated net income (loss)   | (4,900,265)  | (2,834,089)    | (73%)  | (1,554,044)  | (2,447,595)   | 37%    |
| Non-controlling interest net income (loss)   | 564,400      | 90,213         | 526%   | 371,492      | 93,151        | 299%   |
| Controlling interest net income (loss)   | (5,464,665)  | (2,924,302)    | (87%)  | (1,925,536)  | (2,540,746)   | 24%    |
| Operating EBITDA   | 15,803,114   | 16,864,512     | (6%)   | 9,231,592    | 9,543,096     | (3%)   |
| Earnings (loss) per ADS  | (4.60)       | (2.44)         | (89%)  | (1.61)       | (2.15)        | 25%    |

|  | As of June 30 |             |        |  |  |
|--|---------------|-------------|--------|--|--|
| BALANCE SHEET  | 2013          | 2012        | % Var. |  |  |
| Total assets   | 474,121,463   | 512,985,619 | (8%)   |  |  |
| Cash and cash equivalents                              | 9,671,798     | 8,351,076   | 16%    |  |  |
| Trade receivables less allowance for doubtful accounts | 28,232,752    | 28,988,005  | (3%)   |  |  |
| Other accounts receivable                              | 6,381,717     | 6,232,528   | 2%     |  |  |
| Inventories, net                                       | 16,202,151    | 17,433,089  | (7%)   |  |  |
| Other current assets                                   | 5,191,508     | 4,870,920   | 7%     |  |  |
| Current assets   | 65,679,926    | 65,875,618  | (0%)   |  |  |
| Property, machinery and equipment, net                 | 203,612,741   | 221,601,308 | (8%)   |  |  |
| Other assets   | 204,828,795   | 225,508,692 | (9%)   |  |  |
| Total liabilities                                      | 320,565,612   | 353,329,019 | (9%)   |  |  |
| Current liabilities                                    | 57,348,426    | 53,643,197  | 7%     |  |  |
| Long-term liabilities                                  | 178,948,315   | 198,404,547 | (10%)  |  |  |
| Other liabilities                                      | 84,268,871    | 101,281,275 | (17%)  |  |  |
| Total stockholders' equity                             | 153,555,851   | 159,656,600 | (4%)   |  |  |
| Non-controlling interest and perpetual instruments     | 14,085,547    | 9,331,948   | 51%    |  |  |
| Total controlling interest                             | 139.470.304   | 150.324.652 | (7%)   |  |  |



## **Operating Summary per Country**

## In thousands of U.S. dollars

|  | January - June |           |        | Second Quarter |               |           |        |              |
|--|----------------|-----------|--------|----------------|---------------|-----------|--------|--------------|
|  | 100            |           |        | like-to-like   | 1 1 1 1 1 1 1 |           |        | like-to-like |
| NET SALES                                | 2013           | 2012      | % Var. | % Var. *       | 2013          | 2012      | % Var. | % Var. *     |
| Mexico                                   | 1,626,674      | 1,670,216 | (3%)   | (7%)           | 847,311       | 832,651   | 2%     | (5%)         |
| U.S.A.                                   | 1,604,274      | 1,479,641 | 8%     | 8%             | 868,288       | 795,331   | 9%     | 9%           |
| Northern Europe                          | 1,845,848      | 1,978,007 | (7%)   | (6%)           | 1,088,199     | 1,099,956 | (1%)   | (2%)         |
| Mediterranean                            | 747,422        | 761,397   | (2%)   | 1%             | 399,992       | 383,902   | 4%     | 7%           |
| South, Central America and the Caribbean | 1,059,271      | 1,053,552 | 1%     | 3%             | 561,489       | 529,178   | 6%     | 10%          |
| Asia                                     | 304,956        | 270,139   | 13%    | 10%            | 162,398       | 141,906   | 14%    | 13%          |
| Others and intercompany eliminations     | 133,669        | 160,169   | (17%)  | (17%)          | 77,902        | 78,441    | (1%)   | (1%)         |
| TOTAL                                    | 7,322,113      | 7,373,122 | (1%)   | (1%)           | 4,005,579     | 3,861,364 | 4%     | 3%           |
| GROSS PROFIT                             |                |           |        |                |               |           |        |              |
| Mexico                                   | 763,274        | 821,414   | (7%)   | (11%)          | 395,134       | 413,281   | (4%)   | (11%)        |
| U.S.A.                                   | 189,040        | 76,389    | 147%   | 147%           | 131,366       | 53,561    | 145%   | 145%         |
| Northern Europe                          | 396,575        | 442,200   | (10%)  | (9%)           | 279,383       | 301,655   | (7%)   | (8%)         |
| Mediterranean                            | 265,726        | 249,080   | 7%     | 12%            | 172,450       | 125,823   | 37%    | 42%          |
| South, Central America and the Caribbean | 495,313        | 497,939   | (1%)   | 2%             | 251,520       | 242,798   | 4%     | 7%           |
| Asia                                     | 80,520         | 60,162    | 34%    | 30%            | 48,612        | 39,021    | 25%    | 23%          |
| Others and intercompany eliminations     | (1,908)        | (40,038)  | 95%    | 95%            | 1,901         | (15,910)  | N/A    | N/A          |
| TOTAL                                    | 2,188,541      | 2,107,147 | 4%     | 3%             | 1,280,367     | 1,160,229 | 10%    | 9%           |
| OPERATING EARNINGS BEFORE OTHER          |                |           |        |                |               |           |        |              |
| Mexico                                   | 416,082        | 496,651   | (16%)  | (20%)          | 201,575       | 252,678   | (20%)  | (26%)        |
| U.S.A.                                   | (133,087)      | (254,862) | 48%    | 48%            | (32,009)      | (106,906) | 70%    | 70%          |
| Northern Europe                          | (15,429)       | 55,476    | N/A    | N/A            | 50,971        | 60,083    | (15%)  | (17%)        |
| Mediterranean                            | 112,907        | 134,148   | (16%)  | (9%)           | 67,199        | 66,267    | 1%     | 8%           |
| South, Central America and the Caribbean | 356,725        | 325,769   | 10%    | 12%            | 189,757       | 168,036   | 13%    | 17%          |
| Asia                                     | 46,297         | 28,007    | 65%    | 61%            | 30,252        | 22,811    | 33%    | 31%          |
| Others and intercompany eliminations     | (93,314)       | (178,664) | 48%    | 51%            | (56,687)      | (99,846)  | 43%    | 48%          |
| TOTAL                                    | 690,181        | 606,526   | 14%    | 15%            | 451,057       | 363,122   | 24%    | 24%          |



## **Operating Summary per Country**

EBITDA in thousands of U.S. dollars. EBITDA margin as a percentage of net sales.

|  | January - June |           |        | Second Quarter |          |          |        |              |
|--|----------------|-----------|--------|----------------|----------|----------|--------|--------------|
|  |                |           |        | like-to-like   |          |          |        | like-to-like |
| OPERATING EBITDA                         | 2013           | 2012      | % Var. | % Var. *       | 2013     | 2012     | % Var. | % Var. *     |
| Mexico                                   | 513,667        | 596,910   | (14%)  | (18%)          | 250,466  | 300,124  | (17%)  | (22%)        |
| U.S.A.                                   | 99,028         | 2,590     | 3724%  | 3724%          | 80,171   | 26,639   | 201%   | 201%         |
| Northern Europe                          | 91,861         | 179,906   | (49%)  | (49%)          | 107,764  | 121,581  | (11%)  | (12%)        |
| Mediterranean                            | 167,918        | 193,303   | (13%)  | (7%)           | 94,194   | 95,791   | (2%)   | 4%           |
| South, Central America and the Caribbean | 398,926        | 367,172   | 9%     | 11%            | 210,899  | 188,866  | 12%    | 15%          |
| Asia                                     | 62,404         | 42,019    | 49%    | 45%            | 38,195   | 29,649   | 29%    | 27%          |
| Others and intercompany eliminations     | (82,568)       | (109,107) | 24%    | 30%            | (51,342) | (60,435) | 15%    | 23%          |
| TOTAL                                    | 1,251,236      | 1,272,793 | (2%)   | (1%)           | 730,347  | 702,215  | 4%     | 4%           |
| TOTAL                                    | 1,251,236      | 1,272,793 | (2%)   | (1%)           | 730,347  | 702,215  | 4%     | 4%           |
| OPERATING EBITDA MARGIN                  |                |           |        |                |          |          |        |              |
| Mexico                                   | 31.6%          | 35.7%     |        |                | 29.6%    | 36.0%    |        |              |
| J.S.A.                                   | 6.2%           | 0.2%      |        |                | 9.2%     | 3.3%     |        |              |
| Northern Europe                          | 5.0%           | 9.1%      |        |                | 9.9%     | 11.1%    |        |              |
| Mediterranean                            | 22.5%          | 25.4%     |        |                | 23.5%    | 25.0%    |        |              |
| South, Central America and the Caribbean | 37.7%          | 34.9%     |        |                | 37.6%    | 35.7%    |        |              |
| Asia                                     | 20.5%          | 15.6%     |        |                | 23.5%    | 20.9%    |        |              |
| TOTAL                                    | 17.1%          | 17.3%     |        |                | 18.2%    | 18.2%    |        |              |



## **Volume Summary**

## Consolidated volume summary

Cement and aggregates: Thousands of metric tons. Ready-mix: Thousands of cubic meters.

|                                | January - June |        |        | Second Quarter |        |        |
|--------------------------------|----------------|--------|--------|----------------|--------|--------|
|                                | 2013           | 2012   | % Var. | 2013           | 2012   | % Var. |
| Consolidated cement volume 1   | 31,677         | 32,932 | (4%)   | 17,293         | 17,310 | (0%)   |
| Consolidated ready-mix volume  | 26,282         | 26,687 | (2%)   | 14,470         | 14,231 | 2%     |
| Consolidated aggregates volume | 76,203         | 74,796 | 2%     | 42,743         | 41,246 | 4%     |

## Per-country volume summary

|   | January - June      | Second Quarter      | Second Quarter 2013 Vs. |  |
|---|---------------------|---------------------|-------------------------|--|
| DOMESTIC GRAY CEMENT VOLUME   | 2013 Vs. 2012       | 2013 Vs. 2012       | First Quarter 2013      |  |
| Mexico  | (8%)                | (7%)                | 10%                     |  |
| U.S.A.  | 3%                  | 3%                  | 22%                     |  |
| Northern Europe   | (8%)                | (4%)                | 69%                     |  |
| Mediterranean   | (4%)                | 5%                  | 14%                     |  |
| South, Central America and the Caribbean  | (1%)                | 7%                  | 16%                     |  |
|   | ***                 | ***                 | 4.407                   |  |
| Asia  | 4%                  | 6%                  | 14%                     |  |
| READY-MIX VOLUME  |                     |                     |                         |  |
| READY-MIX VOLUME<br>Mexico  | (6%)                | (3%)                | 8%                      |  |
| READY-MIX VOLUME<br>Mexico<br>U.S.A.  | (6%)<br>11%         | (3%)<br>14%         |                         |  |
| READY-MIX VOLUME<br>Mexico<br>U.S.A.<br>Northern Europe   | (6%)                | (3%)                | 8%<br>16%               |  |
| READY-MIX VOLUME Mexico U.S.A. Northern Europe Mediterranean South, Central America and the Caribbean | (6%)<br>11%<br>(8%) | (3%)<br>14%<br>(4%) | 8%<br>16%<br>48%        |  |

| AGGREGATES VOLUME Mexico                 | 4%   | 7%  | 14% |
|--|------|-----|-----|
| U.S.A.                                   | 12%  | 8%  | 4%  |
| Northern Europe                          | (4%) | 196 | 61% |
| Mediterranean                            | (2%) | 196 | 10% |
| South, Central America and the Caribbean | (1%) | 6%  | 21% |
| Asia                                     | 33%  | 20% | 29% |

<sup>&</sup>lt;sup>1</sup>Consolidated cement volume includes domestic and export volume of gray cement, white cement, special cement, mortar and clinker.



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## **Price Summary**

## Variation in U.S. Dollars

|  | January - June       | Second Quarter      | Second Quarter 2013 Vs |
|--|----------------------|---------------------|------------------------|
| DOMESTIC GRAY CEMENT PRICE                   | 2013 Vs. 2012        | 2013 Vs. 2012       | First Quarter 2013     |
| Mexico                                       | 3%                   | 5%                  | (2%)                   |
| U.S.A.                                       | 4%                   | 496                 | 1%                     |
| Northern Europe (*)                          | (1%)                 | 0%                  | (4%)                   |
| Mediterranean (*)                            | (3%)                 | (2%)                | 5%                     |
| South, Central America and the Caribbean (*) | 1%                   | (0%)                | (3%)                   |
| Asia (*)                                     | 12%                  | 9%                  | (0%)                   |
| READY-MIX PRICE                              | 6710-2555-00 00000 A |                     |                        |
|  |                      |                     |                        |
| Mexico                                       | 5%                   | 8%                  | 2%                     |
| U.S.A.                                       | 6%                   | 5%                  | 1%                     |
| Northern Europe (*)                          | 1%                   | 3%                  | (5%)                   |
| Mediterranean (*)                            | 4%                   | 6%                  | 4%                     |
| South, Central America and the Caribbean (*) | 5%                   | 596                 | (1%)                   |
| Asia (*)                                     | 3%                   | 5%                  | (1%)                   |
|  |                      |                     |                        |
| AGGREGATES PRICE                             |                      | postgerium automora |                        |
| Mexico                                       | 5%                   | 8%                  | (1%)                   |
| U.S.A.                                       | 1%                   | 3%                  | 7%                     |
| Northern Europe (*)                          | 1%                   | 2%                  | (8%)                   |
| Mediterranean (*)                            | 8%                   | 7%                  | (3%)                   |
| South, Central America and the Caribbean (*) | 1%                   | (196)               | (3%)                   |
| Asia (*)                                     | 14%                  | 17%                 | 8%                     |

(\*) Volume weighted-average price.

2013 Second Quarter Results



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## **Price Summary**

## Variation in Local Currency

|  | January - June | Second Quarter | Second Quarter 2013 Vs |
|--|----------------|----------------|------------------------|
| DOMESTIC GRAY CEMENT PRICE                   | 2013 Vs. 2012  | 2013 Vs. 2012  | First Quarter 2013     |
| Mexico                                       | (2%)           | (2%)           | (2%)                   |
| U.S.A.                                       | 4%             | 4%             | 1%                     |
| Northern Europe (*)                          | (0%)           | (0%)           | (3%)                   |
| Mediterranean (*)                            | 6%             | 7%             | 7%                     |
| South, Central America and the Caribbean (*) | 4%             | 3%             | (0%)                   |
| Asia (*)                                     | 9%             | 7%             | 3%                     |
|  |                |                |                        |
| READY-MIX PRICE                              |                |                |                        |
| Mexico                                       | 0%             | 0%             | 2%                     |
| U.S.A.                                       | 6%             | 5%             | 1%                     |
| Northern Europe (*)                          | 2%             | 2%             | (4%)                   |
| Mediterranean (*)                            | 2%             | 2%             | 3%                     |
| South, Central America and the Caribbean (*) | 8%             | 9%             | 1%                     |
| Asia (*)                                     | 3%             | 4%             | (1%)                   |
|  |                |                |                        |
| AGGREGATES PRICE                             |                |                |                        |
| Mexico                                       | 0%             | 1%             | (1%)                   |
| U.S.A.                                       | 1%             | 3%             | 7%                     |
| Northern Europe (*)                          | 2%             | 2%             | (7%)                   |
| Mediterranean (*)                            | 5%             | 2%             | (4%)                   |
| South, Central America and the Caribbean (*) | 4%             | 3%             | (0%)                   |
| Asia (*)                                     | 13%            | 16%            | 8%                     |

(\*) Volume weighted-average price.

2013 Second Quarter Results

## **OTHER ACTIVITIES**



#### **CEMEX launches CEMEX Global Solutions service**

On July 1, 2013, CEMEX announced the launch of CEMEX Global Solutions, a service from the company which leverages over a century of industry-leading expertise to provide customers with the best value proposition in a full range of technical services for the cement, ready-mix concrete, and aggregates industry.

CEMEX Global Solutions is available around the world, with ongoing projects in several countries. By leveraging the best practices and innovations from the company's Research and Development Centrer in Switzerland and extracting value from its expectise as a top cement, ready-mix concrete and aggregates company, CEMEX Global Solutions is expected to provide state-of-the-art technological support across the entire building materials manufacturing process, from plant design and service reinforces CEMEX's commitment to suiting its customers' needs by providing them with reliable and cost-efficient solutions.

For more information about CEMEX Global Solutions and its complete offering, please visit www.cemex.com/CEMEXGlobalSolutions.

## CEMEX and BirdLife launch new shared vision for nature conservation

On June 26, 2013, CEMEX in collaboration with BirdLife International developed an inspiring new publication that captures the company's approach to biodiversity conservation. The launch of this publication signals significant progress in the company's ten-year global conservation partnership with Birdlife International, the world's largest civil society partnership for nature. Supported by CEMEX's team in Switzerland, CEMEX and BirdLife have worked together since 2007 to increase the environmental sustainability of CEMEX's operations globally and minimize business risks while creating opportunities for BirdLife Partners to conserve important sites for biodiversity.

The CEMEX-BirdLife document was launched at a special event at the BirdLife World Congress, which highlighted experiences from CEMEX-BirdLife global collaborations and was represented by conservationists and practitioners from 17 nations from across the BirdLife Partnership.

The publication was timely, because BirdLife just launched its State of the World's Birds report. This important new report highlights that, globally, one in eight species is threatened with extinction, providing evidence of a rapid deterioration in the global environment that is affecting all life on Earth. The report provides cautious hope for optimism, since it indicates that the current situation can be reversed, given the will and resources, such as the innovative approaches to wildlife conservation demonstrated by the CEMEX-BirdLife Partnership.

Looking forward, CEMEX plans to establish BAP projects at additional high priority sites – identified in the CEMEX-BirdLife Scoping Study – by 2015. The company is also working with BirdLife to develop new training initiatives for CEMEX staff as part of our communications strategy, which will help generate momentum for new activities to conserve biodiversity.

## CEMEX reinforces commitment to Egypt's development

On June 3, 2013, CEMEX announced that it expects to invest approximately U.S.\$100 million (approximately 700 million Egyptian pounds) to significantly improve its operations in Egypt and continue supporting the country's housing, commercial and infrastructure development.

A sizable percentage of the investment will be used by the company to increase its capacity to use coal and pet coke as energy sources in its Assiut cement plant, helping to eliminate fuel subsidies by 2014. CEMEX also expects to install new waste co-processing and environmental equipment in the plant to continue reducing its emissions and to increase its alternative fuels usage. Since 2000, CEMEX has co-processed over 250,000 tons of waste in Egypt, converting them into alternative fuels. in 2010, CEMEX inaugurated a new U.S. 512 million dust filter equipped with the latest technology to reduce emissions in its Assiut cement plant.

CEMEX also expects to invest in equipment to build and promote the construction of concrete roads, which represent a more durable and cost-effective building solution. The company is already planning support four major concrete paving projects in Egypt during 2013. In addition, the operational improvements are expected to further enhance

the company's affordable housing efforts, specifically in Upper Egypt, fostering the creation of new jobs in this region.

Since 2000, CEMEX has implemented in Egypt many value-added social responsibility initiatives such as its driving safety programs, which have benefited over 20,000 drivers and its Food-for-Education program which has improved the lives of over 5,000 children and their families. Additionally, CEMEX is providing industry-leading building solutions to support Egypt's commercial and infrastructure development, such as a multiple-use complex in the heart of Cairo, and a state-of-the-art tidal barrage and hydroelectric plant in the Nile River.

#### CEMEX to expand capacity of Texas cement plant

On May 30, 2013, CEMEX announced that it plans to expand the production capacity at its Odessa, Texas cement plant by 345,000 metric tons to nearly 900,000 metric tons per year in order to keep pace with rapidly growing demand in its West Texas market led mainly by the oil and gas industry. By leveraging existing assets and producing value-added products, the company expects to achieve strong returns on its investment.

The demand for specialty cement products used in well construction is growing as a result of the use of more efficient extraction technologies, such as horizontal drilling and hydraulic fracturing. Oil wells using this technology typically reach depths of thousands of feet. Specialty well cement is required for the complex application and extreme conditions to which these wells are exposed.

The expansion will utilize state of the art production technology resulting in higher fuel efficiency and improved productivity. The expansion will also include an improved higher capacity load out system, allowing for a more efficient truck loading process to accommodate the region's growing demand for cement.

## OTHER INFORMATION



#### Change in the Parent Company's functional currency

Considering the guidance under IFRS set forth by International Accounting Standard 21, The Effects of Changes in Foreign Exchange Rates ("IAS 21"), and based on changing circumstances on the net monetary position in foreign currencies of CEMEX, S.A.B. de C.V. (on a parent company only basis) resulting mainly from: a) a significant decrease in tax liabilities denominated in Mexican Pesos; b) a significant decrease in its U.S. Dollar-denominated debt and other financial obligations; and c) the expected increase in U.S. Dollar-denominated intra-group administrative expenses associated with the externalization of major back office activities with IBM; effective as of January 1, 2013, CEMEX, S.A.B. de C.V., for purposes of its parent company only financial statements, was required to prospectively change its functional currency from the Mexican Peso to the U.S. Dollar as the U.S. Dollar vas determined to be the currency of CEMEX, S.A.B. de C.V.; subsidiaries, which continue to be the currency in the primary economic environment. The aforementioned change has no effect on the functional currencies of CEMEX, S.A.B. de C.V. subsidiaries, which continue to be the currency in the primary economic environment in which each subsidiary operates. Moreover, the reporting currency for the consolidated financial statements of CEMEX, S.A.B. de C.V. and its subsidiaries and the parent company only financial statements of CEMEX, S.A.B. de C.V. and its subsidiaries and the parent company only financial statements of CEMEX, S.A.B. de C.V. and its

The main effects in CEMEX, S.A.B. de C.V.'s parent company only financial statements beginning on January 1, 2013, associated with the change in functional currency, as compared to 197, ease and expenses in any currency are recognized in U.S. Dollars at the exchange rates prevailing at their execution dates; b) monetary balances of CEMEX, S.A.B. de C.V. denominated in U.S. Dollars will not generate foreign currency fluctuations, while monetary balances will now generate foreign currency fluctuations through CEMEX, S.A.B. de C.V.'s statement of operations; and c) the conversion option embedded in CEMEX, S.A.B. de C.V.'s Mandatory Convertible Notes denominated in CEMEX, S.A.B. de C.V.'s Mandatory Convertible Notes denominated in CEMEX, S.A.B. de C.V.'s Mandatory Convertible Notes denominated in CEMEX, S.A.B. de C.V.'s U.S. Dollar-benominated Solven CEMEX, S.A.B. de C.V.'s Statement of operations, while the options embedded in CEMEX, S.A.B. de C.V.'s U.S. Dollar-benominated 2010 Optional Convertible Subordinated Notes will cease to be treated as a stand-alone derivatives through CEMEX, S.A.B. de C.V.'s statement of operations. Prior period financial statements are not required to be restated.

#### Significant tax proceedings

In connection with the previously publicly disclosed tax proceeding related to the taxes payable in Mexico from passive income generated by foreign investments for the years 2005 and 2006 and the transitory amnesty provision, CEMEX, S.A.B. opted to enter this amnesty program and therefore there are not any tax liabilities in connection to this matter as of March 31, 2013.

#### Mexican Tax Reform 2010

In November 2009, the Mexican Congress approved amendments to the income tax law that became effective on January 1, 2010. The new law included changes to the tax consolidation regime that require CEMEX to, among other things, determine income taxes as if the tax consolidation provisions in Mexico did not exist from 1999 onward. These changes also required the payment of taxes on dividends between entities of the consolidated tax group (specifically, dividends paid from profits that were not taxed in the past), certain special items in the tax consolidation, as well as tax loss carryforwards generated by entities within the consolidated tax group that should have been recovered by such individual entities over the succeeding 10 years. These amendments increased the statutory income tax rate from 28% for 2014 and future years. Pursuant to these amendments, the parent company was required to pay in 2010 (at the 30% tax rate) 25% of the tax resulting from eliminating the tax consolidation effects from 1999 to 2004, and to pay an additional 25% in 2011. The remaining 50% is required to be paid as follows: 20% in 2012, 15% in 2013, and 15% in 2014. With respect to the consolidation effects originated after 2004, these should be considered during the sixth fiscal year following their origination and are be payable over the succeeding five years in the same proportions (25%, 25%, 20%, 20%, 20%, 25%,

15%, and 15%), and, in relation to this, the consolidation effect for 2005 has already been notified to CEMEX and considered. Applicable taxes payable as a result of the changes to the tax consolidation regime will be increased by inflation, as required by the Mexican income tax law. As of December 31, 2009, based on interpretation 18, the parent company recognized the nominal value of estimated taxes payable in connection with these amendments of approximately US\$799 million. This amount was recognized by the parent company as a tax payable on its balance sheet against "Other non-current assets" for approximately US\$628 million, in connection with the net liability recognized before the new tax law and that the parent company expects to realize in connection with the payment of this tax. liability, and approximately US\$171 million against "Retained earnings" for the portion, according to the new law, related to: a) the difference between the sum of the equity of the controlled entities for tax purposes and the equity for tax purposes of the consolidated entity; b) dividends from the controlled entities for tax purposes of the consolidation that represented the transfer of resources within the group. In December 2010, pursuant to additional rules, the tax authorities eliminated certain aspects of the law related to the taxable amount for the difference between the sum of the equity of the controlled entities for tax purposes and the equity for tax purposes of the consolidated entity. As a result, the parent company reduced its estimated tax payable by approximately US\$235 million against a credit to "Retained earnings." In 2012, changes in the parent company's tax payable associated with the tax consolidation in Mexico are as follows (approximate US\$ Millions):

|  | 2012    |
|--|---------|
| Balance at the beginning of the period | \$966   |
| Income tax received from subsidiaries  | \$162   |
| Restatement for the period             | \$58    |
| Payments during the period             | (\$54)  |
| Balance at the end of the period       | \$1,132 |

In December 2012, the Federal Revenue Law (Ley Federal de Ingresos) applicable in 2013, established that the statutory income tax rate remained at 30% in 2013, then lowered it to 29% for 2014 and 28% for 2015 and future years.

As of December 31, 2012, the balance of tax loss carryforwards that have not been considered in the tax consolidation was approximately USSS-or million. As of December 31, 2012, the estimated payment schedule of taxes payable resulting from these changes in the tax consolidation regime in Mexico were as follows (approximate amounts in millions of US dollars):

| 2013                | \$157 |
|---------------------|-------|
| 2014                | \$200 |
| 2015                | \$209 |
| 2016                | \$173 |
| 2017                | \$176 |
| 2018 and thereafter | \$217 |
|                     | 1,132 |

This payment was made in March 2013.

## Egypt Share Purchase Agreement

Further to the decision by a court of first instance in Assiut, Egypt, regarding the annulment of the Share Purchase Agreement signed in 1999 pursuant to which CEMEX acquired Assiut Cement Company, and in relation to the appeal that was filled by Assiut Cement Company, a hearing was held on June 16, 2013 and the next hearing is scheduled to take place on September 16, 2013.

### Antitrust investigations in Europe by the European Commission

Regarding the formal proceedings against CEMEX and the other companies related to the antitrust investigations in Europe by the European Commission, the hearings for CEMEX and the other companies being investigated were completed in April 2013. We currently expect that the judgement will be rendered before September 2013.

## OTHER INFORMATION



## Investigations in the UK

Regarding the Market Investigation commenced by the United Kingdom Competition Commission into the supply or acquisition of cement, readymix concrete and aggregates for the period from 2007 to 2011, by June 12, 2013 all interested parties to the investigation responded to the provisional findings and notice of possible remedies issued in May 2013. We currently expect the final findings and remedies to be issued in January 2014.

#### **Tax Matters Colombia**

CEMEX Colombia, S.A. has reached a settlement with the Colombian Tax Authority (Dirección de Impuestos) regarding its 2007 and 2008 year-end tax return The amount paid in connection with the settlement corresponding to the 2007 and 2008 was 47,111,330,000 Colombian pesos (US\$24.4 million as of June 30, 2013, based on an exchange rate of COP 1,929 to US\$1.00). We are currently waiting for the resolution regarding the settlement to be fully signed.

## **DEFINITIONS OF TERMS AND DISCLOSURES**



## Methodology for translation, consolidation, and presentation of results

Under IFRS, beginning January 1, 2008, CEMEX translates the financial statements of foreign subsidiaries using exchange rates at the reporting date for the balance sheet and the exchange rates at the end of each month for the income statement. CEMEX reports its consolidated results in Mexican pesos.

For the reader's convenience, beginning June 30, 2008, US dollar amounts for the consolidated entity are calculated by converting the nominal Mexican peso amounts at the end of each quarter using the average MXN/USS exchange rate for each quarter. The exchange rates used to convert results for the second quarter of 2013 and the second quarter of 2012 are 12.64 and 13.59 Mexican pesos per US dollar, respectively.

Per-country/region figures are presented in US dollars for the reader's convenience. Figures presented in US dollars for Mexico, as of June 30, 2013, and June 30, 2012, can be converted into their original local currency amount by multiplying the US-dollar figure by the corresponding average exchange rates for 2013 and 2012, provided helpow.

#### Breakdown of regions

Northern Europe includes operations in Austria, the Czech Republic, France, Germany, Hungary, Ireland, Latvia, Poland, and the United Kingdom, as well as trading operations in several Nordic countries.

The Mediterranean region includes operations in Croatia, Egypt, Israel, Spain, and the United Arab Emirates.

The South, Central America and the Caribbean region includes CEMEX's operations in Argentina, Bahamas, Brazil, Colombia, Costa Rica, the Dominican Republic, El Salvador, Guatemala, Haiti, Jamaica, Nicaragua, Panama, Peru, and Puerto Rico, as well as trading operations in the Caribbean region.

The Asia region includes operations in Bangladesh, China, Malaysia, the Philippines, Taiwan, and Thailand.

#### Definition of terms

Free cash flow equals operating EBITDA minus net interest expense, maintenance and strategic capital expenditures, change in working capital, taxes paid, and other cash items (net other expenses less proceeds from the disposal of obsolete and/or substantially depleted operating fixed assets that are no longer in operation and coupon payments on our perpetual notes).

Maintenance capital expenditures investments incurred for the purpose of ensuring the company's operational continuity. These include capital expenditures on projects required to replace obsolete assets or maintain current operational levels, and mandatory capital expenditures, which are projects required to comply with governmental regulations or company policies.

Net debt equals total debt (debt plus convertible bonds and financial leases) minus cash and cash equivalents.

Operating EBITDA equals operating earnings before other expenses, net, plus depreciation and operating amortization. pp equals percentage points

Strategic capital expenditures investments incurred with the purpose of increasing the company's profitability. These include capital expenditures on projects designed to increase profitability by expanding capacity, and margin improvement capital expenditures, which are projects designed to increase profitability by reducing costs.

Working capital equals operating accounts receivable (including other current assets received as payment in kind) plus historical inventories minus operating payables.

## Earnings per ADS

The number of average ADSs outstanding used for the calculation of earnings per ADS was 1,168.9 million for the second quarter of 2013; 1,167.8 million for year-to-date 2013; 1,157.9 million for the second quarter of 2012; and 1,157.0 million for year-to-date 2012.

According to the IAS 33 Earnings per share, the weighted-average number of common shares outstanding is determined considering the number of days during the accounting period in which the shares have been outstanding, including shares derived from corporate events that have modified the stockholder's equity structure during the period, such as increases in the number of shares by a public offering and the distribution of shares from stock dividends or recapitalizations of retained earnings and the potential diluted shares (Stock options, Restricted Stock Options and Mandatory Convertible Shares). The shares issued as a result of share dividencis, recapitalizations and potential diluted shares are considered as issued at the beginning of the period.

| Exchange rates | Januar          | January - June  |                 | Quarter         |
|----------------|-----------------|-----------------|-----------------|-----------------|
| •              | 2013<br>Average | 2012<br>Average | 2013<br>Average | 2012<br>Average |
| Mexican peso   | 12.63           | 13.25           | 12.64           | 13.59           |
| Euro           | 0.7625          | 0.7677          | 0.7661          | 0.7842          |
| B-M-h          | 0.6516          | 0.6313          | 0.653           | 0.6324          |

Amounts provided in units of local currency per US dollar



**2013** Second Quarter Results



## Forward looking information



This presentation contains certain forward-looking statements and information relating to CEMEX, S.A.B. de C.V. and its subsidiaries (collectively, "CEMEX") that are based on its knowledge of present facts, expectations and projections, circumstances and assumptions about future events. Many factors could cause the actual results, performance or achievements of CEMEX to be materially different from any future results, performance or achievements that may be expressed or implied by such forward-looking statements, including, among others, changes in general economic, political, governmental, and business conditions globally and in the countries in which CEMEX operates, CEMEX's ability to comply with the terms and obligations of the facilities agreement entered into with major creditors and other debt agreements, CEMEX's ability to achieve anticipated cost savings, changes in interest rates, changes in inflation rates, changes in exchange rates, the cyclical activity of the construction sector generally, changes in cement demand and prices, CEMEX's ability to benefit from government economic stimulus plans, changes in raw material and energy prices, changes in business strategy, changes in the prevailing regulatory framework, natural disasters and other unforeseen events and various other factors. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those described herein as anticipated, believed, estimated, expected or targeted. Forward-looking statements are made as of the date hereof, and CEMEX does not intend, nor is it obligated, to update these forward-looking statements, whether as a result of new information, future events or otherwise.

UNLESS OTHERWISE NOTED, ALL FIGURES ARE PRESENTED IN DOLLARS,
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## 2Q13 results highlights



|   | January – June |       |        |                |       | Second Quarter |       |                |  |
|---|----------------|-------|--------|----------------|-------|----------------|-------|----------------|--|
| Millions of US dollars                        | 2013           | 2012  | % var  | l-t-l %<br>var | 2013  | 2012           | % var | l-t-l %<br>var |  |
| Net sales                                     | 7,322          | 7,373 | (1%)   | (1%)           | 4,006 | 3,861          | 4%    | 3%             |  |
| Gross profit                                  | 2,189          | 2,107 | 4%     | 3%             | 1,280 | 1,160          | 10%   | 9%             |  |
| Operating earnings before other expenses, net | 690            | 607   | 14%    | 15%            | 451   | 363            | 24%   | 24%            |  |
| Operating EBITDA                              | 1,251          | 1,273 | (2%)   | (1%)           | 730   | 702            | 4%    | 4%             |  |
| Free cash flow after maintenance capex        | (568)          | (258) | (120%) |                | (86)  | 21             | N/A   |                |  |

- Eighth consecutive quarter with year-over-year operating EBITDA growth
- 2Q13 operating EBITDA increased by 4%; adjusting for number of working days growth was 2%
- 1H13 operating EBITDA increased by 4%, adjusting for the effect of the change in pension plan in the Northern Europe region during 1Q12, with a margin expansion of 0.8pp

## **Consolidated volumes and prices**



|                         |                              | 6M13 vs. 6M12 | 2Q13 vs. 2Q12 | 2Q13 vs. 1Q13 |
|-------------------------|------------------------------|---------------|---------------|---------------|
| Domostic gray           | Volume (I-t-I1)              | (3%)          | 0%            | 20%           |
| Domestic gray<br>cement | Price (USD)                  | 2%            | 3%            | (2%)          |
| cement                  | Price (I-t-I <sup>1</sup> )  | 3%            | 2%            | (0%)          |
|                         | Volume (I-t-I <sup>1</sup> ) | (2%)          | 2%            | 23%           |
| Ready mix               | Price (USD)                  | 4%            | 5%            | (0%)          |
|                         | Price (I-t-I <sup>1</sup> )  | 3%            | 3%            | 0%            |
|                         | Volume (l-t-l <sup>1</sup> ) | 2%            | 4%            | 28%           |
| Aggregates              | Price (USD)                  | 2%            | 3%            | (0%)          |
|                         | Price (I-t-I1)               | 2%            | 3%            | 0%            |

- The higher number of working days during the quarter had a positive contribution of 1.0pp in the year-over-year growth in consolidated volumes for our three core products
- Increase in domestic gray cement volumes in our operations in the U.S., and the South, Central America and the Caribbean, Mediterranean and Asia regions, offset lower volumes in Mexico and Northern Europe
- Consolidated prices of our three core products on a like-to-like basis increased on a year-overyear basis

<sup>1</sup> Like-to-like volumes adjusted for investments/divestments and, in the case of prices, foreign-exchange fluctuations

## 2Q13 achievements



- Eighth consecutive quarter with year-over-year improvement in operating EBITDA, on a comparable basis
- Year-to date adjusted operating EBITDA increased by 4% and adjusted operating EBITDA margin expanded by 0.8pp
- 28% alternative fuel substitution rate in our cement operations during the second quarter
- Implementation of targeted cost-reduction initiatives in Mexico and the Northern Europe region expected to result in savings of about US\$100 million during 2H13

5





Second Quarter 2013
Regional Highlights

## Mexico



| Millions of<br>US dollars | 6M13  | 6M12  | % var   | l-t-l % var | 2Q13  | 2Q12  | % var   | I-t-I % var |
|---------------------------|-------|-------|---------|-------------|-------|-------|---------|-------------|
| Net Sales                 | 1,627 | 1,670 | (3%)    | (7%)        | 847   | 833   | 2%      | (5%)        |
| Op. EBITDA                | 514   | 597   | (14%)   | (18%)       | 250   | 300   | (17%)   | (22%)       |
| as % net sales            | 31.6% | 35.7% | (4.1pp) |             | 29.6% | 36.0% | (6.4pp) |             |

| Volume     | 2013 vs.<br>2012 | 2Q13 vs.<br>2Q12 | 2Q13 vs.<br>1Q13 |
|------------|------------------|------------------|------------------|
| Cement     | (8%)             | (7%)             | 10%              |
| Ready mix  | (6%)             | (3%)             | 8%               |
| Aggregates | 4%               | 7%               | 14%              |

| Price (LC) | 2013 vs.<br>2012 | 2Q13 vs.<br>2Q12 | 2Q13 vs.<br>1Q13 |
|------------|------------------|------------------|------------------|
| Cement     | (2%)             | (2%)             | (2%)             |
| Ready mix  | 0%               | 0%               | 2%               |
| Aggregates | 0%               | 1%               | (1%)             |

- Volumes affected by low infrastructure investment as well as the uncertainty surrounding the new housing program and tight credit conditions which have affected the formal residential sector
- The industrial-and-commercial sector continued to have a positive performance during the quarter
- Earlier this month, the federal government announced new National Infrastructure Program for 2013-2018 with an expected investment of about US\$315 billion
- Nationwide price increase announcements of about 4% on our domestic gray cement and ready mix concrete earlier this month aimed at recovering input cost inflation

## **United States**



| Millions of<br>US dollars | 6M13  | 6M12  | % var | l-t-l % var | 2Q13 | 2Q12 | % var | l-t-l % var |
|---------------------------|-------|-------|-------|-------------|------|------|-------|-------------|
| Net Sales                 | 1,604 | 1,480 | 8%    | 8%          | 868  | 795  | 9%    | 9%          |
| Op. EBITDA                | 99    | 3     | 3724% | 3724%       | 80   | 27   | 201%  | 201%        |
| as % net sales            | 6.2%  | 0.2%  | 6.0pp |             | 9.2% | 3.3% | 5.9pp |             |

| Volume     | 2013 vs.<br>2012 | 2Q13 vs.<br>2Q12 | 2Q13 vs.<br>1Q13 |
|------------|------------------|------------------|------------------|
| Cement     | 3%               | 3%               | 22%              |
| Ready mix  | 11%              | 14%              | 16%              |
| Aggregates | 12%              | 8%               | 4%               |

| Price (LC) | 2013 vs.<br>2012 | 2Q13 vs.<br>2Q12 | 2Q13 vs.<br>1Q13 |
|------------|------------------|------------------|------------------|
| Cement     | 4%               | 4%               | 1%               |
| Ready mix  | 6%               | 5%               | 1%               |
| Aggregates | 1%               | 3%               | 7%               |

- Quarterly increase in sales and operating EBITDA reflects strong operating leverage
- Fifth consecutive quarter of positive EBITDA generation
- The residential and industrial-and-commercial sectors were the main drivers of demand
- Prices for our three core products increased sequentially

## **Northern Europe**



| Millions of<br>US dollars | 6M13  | 6M12  | % var   | l-t-l % var | 2Q13  | 2Q12  | % var   | l-t-l % var |
|---------------------------|-------|-------|---------|-------------|-------|-------|---------|-------------|
| Net Sales                 | 1,846 | 1,978 | (7%)    | (6%)        | 1,088 | 1,100 | (1%)    | (2%)        |
| Op. EBITDA                | 92    | 180   | (49%)   | (49%)       | 108   | 122   | (11%)   | (12%)       |
| as % net sales            | 5.0%  | 9.1%  | (4.1pp) |             | 9.9%  | 11.1% | (1.2pp) |             |

| Volume     | 2013 vs.<br>2012 | 2Q13 vs.<br>2Q12 | 2Q13 vs.<br>1Q13 |
|------------|------------------|------------------|------------------|
| Cement     | (8%)             | (4%)             | 69%              |
| Ready mix  | (8%)             | (4%)             | 48%              |
| Aggregates | (4%)             | 1%               | 61%              |

| Price (LC) <sup>1</sup> | 2013 vs.<br>2012 | 2Q13 vs.<br>2Q12 | 2Q13 vs.<br>1Q13 |
|-------------------------|------------------|------------------|------------------|
| Cement                  | (0%)             | (0%)             | (3%)             |
| Ready mix               | 2%               | 2%               | (4%)             |
| Aggregates              | 2%               | 2%               | (7%)             |

- Cement prices year-to-date (from December 2012 to June 2013) increased in Germany, Poland, Scandinavia and Latvia, in local-currency terms
- The residential sector was the main driver of demand in Germany and UK supported by low mortgage rates
- In Poland, volumes were affected by adverse weather conditions and a reduction in infrastructure spending; 2Q12 represents a high base of comparison due to activity related to the EURO 2012 championship

Cement volume growth during the quarter in the UK, Germany, Scandinavia and the Czech Republic

<sup>&</sup>lt;sup>1</sup> Volume-weighted, local-currency average prices

## Mediterranean



| Millions of<br>US dollars | 6M13  | 6M12  | % var   | l-t-l % var | 2Q13  | 2Q12  | % var   | l-t-l % var |
|---------------------------|-------|-------|---------|-------------|-------|-------|---------|-------------|
| Net Sales                 | 747   | 761   | (2%)    | 1%          | 400   | 384   | 4%      | 7%          |
| Op. EBITDA                | 168   | 193   | (13%)   | (7%)        | 94    | 96    | (2%)    | 4%          |
| as % net sales            | 22.5% | 25.4% | (2.9pp) |             | 23.5% | 25.0% | (1.5pp) |             |

| Volume     | 2013 vs.<br>2012 | 2Q13 vs.<br>2Q12 | 2Q13 vs.<br>1Q13 |
|------------|------------------|------------------|------------------|
| Cement     | (4%)             | 5%               | 14%              |
| Ready mix  | 5%               | 8%               | 6%               |
| Aggregates | (2%)             | 1%               | 10%              |

| Price (LC) <sup>1</sup> | 2013 vs.<br>2012 | 2Q13 vs.<br>2Q12 | 2Q13 vs.<br>1Q13 |  |
|-------------------------|------------------|------------------|------------------|--|
| Cement                  | 6%               | 7%               | 7%               |  |
| Ready mix               | 2%               | 2%               | 3%               |  |
| Aggregates              | 5%               | 2%               | (4%)             |  |

- Growth in year-over-year ready-mix volumes in Israel, Croatia and UAE
- Increase in sequential regional prices in our cement and ready-mix
- In Spain, continued government austerity measures have affected infrastructure spending, while in the residential sector there has been a gradual reduction in inventories
- In Egypt, domestic gray cement volumes increased on a year-over-year basis driven by informal construction

Increase in cement volumes from our operations in Egypt and UAE more than offset the decline in Spain and Croatia

<sup>&</sup>lt;sup>1</sup> Volume-weighted, local-currency average prices

## South, Central America and the Caribbean



| Millions of<br>US dollars | 6M13  | 6M12  | % var | l-t-l % var | 2Q13  | 2Q12  | % var | l-t-l % var |
|---------------------------|-------|-------|-------|-------------|-------|-------|-------|-------------|
| Net Sales                 | 1,059 | 1,054 | 1%    | 3%          | 561   | 529   | 6%    | 10%         |
| Op. EBITDA                | 399   | 367   | 9%    | 11%         | 211   | 189   | 12%   | 15%         |
| as % net sales            | 37.7% | 34.9% | 2.8pp |             | 37.6% | 35.7% | 1.9pp |             |

| Volume     | 2013 vs.<br>2012 | 2Q13 vs.<br>2Q12 | 2Q13 vs.<br>1Q13 |  |
|------------|------------------|------------------|------------------|--|
| Cement     | (1%)             | 7%               | 16%              |  |
| Ready mix  | (5%)             | (1%)             | 15%              |  |
| Aggregates | (1%)             | 6%               | 21%              |  |

| Price (LC) <sup>1</sup> | 2013 vs.<br>2012 | 2Q13 vs.<br>2Q12 | 2Q13 vs.<br>1Q13 |  |
|-------------------------|------------------|------------------|------------------|--|
| Cement                  | 4%               | 3%               | (0%)             |  |
| Ready mix               | 8%               | 9%               | 1%               |  |
| Aggregates              | 4%               | 3%               | (0%)             |  |

- Regional operating EBITDA margin expansion due to higher pricing levels as well as initiatives to improve efficiency and reduce costs
- Significant improvement from 1Q13 in the operating environment in most of the countries in the region
- In Colombia, positive performance during the quarter was mainly driven by the residential and the industrial-and-commercial sectors
- In Panama, infrastructure was driven by projects including the Panama Canal, the Cinta Costera 3 and the Corredor Norte highway

<sup>&</sup>lt;sup>1</sup> Volume-weighted, local-currency average prices



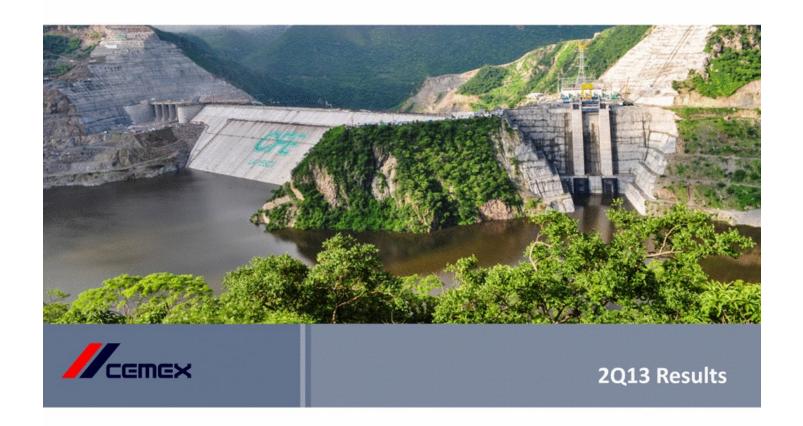
| Millions of<br>US dollars | 6M13  | 6M12  | % var | l-t-l % var | 2Q13  | 2Q12  | % var | l-t-l % var |
|---------------------------|-------|-------|-------|-------------|-------|-------|-------|-------------|
| Net Sales                 | 305   | 270   | 13%   | 10%         | 162   | 142   | 14%   | 13%         |
| Op. EBITDA                | 62    | 42    | 49%   | 45%         | 38    | 30    | 29%   | 27%         |
| as % net sales            | 20.5% | 15.6% | 4.9pp |             | 23.5% | 20.9% | 2.6pp |             |

| Volume     | 2013 vs.<br>2012 | 2Q13 vs.<br>2Q12 | 2Q13 vs.<br>1Q13 |
|------------|------------------|------------------|------------------|
| Cement     | 4%               | 6%               | 14%              |
| Ready mix  | (1%)             | 8%               | 26%              |
| Aggregates | 33%              | 20%              | 29%              |

| Price (LC) <sup>1</sup> | 2013 vs.<br>2012 | 2Q13 vs.<br>2Q12 | 2Q13 vs.<br>1Q13 |
|-------------------------|------------------|------------------|------------------|
| Cement                  | 9%               | 7%               | 3%               |
| Ready mix               | 3%               | 4%               | (1%)             |
| Aggregates              | 13%              | 16%              | 8%               |

- Regional increase in operating EBITDA driven by higher volumes and prices
- Increase in regional cement volumes during the quarter reflects positive performance in the Philippines
- Sequential regional price increases in cement and aggregates in local-currency terms
- During the quarter, the Philippines experienced record cement volumes driven by positive performance from the residential sector and sustained infrastructure spending

<sup>&</sup>lt;sup>1</sup> Volume-weighted, local-currency average prices



## Operating EBITDA, cost of sales and SG&A



| January – June         |       |       |         |                | Second Quarter |       |         |                |  |  |
|------------------------|-------|-------|---------|----------------|----------------|-------|---------|----------------|--|--|
| Millions of US dollars | 2013  | 2012  | % var   | l-t-l<br>% var | 2013           | 2012  | % var   | l-t-l<br>% var |  |  |
| Net sales              | 7,322 | 7,373 | (1%)    | (1%)           | 4,006          | 3,861 | 4%      | 3%             |  |  |
| Operating EBITDA       | 1,251 | 1,273 | (2%)    | (1%)           | 730            | 702   | 4%      | 4%             |  |  |
| as % net sales         | 17.1% | 17.3% | (0.2pp) |                | 18.2%          | 18.2% | 0.0pp   |                |  |  |
| Cost of sales          | 5,134 | 5,266 | 3%      |                | 2,725          | 2,701 | (1%)    |                |  |  |
| as % net sales         | 70.1% | 71.4% | 1.3pp   |                | 68.0%          | 70.0% | 2.0pp   |                |  |  |
| Operating expenses     | 1,498 | 1,501 | 0%      |                | 829            | 797   | (4%)    |                |  |  |
| as % net sales         | 20.5% | 20.4% | (0.1pp) |                | 20.7%          | 20.6% | (0.1pp) |                |  |  |

- 2Q13 operating EBITDA increased by 4%; adjusting for number of working days growth was 2%
- Decline in cost of sales as a percentage of net sales during the quarter reflects a reduction in workforce related to our cost-reduction initiatives, as well as lower electricity costs

## Free cash flow



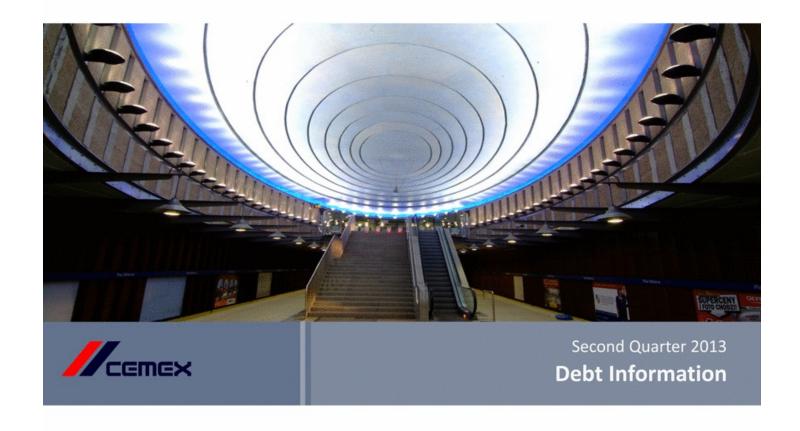
|                                  | J     | anuary – Jur | ne .   | Se   | Second Quarter |        |  |  |
|----------------------------------|-------|--------------|--------|------|----------------|--------|--|--|
| Millions of US dollars           | 2013  | 2012         | % var  | 2013 | 2012           | % var  |  |  |
| Operating EBITDA                 | 1,251 | 1,274        | (2%)   | 730  | 702            | 4%     |  |  |
| - Net Financial Expense          | 719   | 681          |        | 362  | 347            |        |  |  |
| - Maintenance Capex              | 149   | 124          |        | 101  | 74             |        |  |  |
| - Change in Working Cap          | 538   | 462          |        | 207  | 164            |        |  |  |
| - Taxes Paid                     | 408   | 250          |        | 133  | 76             |        |  |  |
| - Other Cash Items (net)         | 5     | 15           |        | 14   | 21             |        |  |  |
| Free Cash Flow after Maint.Capex | (568) | (258)        | (120%) | (86) | 21             | N/A    |  |  |
| - Strategic Capex                | 35    | 60           |        | 8    | 45             |        |  |  |
| Free Cash Flow                   | (603) | (318)        | (90%)  | (94) | (24)           | (293%) |  |  |

 Working capital days decreased to 28 days in the first half of 2013 versus 30 days during first half of 2012

### Other income statement items



- Other expenses, net, of US\$106 million during the quarter mainly included impairment of fixed assets, severance payments as well as a loss in sale of fixed assets
- Foreign-exchange gain of US\$102 million resulting primarily from the fluctuation of the euro and Mexican peso versus the U.S. dollar
- Loss on financial instruments of US\$52 million related mainly to CEMEX shares



### **Debt-related information**

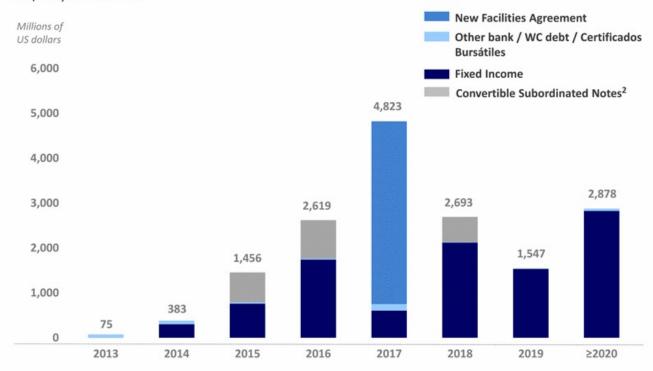


- During the quarter, there were proceeds from our securitization programs of about US\$110 million
- Debt during the quarter reflects a negative foreign exchange conversion effect of US\$13 million

### Consolidated debt maturity profile

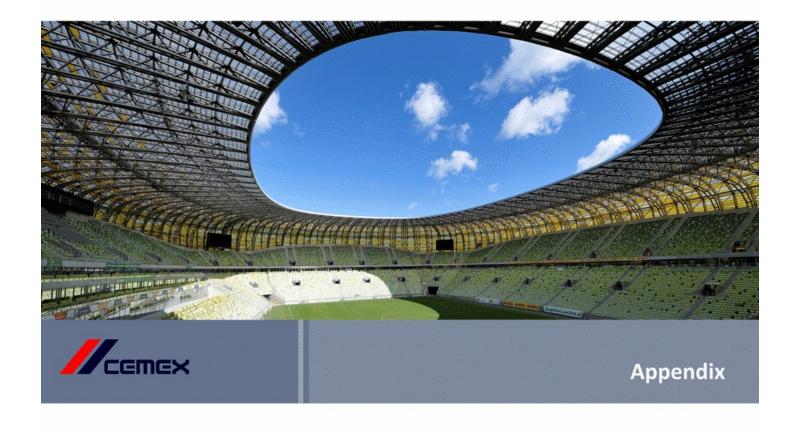


## Total debt excluding perpetual notes<sup>1</sup> as of June 30, 2013 US\$ 16,476 million



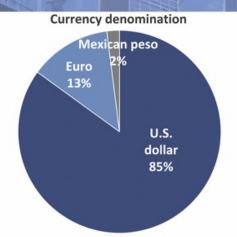
<sup>&</sup>lt;sup>1</sup> CEMEX has perpetual debentures totaling US\$472 million

<sup>&</sup>lt;sup>2</sup> Convertible Subordinated Notes include only the debt component of US\$2,084 million. Total notional amount is about US\$2,383 million



### Additional information on debt and perpetual notes







|   | Se     | First Quarter |        |        |
|---|--------|---------------|--------|--------|
| Millions of US dollars                                      | 2013   | 2012          | % Var. | 2013   |
| Total debt <sup>1</sup>                                     | 16,476 | 17,167        | (4%)   | 16,528 |
| Short-term  | 3%     | 1%            |        | 3%     |
| Long-term   | 97%    | 99%           |        | 97%    |
| Perpetual notes   | 472    | 470           | 0%     | 471    |
| Cash and cash equivalents                                   | 746    | 625           | 19%    | 817    |
| Net debt plus perpetual notes                               | 16,201 | 17,012        | (5%)   | 16,182 |
| Consolidated Funded Debt <sup>2</sup> / EBITDA <sup>3</sup> | 5.54   |               |        | 5.58   |
| Interest coverage <sup>3 4</sup>                            | 2.06   |               |        | 2.06   |

<sup>3</sup> EBITDA calculated in accordance with IFRS

 <sup>&</sup>lt;sup>1</sup> Includes convertible notes and capital leases, in accordance with IFRS
 <sup>2</sup> Consolidated Funded Debt as of June 30, 2013 was US\$14,355 million, in accordance with our contractual obligations under the Facilities Agreement

<sup>&</sup>lt;sup>4</sup> Interest expense in accordance with our contractual obligations under the Facilities Agreement

# 6M13 volume and price summary: Selected countries



|             | Domestic gray cement 6M13 vs. 6M12 |                 |                |         | Ready mix<br>6M13 vs. 6M12 |                |         | Aggregates<br>6M13 vs. 6M12 |                |  |
|-------------|------------------------------------|-----------------|----------------|---------|----------------------------|----------------|---------|-----------------------------|----------------|--|
|             | Volumes                            | Prices<br>(USD) | Prices<br>(LC) | Volumes | Prices<br>(USD)            | Prices<br>(LC) | Volumes | Prices<br>(USD)             | Prices<br>(LC) |  |
| Mexico      | (8%)                               | 3%              | (2%)           | (6%)    | 5%                         | 0%             | 4%      | 5%                          | 0%             |  |
| U.S.        | 3%                                 | 4%              | 4%             | 11%     | 6%                         | 6%             | 12%     | 1%                          | 1%             |  |
| Germany     | (3%)                               | (0%)            | (1%)           | (8%)    | 4%                         | 3%             | (4%)    | 3%                          | 2%             |  |
| Poland      | (28%)                              | (2%)            | (3%)           | (17%)   | (4%)                       | (5%)           | (29%)   | (14%)                       | (15%)          |  |
| France      | N/A                                | N/A             | N/A            | (13%)   | 3%                         | 3%             | 0%      | 2%                          | 2%             |  |
| UK          | 4%                                 | (6%)            | (3%)           | 1%      | (2%)                       | 2%             | (3%)    | (2%)                        | 1%             |  |
| Spain       | (32%)                              | 5%              | 4%             | (34%)   | (8%)                       | (9%)           | (47%)   | (4%)                        | (4%)           |  |
| Egypt       | 7%                                 | (3%)            | 11%            | (7%)    | 0%                         | 14%            | (13%)   | 3%                          | 16%            |  |
| Colombia    | (6%)                               | 4%              | 8%             | 5%      | 6%                         | 10%            | (1%)    | (1%)                        | 2%             |  |
| Panama      | 3%                                 | 0%              | 0%             | (9%)    | 7%                         | 7%             | 2%      | 11%                         | 11%            |  |
| Costa Rica  | 1%                                 | 14%             | 13%            | (12%)   | 16%                        | 14%            | (8%)    | (3%)                        | (4%)           |  |
| Philippines | 7%                                 | 11%             | 8%             | N/A     | N/A                        | N/A            | N/A     | N/A                         | N/A            |  |

# 2Q13 volume and price summary: Selected countries



|             | Domestic gray cement |                 |                |         | Ready mix<br>2Q13 vs. 2Q12 |                |         | Aggregates<br>2Q13 vs. 2Q12 |                |  |
|-------------|----------------------|-----------------|----------------|---------|----------------------------|----------------|---------|-----------------------------|----------------|--|
|             | Volumes              | Prices<br>(USD) | Prices<br>(LC) | Volumes | Prices<br>(USD)            | Prices<br>(LC) | Volumes | Prices<br>(USD)             | Prices<br>(LC) |  |
| Mexico      | (7%)                 | 5%              | (2%)           | (3%)    | 8%                         | 0%             | 7%      | 8%                          | 1%             |  |
| U.S.        | 3%                   | 4%              | 4%             | 14%     | 5%                         | 5%             | 8%      | 3%                          | 3%             |  |
| Germany     | 3%                   | (0%)            | (3%)           | (3%)    | 6%                         | 4%             | 4%      | 5%                          | 2%             |  |
| Poland      | (23%)                | 1%              | (2%)           | (14%)   | (3%)                       | (5%)           | (25%)   | (12%)                       | (14%)          |  |
| France      | N/A                  | N/A             | N/A            | (6%)    | 5%                         | 2%             | 2%      | 4%                          | 2%             |  |
| UK          | 9%                   | (5%)            | (3%)           | 6%      | (1%)                       | 2%             | 2%      | (1%)                        | 2%             |  |
| Spain       | (31%)                | 9%              | 6%             | (36%)   | (3%)                       | (6%)           | (46%)   | (4%)                        | (6%)           |  |
| Egypt       | 18%                  | (3%)            | 12%            | (2%)    | 3%                         | 19%            | 3%      | (4%)                        | 11%            |  |
| Colombia    | 3%                   | 1%              | 6%             | 8%      | 3%                         | 9%             | 3%      | (1%)                        | 4%             |  |
| Panama      | 6%                   | 1%              | 1%             | (1%)    | 9%                         | 9%             | 10%     | 9%                          | 9%             |  |
| Costa Rica  | 11%                  | 12%             | 12%            | (6%)    | 17%                        | 16%            | (7%)    | 3%                          | 2%             |  |
| Philippines | 10%                  | 7%              | 6%             | N/A     | N/A                        | N/A            | N/A     | N/A                         | N/A            |  |

### **Definitions**



6M13 / 6M12: results for the six months of the years 2013 and 2012, respectively.

**Cement:** When providing cement volume variations, refers to domestic gray cement operations (starting in 2Q10, the base for reported cement volumes changed from total domestic cement including clinker to domestic gray cement).

LC: Local currency.

**Like-to-like percentage variation (I-t-l % var):** Percentage variations adjusted for investments/divestments and currency fluctuations.

Maintenance capital expenditures: investments incurred for the purpose of ensuring the company's operational continuity. These include capital expenditures on projects required to replace obsolete assets or maintain current operational levels, and mandatory capital expenditures, which are projects required to comply with governmental regulations or company policies.

**Operating EBITDA:** Operating earnings before other expenses, net plus depreciation and operating amortization.

pp: percentage points.

**Strategic capital expenditures:** investments incurred with the purpose of increasing the company's profitability. These include capital expenditures on projects designed to increase profitability by expanding capacity, and margin improvement capital expenditures, which are projects designed to increase profitability by reducing costs.

### **Contact information**



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#### **Stock Information**

- NYSE (ADS): CX
- Mexican Stock Exchange: CEMEXCPO
- Ratio of CEMEXCPO to CX:10 to 1

#### **Calendar of Events**

October 24, 2013

Third quarter 2013 financial results conference call